

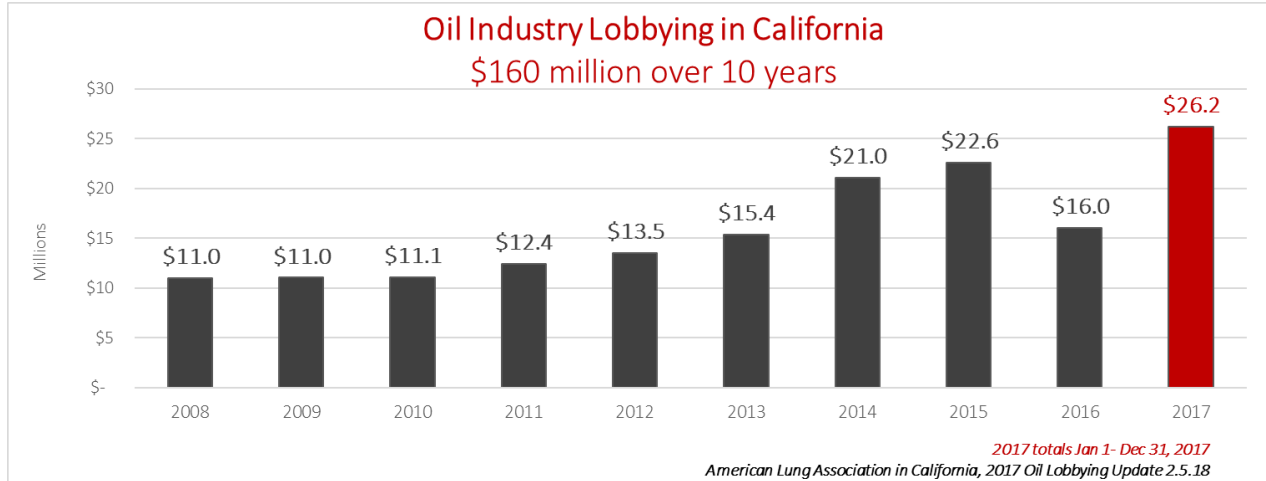
CA Oil Lobby Spending 2017-2018 Legislative Session

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2017-18 Legislative Session Details

2017 saw continued increases in oil industry lobbying spending in California

- Oil lobbying in California topped \$160 million over the past decade
- Chevron and WSPA ranked as the top two among all California lobbying interests in 2017, with Tesoro ranked 4th overall for lobbying spending
- Average spending of \$2.2 million per month – \$72,000 per day – in 2017



Chevron was the top overall California lobbying spender in the 2017-18 Session

- Chevron's \$9.8 million ranked #1 in California lobbying spending in 2017
 - Chevron more than tripled lobbying spending in 2017 (\$3 million in 2016)

Western States Petroleum Association (WSPA) ranked #2 in lobbying spending

- WSPA spent \$7.9 million in 2017, slightly more than in 2016
 - Spent \$1 million on KP Public Affairs, California's top-earning lobbying firm

Oil Money Tops the Ranks of all California Lobbyist Spending		Amount Jan-Jun 2017
1	Chevron	\$9,791,412
2	Western States Petroleum Assn (WSPA)	\$7,893,259
4	Tesoro	\$3,232,152

Oil Industry Lobbying Amounts Jan. – Dec. 2017	
Chevron	\$9,791,412
Western States Petroleum Association (WSPA)	\$7,893,259
Tesoro	\$3,232,152
Valero	\$1,271,990
California Independent Petroleum Association (CIPA)	\$882,396
Phillips 66	\$852,491
California Resources Corporation	\$518,367
AERA Energy	\$284,851
Exxon Mobil	\$276,602
Shell Oil	\$263,338
BP	\$248,207
Venoco	\$227,058
PBF Energy	\$178,581
California Independent Oil Marketers Association (CIOMA)	\$161,699
TRC Operating Company	\$65,000
World Oil Corporation	\$10,000
ConocoPhillips	\$6,886
2017 Total	\$26,164,289

NOTE: Of the \$26 million spent in 2017, Chevron, WSPA, Tesoro and Valero collectively disbursed over \$8 million to the “Californians for Affordable and Reliable Energy (CARE) Coalition”. The CARE Coalition in turn spent over \$3 million lobbying on climate policy and other activities throughout 2017.

Lobbying data source: CA Secretary of State online database, www.cal-access.ss.ca.gov (2.5.18)



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