

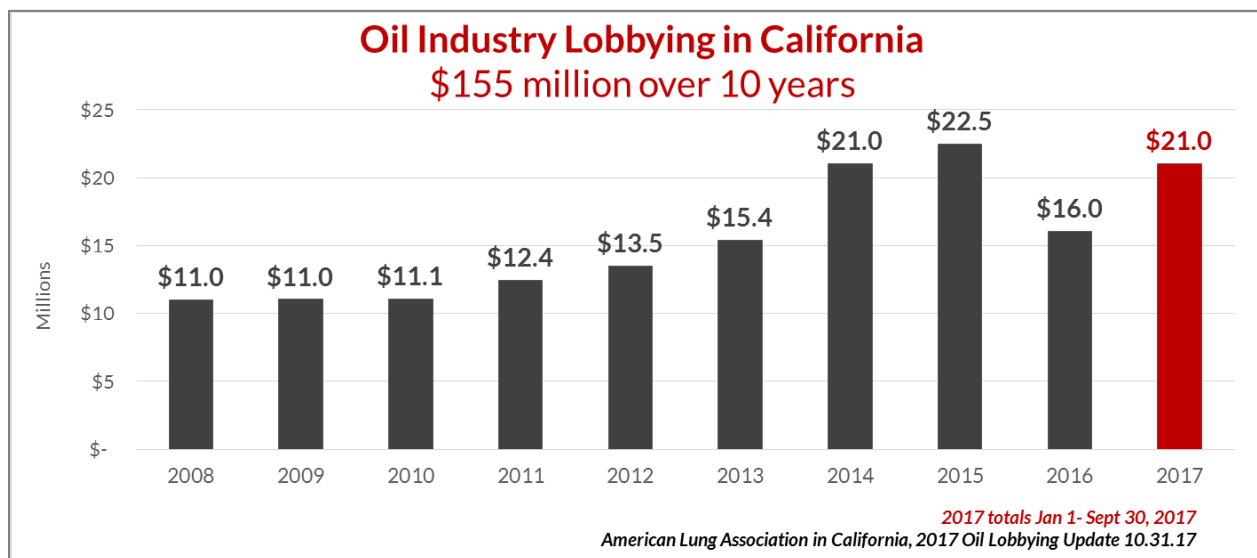
CA Oil Lobby Spending 2017-2018 Legislative Session

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2017-18 Legislative Session Details

The oil industry is on pace to exceed past annual spending records this year

- Chevron and WSPA ranked as the top two among all lobbyists in 2017
- Average of \$2.3 million per month – \$77,000 per day – since Jan. 1, 2017
- Oil lobbying in California has topped \$155 million over the past decade



Chevron: Top overall California lobbying spender so far in the 2017-18 Session

- Chevron ranks #1 among all lobbyist spenders in the current session
 - \$8.2 million spent in first nine months of 2017 (\$3m total in 2016)

Western States Petroleum Association (WSPA): Ranked #2 in lobbying spending

- WSPA spent \$6.2 million so far in 2017 on lobbying in California
 - \$1 million to KP Public Affairs, California's top-earning lobbying firm
 - WSPA ranked #1 in most recent quarter (Jul-Sep 2017)

Oil Money Tops the Ranks of all California Lobbyist Spending		Amount Jan-Jun 2017
1	Chevron	\$8,249,379
2	Western States Petroleum Assn (WSPA)	\$6,206,761
4	Tesoro	\$2,666,434

Oil Industry Lobbying Amounts Jan. – Sep. 2017	
Chevron	\$8,249,379
Western States Petroleum Assn WSPA	\$6,206,761
Tesoro	\$2,666,434
Valero	\$1,159,842
CA Independent Petroleum Assn (CIPA)	\$553,677
Phillips 66	\$489,823
California Resources Corporation	\$397,052
AERA Energy	\$250,170
Shell Oil	\$219,968
Venoco	\$202,058
Exxon Mobil	\$187,349
BP America	\$177,160
CA Independent Oil Marketers Assn (CIOMA)	\$108,374
PBF Energy	\$97,000
TRC Operating Company	\$50,000
World Oil Corp.	\$10,000
ConocoPhillips	\$5,546
2017-18 Session to date	\$21,030,594

NOTE: Of the \$21 million spent this session, Chevron, WSPA, Tesoro and Valero collectively disbursed \$8.8 million to the “Californians for Affordable and Reliable Energy (CARE) Coalition”. Of that \$8.8 million, the CARE Coalition spent approximately \$2.5 million as of Sept. 30, 2017 on climate policy lobbying according to the most recent disclosure data.

Lobbying data source: CA Secretary of State online database, www.cal-access.ss.ca.gov (11.1.17)



For more information, contact:
 Will Barrett | William.Barrett@lung.org
lung.org/california | 916-554-5864