Form 990

Department of the Treasury Internal Revenue Service

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made public.

Information about Form 990 and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

2016
Open to Public Inspection

| Α             | For the               | e 2016 calendar year, or tax year beginning 🔠 🍱   | JL 1, 2016 and                       | ending JT     | JN 30, 2017                |                                |
|---------------|-----------------------|---|--------------------------------------|---------------|----------------------------|--------------------------------|
| В             | Check if<br>applicabl | C Name of organization  |                                      |               | D Employer identi          | fication number                |
| Г             | Addre                 |   |                                      |               |                            |                                |
|               | Name<br>chang         |   |                                      |               | 13-                        | 1632524                        |
|               | Initial<br>return     | Number and street (or P.O. box if mail is not de  | livered to street address)           | Room/suite    | E Telephone numb           | per                            |
|               | Final<br>return       | 55 W. WACKER DRIVE  |                                      |               | 217-7                      | 87-5864                        |
|               | termin<br>ated        | City or town, state or province, country, and   | ZIP or foreign postal code           |               | G Gross receipts \$        | 46,085,714.                    |
|               | Amen<br>return        | CHICAGO, ID 00001   |                                      |               | H(a) Is this a group       | return                         |
|               | Application           | F Name and address of principal officer: HAROI  | D WIMMER                             |               | for subordinate            | es? Yes X No                   |
| _             | pendi                 | SAME AS C ABOVE   |                                      |               | H(b) Are all subordinates  | included? Yes No               |
|               |                       |   | ◀ (insert no.) 4947(a)(1)            | or 527        | If "No," attach            | a list. (see instructions)     |
| J             | Websi                 | te: WWW.LUNG.ORG  |                                      |               | H(c) Group exempt          | ion number 🕨                   |
|               |                       |   | sociation Other >                    | L Year €      | of formation: 1918         | M State of legal domicile: ME  |
| P             | art I                 |   |                                      |               |                            |                                |
| d)            | 1                     | Briefly describe the organization's mission or most   |                                      |               | THE ALA IS TO              |                                |
| Governance    |                       | SAVE LIVES BY IMPROVING LUNG HEALTH AN  |                                      |               |                            |                                |
| FILE          | 2                     | . — ·   | ntinued its operations or dispo      |               |                            | E .                            |
| ŏ             | 3                     | Number of voting members of the governing body  |                                      |               |                            |                                |
| <u>ග</u><br>න | 4                     | Number of independent voting members of the gov   |                                      |               |                            |                                |
| es            | 5                     | Total number of individuals employed in calendar y  |                                      |               |                            |                                |
| Ξ             | 6                     | Total number of volunteers (estimate if necessary)  |                                      |               |                            |                                |
| Activities &  | 7 a                   | Total unrelated business revenue from Part VIII, co   |                                      |               |                            |                                |
| _             | þ                     | Net unrelated business taxable income from Form   | 990-T, line 34                       |               |                            |                                |
|               | ١.                    |   |                                      | _             | Prior Year                 | Current Year                   |
| 9             | 8                     | Contributions and grants (Part VIII, line 1h)   |                                      |               | 8,128,925                  |                                |
| leni          | 9                     |   |                                      | 31,705,838    |                            |                                |
| Revenue       | 10                    | Investment income (Part VIII, column (A), lines 3, 4,   | <u>-</u>                             |               | 194,559<br>2,811,516       |                                |
|               | 1                     | Other revenue (Part VIII, column (A), lines 5, 6d, 8c   |                                      |               | 42,840,838                 |                                |
| _             |                       | Total revenue - add lines 8 through 11 (must equal  |                                      |               | 8,370,838                  |                                |
|               |                       | Grants and similar amounts paid (Part IX, column (<br>Benefits paid to or for members (Part IX, column (A |                                      |               | 0,370,030                  | +                              |
|               | 45                    | Salaries, other compensation, employee benefits (F  |                                      |               | 7,577,482                  | 4                              |
| Expenses      | 160                   | Professional fundraising fees (Part IX, column (A), li  |                                      |               | 15,305,468                 |                                |
| ě             | loa<br>h              | Total fundraising expenses (Part IX, column (D), line   |                                      |               | ,                          |                                |
| Ä             | 17                    | Other expenses (Part IX, column (A), lines 11a-11d,   |                                      |               | 8,253,492                  | . 21,515,329.                  |
|               | 1                     | Total expenses. Add lines 13-17 (must equal Part I)   |                                      |               | 39,507,280                 | <del></del>                    |
|               | 1                     | Revenue less expenses. Subtract line 18 from line   |                                      |               | 3,333,558                  |                                |
| 100           | _                     | nevertae lede dyperioes, subtraet line to from line   |                                      |               | ginning of Current Year    |                                |
| ets (         | 20                    | Total assets (Part X, line 16)  |                                      | 1             | 38,729,214                 |                                |
| Ass           | 21                    | Total liabilities (Part X, line 26)   |                                      |               | 23,536,810                 |                                |
| Net           | 7                     | Net assets or fund balances. Subtract line 21 from  | line 20                              |               | 15,192,404                 | . 20,469,353.                  |
| Pa            | art II                | Signature Block   |                                      |               |                            |                                |
| Und           | er pena               | Ities of perjury, I declare that I have examined this return,   | including accompanying schedule      | s and stateme | ents, and to the best of r | ny knowledge and belief, it is |
| true          | , correc              | t, and complete. Declaration of preparer (other than office   | er) is based on all information of w | hich preparer | has any knowledge. 🕡       |                                |
|               |                       | Laura scott   |                                      |               | 511                        | 4/18                           |
| Sig           | n                     | Signature of officer  |                                      |               | Date                       | 5.                             |
| Hei           | e                     | LAURA SCOTT, CFO  |                                      |               |                            |                                |
| _             |                       | Type or print name and title  |                                      | 1.6           | Onto I                     | CO DTIN                        |
| _             |                       | Print/Type preparer's name  | Preparer's signature                 | 1             | Date Check                 | PTIN                           |
| Paid          |                       | BRYAN L. PAUTSCH, CPA   | BRYAN L. PAUTSCH, CPA                | 0.            | 2/28/18 self-emp           |                                |
|               | parer                 | Firm's name SIKICH LLP  | GTT 400                              |               | Firm's EIN                 | 36-3168081                     |
| Use           | Only                  | Firm's address 3201 W. WHITE OAKS DR.,  | STE, 102                             |               |                            | 2171702 2262                   |
| _             | ·. ·-                 | SPRINGFIELD, IL 62704   | 0.7                                  |               | Phone no. (2               | 17)793-3363                    |
| r // a        | V TOA II              | S discuss this return with the preparer shown sho   | VA / JEDA INSTRUCTIONS)              |               |                            | IAITAS I INA                   |

| Pa        | Statement of Program Service Accomplishments  | X           |
|-----------|---|-------------|
|           | Check if Schedule O contains a response or note to any line in this Part III  | <b>_</b>    |
| 1         | Briefly describe the organization's mission:  |             |
|           | SEE ATTACHMENT 1 - SCHEDULE O.  |             |
|           |   |             |
|           |   |             |
| 2         | Did the organization undertake any significant program services during the year which were not listed on the                        |             |
| 2         |   | Yes X No    |
|           |   | res NO      |
| 2         | If "Yes," describe these new services on Schedule O.  | Vec X No    |
| 3         | Did the organization cease conducting, or make significant changes in how it conducts, any program services?                        | res NO      |
| 4         | Describe the organization's program service accomplishments for each of its three largest program services, as measured by exp      | 20000       |
| 7         | Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expe |             |
|           | revenue, if any, for each program service reported.   | rises, ariu |
| 4a        | (Code:) (Expenses \$13,016,143. including grants of \$1,500,000. ) (Revenue \$  | 11 036 792  |
| 40        | LUNG CANCER, ASTHMA, LUNG DISEASE AND TOBACCO CONTROL:  |             |
|           | Toke Cimoni, Indiani, Iono Dibinidi imb Toblecc Control.  |             |
|           | LUNG DISEASE IS THE THIRD LEADING CAUSE OF DEATH IN AMERICA, AND LUNG   |             |
|           | CANCER ALONE KILLS MORE PEOPLE THAN ANY OTHER CANCER. EVERY DAY, THE  |             |
|           | AMERICAN LUNG ASSOCIATION WORKS ACROSS THE COUNTRY TO RAISE AWARENESS   |             |
|           | OF THE NEED TO PRIORITIZE LUNG DISEASE PREVENTION AND TREATMENT, TO   |             |
|           | PROVIDE AND CAREGIVER SUPPORT, AND TO RAISE FUNDS FOR RESEARCH, TO  |             |
|           | BENEFIT THE 320+ MILLION AMERICANS WITH LUNGS.  |             |
|           | OUR LUNG FORCE INITIATIVE, WHICH IS UNITING THE NATION IN THE FIGHT   |             |
|           | AGAINST LUNG CANCER, CONTINUED TO RAISE AWARENESS, OFFER PATIENT  |             |
|           | SUPPORT AND HAS ENABLED US TO MAKE OUR LARGEST SINGLE INVESTMENT IN   |             |
|           | LUNG CANCER RESEARCH A \$2 MILLION INVESTMENT IN LUNG CANCER  |             |
| 4b        | (Code:) (Expenses \$ 11,049,198. including grants of \$ 6,212,850. ) (Revenue \$  | 9,368,959.  |
|           | RESEARCH:   |             |
|           |   |             |
|           | FUNDING RESEARCH THAT HAS A DIRECT, LIFE-CHANGING IMPACT ON PATIENTS'   |             |
|           | LIVES HAS BEEN A CORNERSTONE OF THE LUNG ASSOCIATION'S FIGHT AGAINST  |             |
|           | LUNG DISEASE FOR MORE THAN A CENTURY. IN 2016 - 2017, OUR DONORS AGAIN  |             |
|           | MADE IT POSSIBLE TO FUND \$6.5 MILLION FOR EXCEPTIONAL RESEARCHERS  |             |
|           | SEEKING TREATMENTS AND CURES FOR LUNG DISEASES, INCLUDING ASTHMA, COPD,   |             |
|           | AND LUNG CANCER. OUR RESEARCH PROGRAM INCLUDES OUR AWARDS AND GRANTS  |             |
|           | PROGRAM AND OUR AIRWAYS CLINICAL RESEARCH CENTERS NETWORK (ACRC).   |             |
|           | OUR AWARDS AND GRANTS PROGRAM PROVIDES INVESTIGATORS WITH THE FUNDS   |             |
|           | THEY NEED TO INITIATE AND GROW THEIR LUNG DISEASE CAREERS. THIS YEAR,   |             |
|           | THE PROGRAM FUNDED 69 RESEARCH PROJECTS CENTERED IN 50 INSTITUTIONS   |             |
| 4c        | (Code:) (Expenses \$9,814,989. including grants of \$897,588. ) (Revenue \$   | 8,322,434.  |
|           | SUPPORT OF AMERICAN LUNG ASSOCIATION CHARTERED ASSOCIATIONS:  |             |
|           |   |             |
|           | THIS PAST YEAR, THE AMERICAN LUNG ASSOCIATION NATIONAL OFFICE SUPPORTED   |             |
|           | ITS EIGHT CHARTERED ASSOCIATIONS THROUGH TRAINING, COACHING, MARKETING,   |             |
|           | ACCOUNTING SUPPORT AND TECHNICAL ASSISTANCE. AMERICAN LUNG ASSOCIATION  |             |
|           | STAFF AND VOLUNTEERS THROUGHOUT THE COUNTRY ARE PROVIDED SKILL-BUILDING   |             |
|           | AND OTHER LEARNING OPPORTUNITIES TO HELP THEM SUCCESSFULLY DELIVER THE  |             |
|           | ORGANIZATION'S MISSION.   |             |
|           | THROUGH THE IMPLEMENTATION OF A VARIETY OF STAFF LEARNING AND VOLUNTEER   |             |
|           | DEVELOPMENT OFFERINGS, CHARTERED ASSOCIATIONS ARE KEPT CURRENT ON BEST  |             |
|           | PRACTICES IN LUNG HEALTH PROGRAMS AND DELIVERY, ADVOCACY, FUNDRAISING,  |             |
|           | PROGRAM AND EVENT MARKETING, FISCAL MANAGEMENT, LEADERSHIP DEVELOPMENT  |             |
| 4d        | Other program services (Describe in Schedule O.)  |             |
|           | (Expenses \$ 2,804,292. including grants of \$ ) (Revenue \$ 2,377,847.   |             |
| <u>4e</u> | Total program service expenses ► 36,684,622.  | QQ(0010     |

# Part IV Checklist of Required Schedules

|     |  |     | Yes | No |
|-----|--|-----|-----|----|
| 1   | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?                              |     |     |    |
|     | If "Yes," complete Schedule A  | 1_  | Х   |    |
| 2   | Is the organization required to complete Schedule B, Schedule of Contributors?   | 2   | Х   |    |
| 3   | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for  |     |     |    |
|     | public office? If "Yes," complete Schedule C, Part I   | 3   |     | Х  |
| 4   | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect |     |     |    |
|     | during the tax year? If "Yes," complete Schedule C, Part II  | 4   | Х   |    |
| 5   | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or     |     |     |    |
|     | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III                                   | 5   |     | Х  |
| 6   | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to        |     |     |    |
|     | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I     | 6   |     | Х  |
| 7   | Did the organization receive or hold a conservation easement, including easements to preserve open space,                        |     |     |    |
|     | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II                             | 7   |     | Х  |
| 8   | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete     |     |     |    |
|     | Schedule D, Part III   | 8   |     | Х  |
| 9   | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for    |     |     |    |
|     | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?        |     |     |    |
|     | If "Yes," complete Schedule D, Part IV   | 9   |     | Х  |
| 10  | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent    |     |     |    |
|     | endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V   | 10  |     | Х  |
| 11  | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X |     |     |    |
|     | as applicable.   |     |     |    |
| а   | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,      |     |     |    |
|     | Part VI  | 11a | Х   |    |
| b   | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total      |     |     |    |
|     | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII  | 11b |     | X  |
| С   | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total       |     |     |    |
|     | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII   | 11c |     | X  |
| d   | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in     |     |     |    |
|     | Part X, line 16? If "Yes," complete Schedule D, Part IX  | 11d | Х   |    |
| е   | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X            | 11e | Х   |    |
| f   | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses          |     |     |    |
|     | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X           | 11f | Х   |    |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete              |     |     |    |
|     | Schedule D, Parts XI and XII   | 12a | Х   |    |
| b   | Was the organization included in consolidated, independent audited financial statements for the tax year?                        |     |     |    |
|     | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional            | 12b |     | X  |
| 13  | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E                                | 13  |     | X  |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States?                                      | 14a |     | X  |
| b   | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,          |     |     |    |
|     | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000       |     |     |    |
|     | or more? If "Yes," complete Schedule F, Parts I and IV   | 14b |     | X  |
| 15  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any        |     |     |    |
|     | foreign organization? If "Yes," complete Schedule F, Parts II and IV   | 15  |     | X  |
| 16  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to         |     |     | ., |
|     | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV  | 16  |     | X  |
| 17  | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,          |     | 17  |    |
|     | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I   | 17  | Х   |    |
| 18  | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines     |     |     |    |
|     | 1c and 8a? If "Yes," complete Schedule G, Part II  | 18  |     | Х  |
| 19  | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"           |     |     | ., |
|     | complete Schedule G. Part III  | 19  | 000 | Х  |

13-1632524

# Part IV Checklist of Required Schedules (continued)

|     |   |     | Yes | No           |
|-----|---|-----|-----|--------------|
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H   | 20a |     | Х            |
| b   | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?  | 20b |     |              |
| 21  | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or   |     |     |              |
|     | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II   | 21  | Х   |              |
| 22  | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on   |     |     |              |
|     | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III   | 22  |     | x            |
| 23  | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current                              |     |     |              |
| 20  | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete  |     |     |              |
|     | , ,   | 23  | х   |              |
| 04- | Schedule J  | 23  |     |              |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the                                 |     |     |              |
|     | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete                                      |     |     | x            |
|     | Schedule K. If "No", go to line 25a   | 24a |     |              |
| b   | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?   | 24b |     |              |
| С   | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease                                    |     |     |              |
|     | any tax-exempt bonds?   | 24c |     |              |
|     | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?   | 24d |     |              |
| 25a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit  |     |     |              |
|     | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I   | 25a |     | X            |
| b   | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and                              |     |     |              |
|     | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete                                   |     |     |              |
|     | Schedule L, Part I  | 25b |     | Х            |
| 26  | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or                                   |     |     |              |
|     | former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes,"                                  |     |     |              |
|     | complete Schedule L, Part II  | 26  |     | Х            |
| 27  | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial                                    |     |     |              |
|     | contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member                                     |     |     |              |
|     | of any of these persons? If "Yes," complete Schedule L, Part III  | 27  |     | х            |
| 28  | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV                                       |     |     |              |
|     | instructions for applicable filing thresholds, conditions, and exceptions):   |     |     |              |
| а   |   | 28a |     | х            |
| b   | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV                              | 28b |     | Х            |
|     | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,                         |     |     |              |
| _   | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV  | 28c |     | x            |
| 29  | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M  | 29  |     | х            |
| 30  | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation                             |     |     |              |
| 00  | contributions? If "Yes," complete Schedule M  | 30  |     | x            |
| 31  | Did the organization liquidate, terminate, or dissolve and cease operations?  | 30  |     | <del></del>  |
| 31  |   | 31  |     | x            |
| 20  | If "Yes," complete Schedule N, Part I  Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete | 31  |     | <del></del>  |
| 32  | ,   | 32  |     | x            |
| 20  | Schedule N, Part II   | 32  |     |              |
| 33  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations  |     |     | x            |
| 0.4 | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I   | 33  |     | _ A          |
| 34  | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and                               |     |     | <sub>v</sub> |
|     | Part V, line 1  | 34  |     | X            |
|     | Did the organization have a controlled entity within the meaning of section 512(b)(13)?   | 35a |     | X            |
| b   | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity                               |     |     |              |
|     | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2   | 35b |     |              |
| 36  | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?                              |     |     |              |
|     | If "Yes," complete Schedule R, Part V, line 2   | 36  |     | X            |
| 37  | Did the organization conduct more than 5% of its activities through an entity that is not a related organization  |     |     | <b>.</b>     |
|     | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI  | 37  |     | X            |
| 38  | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?  |     |     |              |
|     | Note. All Form 990 filers are required to complete Schedule O   | 38  | X   |              |

13-1632524

#### Statements Regarding Other IRS Filings and Tax Compliance Part V

|            | Check if Scriedule O contains a response of note to any line in this Part v  |         |                        |      |     | Щ      |
|------------|--|---------|------------------------|------|-----|--------|
|            |  |         | 1                      |      | Yes | No     |
|            | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable   | 1a      | 42                     | -    |     |        |
|            | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable  | 1b      | 0                      | -    |     |        |
| С          | Did the organization comply with backup withholding rules for reportable payments to vendors and re  |         |                        | _    |     |        |
| _          | (gambling) winnings to prize winners?  | <br>T   | <br>I                  | 1c   |     |        |
| 2a         | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,  |         | 0.2                    |      |     |        |
|            | filed for the calendar year ending with or within the year covered by this return  | 2a      | 83                     | -    | v   |        |
| b          | If at least one is reported on line 2a, did the organization file all required federal employment tax returns the control of t |         |                        | 2b   | Х   |        |
| _          | <b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions  |         |                        |      |     | х      |
|            |  |         |                        | 3a   |     |        |
|            | If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule   |         |                        | 3b   |     |        |
| 4a         | At any time during the calendar year, did the organization have an interest in, or a signature or other a  |         |                        |      |     | х      |
| <b>L</b>   | financial account in a foreign country (such as a bank account, securities account, or other financial a   | accour  | ıt) <i>?</i>           | 4a   |     | A      |
| D          | If "Yes," enter the name of the foreign country:  See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial A   |         | +o (FDAD)              |      |     |        |
| <b>5</b> 0 |  |         | • •                    | 5a   |     | х      |
|            | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?<br>Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction.  |         |                        | 5b   |     | X      |
|            |  |         |                        | 5c   |     |        |
|            | If "Yes," to line 5a or 5b, did the organization file Form 8886-T?  Does the organization have annual gross receipts that are normally greater than \$100,000, and did th  |         |                        | 30   |     |        |
| ua         |  | _       |                        | 6a   |     | х      |
| h          | any contributions that were not tax deductible as charitable contributions?  If "Yes," did the organization include with every solicitation an express statement that such contributions.  |         |                        | - Oa |     |        |
| J          | were not tax deductible?   |         | -                      | 6b   |     |        |
| 7          | Organizations that may receive deductible contributions under section 170(c).  |         |                        |      |     |        |
|            | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and ser  | vices r | provided to the payor? | 7a   |     | х      |
|            |  |         |                        | 7b   |     |        |
|            | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was   |         |                        |      |     |        |
|            | to file Form 8282?   | •       |                        | 7c   |     | Х      |
| d          | If "Yes," indicate the number of Forms 8282 filed during the year  | 7d      |                        |      |     |        |
| е          | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit or   | ontrac  | t?                     | 7e   |     | Х      |
| f          | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contra  | act?    |                        | 7f   |     | Х      |
| g          | If the organization received a contribution of qualified intellectual property, did the organization file Fo   | orm 88  | 99 as required?        | 7g   |     |        |
| h          | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization   | tion fi | le a Form 1098-C?      | 7h   |     |        |
| 8          | <b>Sponsoring organizations maintaining donor advised funds.</b> Did a donor advised fund maintained   | by th   | е                      |      |     |        |
|            | sponsoring organization have excess business holdings at any time during the year?   |         |                        | 8    |     |        |
| 9          | Sponsoring organizations maintaining donor advised funds.  |         |                        |      |     |        |
|            | Did the sponsoring organization make any taxable distributions under section 4966?   |         |                        | 9a   |     |        |
|            | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?  |         |                        | 9b   |     |        |
| 10         | Section 501(c)(7) organizations. Enter:  | حد ا    | I                      |      |     |        |
|            | Initiation fees and capital contributions included on Part VIII, line 12   | 10a     | -                      | -    |     |        |
|            | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities  | 10b     | 1                      | -    |     |        |
| 11         | Section 501(c)(12) organizations. Enter:   | 11a     | I                      |      |     |        |
|            | Gross income from members or shareholders  Gross income from other sources (Do not net amounts due or paid to other sources against  | па      |                        | 1    |     |        |
| b          |  | 11b     |                        |      |     |        |
| 100        | amounts due or received from them.)  Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form  |         | 2                      | 12a  |     |        |
|            | If "Yes," enter the amount of tax-exempt interest received or accrued during the year  | 12b     | İ                      | iza  |     |        |
| 13         | Section 501(c)(29) qualified nonprofit health insurance issuers.   | _120    | 1                      |      |     |        |
|            | Is the organization licensed to issue qualified health plans in more than one state?   |         |                        | 13a  |     |        |
| _          | Note. See the instructions for additional information the organization must report on Schedule O.  |         |                        |      |     |        |
| b          | Enter the amount of reserves the organization is required to maintain by the states in which the   |         |                        |      |     |        |
|            | organization is licensed to issue qualified health plans   | 13b     | 1                      |      |     |        |
| С          | Enter the amount of reserves on hand   | 13c     |                        |      |     |        |
|            | Did the executive vestion and the second for indeed to be a second of the second of th |         |                        | 14a  |     | Х      |
|            | If "Yes," has it filed a Form 720 to report these payments? If "No." provide an explanation in Schedule  |         |                        | 14b  |     |        |
|            |  |         |                        | Form | 990 | (2016) |

632005 11-11-16

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

|     |   |         |                        |          |     | X        |
|-----|---|---------|------------------------|----------|-----|----------|
| Sec | tion A. Governing Body and Management   |         |                        |          |     |          |
|     |   |         |                        |          | Yes | No       |
| 1a  | Enter the number of voting members of the governing body at the end of the tax year                                   | 1a      | 23                     | 4        |     |          |
|     | If there are material differences in voting rights among members of the governing body, or if the governing           |         |                        |          |     |          |
|     | body delegated broad authority to an executive committee or similar committee, explain in Schedule O.                 |         |                        |          |     |          |
| b   | Enter the number of voting members included in line 1a, above, who are independent                                    | 1b      | 23                     |          |     |          |
| 2   | Did any officer, director, trustee, or key employee have a family relationship or a business relationship             | with a  | any other              |          |     |          |
|     | officer, director, trustee, or key employee?  |         |                        | 2        |     | Х        |
| 3   | Did the organization delegate control over management duties customarily performed by or under the                    | direc   | t supervision          |          |     |          |
|     | of officers, directors, or trustees, or key employees to a management company or other person?                        |         |                        | 3        |     | Х        |
| 4   | Did the organization make any significant changes to its governing documents since the prior Form 9                   | 90 wa   | s filed?               | 4        |     | Х        |
| 5   | Did the organization become aware during the year of a significant diversion of the organization's ass                | ets?    |                        | 5        |     | Х        |
| 6   | Did the organization have members or stockholders?  |         |                        | 6        |     | Х        |
| 7a  | Did the organization have members, stockholders, or other persons who had the power to elect or ap                    | point   | one or                 |          |     |          |
|     | more members of the governing body?   |         |                        | 7a       |     | Х        |
| b   | Are any governance decisions of the organization reserved to (or subject to approval by) members, st                  | ockho   | lders, or              |          |     |          |
|     | persons other than the governing body?  |         |                        | 7b       |     | Х        |
| 8   | Did the organization contemporaneously document the meetings held or written actions undertaken during the year       |         |                        |          |     |          |
| а   | The governing body?   |         |                        | 8a       | Х   |          |
| b   | Each committee with authority to act on behalf of the governing body?   |         |                        | 8b       | X   |          |
| 9   | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be read            | ched a  | t the                  |          |     |          |
|     | organization's mailing address? If "Yes." provide the names and addresses in Schedule O                               |         |                        | 9        |     | Х        |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Internal Re                  |         |                        |          |     |          |
|     | ,   |         | ,                      |          | Yes | No       |
| 10a | Did the organization have local chapters, branches, or affiliates?  |         |                        | 10a      | Х   |          |
| b   | If "Yes," did the organization have written policies and procedures governing the activities of such ch               | apters  | , affiliates,          |          |     |          |
|     | and branches to ensure their operations are consistent with the organization's exempt purposes?                       |         |                        | 10b      | Х   |          |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body                   | / befor | e filing the form?     | 11a      | Х   | <u> </u> |
| b   | Describe in Schedule O the process, if any, used by the organization to review this Form 990.                         |         |                        |          |     |          |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13                               |         |                        | 12a      | Х   |          |
| b   | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise |         |                        | 12b      | Х   |          |
| С   | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Y                 | 'es," d | escribe                |          |     |          |
|     | in Schedule O how this was done   |         |                        | 12c      | X   |          |
| 13  | Did the organization have a written whistleblower policy?   |         |                        | 13       | X   |          |
| 14  | Did the organization have a written document retention and destruction policy?  |         |                        | 14       | Х   | <u> </u> |
| 15  | Did the process for determining compensation of the following persons include a review and approva                    | l by in | dependent              |          |     |          |
|     | persons, comparability data, and contemporaneous substantiation of the deliberation and decision?                     |         |                        |          |     |          |
| а   | The organization's CEO, Executive Director, or top management official  |         |                        | 15a      | Х   |          |
| b   | Other officers or key employees of the organization   |         |                        | 15b      | Х   |          |
|     | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).                                   |         |                        |          |     |          |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangen           | nent w  | ith a                  |          |     |          |
|     | taxable entity during the year?   |         |                        | 16a      |     | Х        |
| b   | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate            | e its p | articipation           |          |     |          |
|     | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organ                 | izatior | ı's                    |          |     |          |
|     | exempt status with respect to such arrangements?  |         |                        | 16b      |     |          |
| Sec | tion C. Disclosure  |         |                        |          |     |          |
| 17  | List the states with which a copy of this Form 990 is required to be filed ▶SEE SCHEDULE 0                            |         |                        |          |     |          |
| 18  | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T                  | (Secti  | on 501(c)(3)s only) a  | vailable | 9   |          |
|     | for public inspection. Indicate how you made these available. Check all that apply.                                   |         |                        |          |     |          |
|     | X Own website Another's website X Upon request Other (explain   | in Sci  | hedule O)              |          |     |          |
| 19  | Describe in Schedule O whether (and if so, how) the organization made its governing documents, cor                    | flict o | f interest policy, and | financ   | ial |          |
|     | statements available to the public during the tax year.   |         |                        |          |     |          |
| 20  | State the name, address, and telephone number of the person who possesses the organization's boo                      | ks and  | d records: 🕨           |          |     |          |
|     | LAURA SCOTT, CFO - 217-787-5864   |         |                        |          |     |          |
|     | 3000 KELLY LANE SPRINGFIELD IL 62711  |         |                        |          |     |          |

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| (A)                                  | (B)                 |                                |                       | ((      |              |                                 |        | (D)                                       | (E)                              | (F)                      |
|--------------------------------------|---------------------|--------------------------------|-----------------------|---------|--------------|---------------------------------|--------|---|----------------------------------|--------------------------|
| Name and Title                       | Average             | (do                            |                       | Pos     |              | l<br>than d                     | one    | Reportable                                | Reportable                       | Estimated                |
|                                      | hours per           | box                            | , unles               | ss per  | son is       | s both                          | n an   | compensation                              | compensation                     | amount of                |
|                                      | week                |                                | JCI aii               |         | 10010        | 1711 43                         | 100)   | from                                      | from related                     | other                    |
|                                      | (list any hours for | Individual trustee or director |                       |         |              | _                               |        | the organization                          | organizations<br>(W-2/1099-MISC) | compensation<br>from the |
|                                      | related             | e or (                         | stee                  |         |              | ısatec                          |        | (W-2/1099-MISC)                           | (** 27 1033 141100)              | organization             |
|                                      | organizations       | truste                         | al tru                |         | oyee         | nd mc                           |        | (** =* ** = ** ** ** ** ** ** ** ** ** ** |                                  | and related              |
|                                      | below               | /idual                         | Institutional trustee | er      | Key employee | Highest compensated<br>employee | Jer    |   |                                  | organizations            |
|                                      | line)               | Indi                           | Insti                 | Officer | Key          | High                            | Former |   |                                  |                          |
| (1) KATHRYN A. FORBES, CPA           | 2.00                |                                |                       |         |              |                                 |        |   |                                  |                          |
| PAST BOARD CHAIR                     |                     | Х                              |                       | Х       |              |                                 |        | 0.  | 0.                               | 0.                       |
| (2) JOHN F. EMANUEL, JD              | 2.00                |                                |                       |         |              |                                 |        |   |                                  |                          |
| BOARD CHAIR                          |                     | Х                              |                       | Х       |              |                                 |        | 0.  | 0.                               | 0.                       |
| (3) PENNY J. SCHILZ                  | 2.00                |                                |                       |         |              |                                 |        |   |                                  |                          |
| BOARD VICE-CHAIR                     |                     | Х                              |                       | Х       |              |                                 |        | 0.  | 0.                               | 0.                       |
| (4) LINN P. BILLINGSLEY, BSN         | 2.00                |                                |                       |         |              |                                 |        |   |                                  |                          |
| DIRECTOR                             |                     | Х                              |                       |         |              |                                 |        | 0.  | 0.                               | 0.                       |
| (5) MICHAEL F. BUSK, M.D., MPH       | 2.00                |                                |                       |         |              |                                 |        |   |                                  |                          |
| DIRECTOR                             |                     | Х                              |                       |         |              |                                 |        | 0.  | 0.                               | 0.                       |
| (6) CHERYL A. CALHOUN, BA, MBA       | 2.00                |                                |                       |         |              |                                 |        |   |                                  |                          |
| DIRECTOR                             |                     | Х                              |                       |         |              |                                 |        | 0.  | 0.                               | 0.                       |
| (7) CHRISTOPHER CARNEY               | 2.00                |                                |                       |         |              |                                 |        |   |                                  |                          |
| DIRECTOR                             |                     | Х                              |                       |         |              |                                 |        | 0.  | 0.                               | 0.                       |
| (8) MICHAEL V. CARSTENS              | 2.00                |                                |                       |         |              |                                 |        |   |                                  |                          |
| DIRECTOR                             |                     | Х                              |                       |         |              |                                 |        | 0.  | 0.                               | 0.                       |
| (9) MARIO CASTRO, M.D., MPH          | 2.00                |                                |                       |         |              |                                 |        |   |                                  |                          |
| DIRECTOR                             |                     | Х                              |                       |         |              |                                 |        | 0.  | 0.                               | 0.                       |
| (10) SUMITA B. KHATRI, M.D., M.S.    | 2.00                |                                |                       |         |              |                                 |        |   |                                  |                          |
| DIRECTOR                             |                     | Х                              |                       |         |              |                                 |        | 0.  | 0.                               | 0.                       |
| (11) ROBERT K. MERCHANT, M.D., M.S.  | 2.00                |                                |                       |         |              |                                 |        |   |                                  |                          |
| DIRECTOR                             |                     | Х                              |                       |         |              |                                 |        | 0.  | 0.                               | 0.                       |
| (12) STEPHEN J. NOLAN, ESQ.          | 2.00                |                                |                       |         |              |                                 |        |   |                                  |                          |
| DIRECTOR                             |                     | Х                              |                       |         |              |                                 |        | 0.  | 0.                               | 0.                       |
| (13) STEPHEN R. O'KANE               | 2.00                |                                |                       |         |              |                                 |        |   |                                  |                          |
| SECRETARY/TREASURER                  |                     | Х                              |                       | Х       |              |                                 |        | 0.  | 0.                               | 0.                       |
| (14) HARRY PERLSTADT, PHD., MPH      | 2.00                |                                |                       |         |              |                                 |        |   |                                  |                          |
| DIRECTOR                             |                     | Х                              |                       |         |              |                                 |        | 0.  | 0.                               | 0.                       |
| (15) JANE Z. REARDON, MSN, APRN, CS, | 2.00                |                                |                       |         |              |                                 |        |   |                                  |                          |
| DIRECTOR                             |                     | Х                              |                       |         |              |                                 |        | 0.  | 0.                               | 0.                       |
| (16) AL ROWE                         | 2.00                |                                |                       |         |              |                                 |        |   |                                  |                          |
| DIRECTOR                             |                     | Х                              |                       |         |              |                                 |        | 0.  | 0.                               | 0.                       |
| (17) JEFFREY T. STEIN, CFP, CRPS     | 2.00                |                                |                       |         |              |                                 |        |   |                                  |                          |
| DIRECTOR                             |                     | Х                              |                       |         |              |                                 |        | 0.  | 0.                               | 0.                       |

632007 11-11-16

| Form 990 (2016) AMERICAN LUNG                           |  |                                |                       |           |              |                              |          |  | 13-163252                        | 4 Page <b>8</b>  |
|---|--|--------------------------------|-----------------------|-----------|--------------|------------------------------|----------|--|----------------------------------|--|
| Part VII Section A. Officers, Directors, Trus           | tees, Key Emp  | oloy                           | ees,                  | anc       | l Hi         | ghes                         | t Co     | ompensated Employee                    | s (continued)                    |  |
| (A)  Name and title                                     | (B)<br>Average   |                                |                       | ))<br>Pos | C)<br>itior  | 1                            |          | <b>(D)</b><br>Reportable               | <b>(E)</b><br>Reportable         | <b>(F)</b><br>Estimated  |
| rane and the  | hours per<br>week  | box                            | , unles               | ss per    | rson i       | than o<br>s both<br>or/trus  | an       | compensation                           | compensation<br>from related     | amount of other  |
|   | (list any<br>hours for<br>related<br>organizations<br>below<br>line) | Individual trustee or director | Institutional trustee | Officer   | Key employee | Highest compensated employee | Former   | the<br>organization<br>(W-2/1099-MISC) | organizations<br>(W-2/1099-MISC) | compensation<br>from the<br>organization<br>and related<br>organizations |
| (18) KARIN A. TOLLEFSON, PHARMD                         | 2.00   |                                |                       |           |              |                              |          |  |                                  |  |
| DIRECTOR  |  | х                              |                       |           |              |                              |          | 0.                                     | 0.                               | 0.   |
| (19) LETICIA W. TOWNS                                   | 2.00   |                                |                       |           |              |                              |          |  |                                  |  |
| DIRECTOR  |  | х                              |                       |           |              |                              |          | 0.                                     | 0.                               | 0.   |
| (20) LARRY BLUMENTHAL                                   | 2.00   |                                |                       |           |              |                              |          |  |                                  |  |
| DIRECTOR  |  | х                              |                       |           |              |                              |          | 0.                                     | 0.                               | 0.   |
| (21) KATHLEEN M SKAMBIS                                 | 2.00   |                                |                       |           |              |                              |          |  |                                  |  |
| DIRECTOR  |  | Х                              |                       |           |              |                              |          | 0.                                     | 0.                               | 0.   |
| (22) JOHNNY A SMITH JR                                  | 2.00   |                                |                       |           |              |                              |          |  |                                  |  |
| DIRECTOR  |  | Х                              |                       |           |              |                              |          | 0.                                     | 0.                               | 0.   |
| (23) HANLEY H WHEELER                                   | 2.00   |                                |                       |           |              |                              |          |  |                                  |  |
| DIRECTOR  |  | Х                              |                       |           |              |                              |          | 0.                                     | 0.                               | 0.   |
| (24) HAROLD WIMMER                                      | 40.00  |                                |                       |           |              |                              |          |  |                                  |  |
| PRESIDENT & CEO   |  |                                |                       | Х         |              |                              |          | 414,519.                               | 0.                               | 67,072.  |
| (25) LAURA SCOTT  | 40.00  |                                |                       |           |              |                              |          |  |                                  |  |
| CHIEF FINANCIAL OFFICER                                 |  |                                |                       | Х         |              |                              |          | 219,677.                               | 0.                               | 18,418.  |
| (26) SUSAN SWAN   | 40.00  |                                |                       |           |              |                              |          |  |                                  |  |
| CHIEF DEVELOPMENT OFFICER                               |  |                                |                       |           | Х            |                              |          | 206,910.                               | 0.                               | 25,503.  |
| 1b Sub-total  |  |                                |                       |           |              |                              | <b></b>  | 841,106.                               | 0.                               | 110,993.   |
| c Total from continuation sheets to Part VII, Section A |  |                                |                       |           |              |                              |          | 1,172,828.                             | 0.                               | 178,969.   |
| d Total (add lines 1b and 1c)                           |  |                                |                       |           |              |                              | <u> </u> | 2,013,934.                             | 0.                               | 289,962.   |

Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization

> Yes No 3 4

21

line 1a? If "Yes," complete Schedule J for such individual For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual

Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on

Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person

**Section B. Independent Contractors** 

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| (A)   | (B)  | (C)          |
|---|--|--------------|
| Name and business address   | Description of services                    | Compensation |
| RR DONNELLEY  |  |              |
| 1333 SCHEURING RD., DE PERE, WI 54115                                   | SUPPLY CHAIN MANAGEMENT                    | 4,256,655.   |
| BRICKMILL MARKETING SERVICES  |  |              |
| 24 MILL BROOK RD., WILTON, NH 03086                                     | MARKETING                                  | 3,846,324.   |
| DANIEL EDLEMAN, INC, 200 E RANDOLPH ST.,                                |  |              |
| FLR 63, CHICAGO, IL 60601   | PUBLIC RELATIONS                           | 2,395,225.   |
| RESOURCE ONE  |  |              |
| 2900 EAST APACHE ST., TULSA, OK 74110                                   | MARKETING                                  | 1,416,918.   |
| JOHNS HOPKINS   |  |              |
| 1101 E 33RD ST., BALTIMORE, MD 21218                                    | RESEARCH PROJECTS                          | 1,012,944.   |
| 2 Total number of independent contractors (including but not limited to | those listed above) who received more than |              |
| \$100,000 of compensation from the organization                         | 47   |              |
|   |  | 000          |

SEE PART VII, SECTION A CONTINUATION SHEETS

| Column   C   | Form 990 AMERICAN LUNC                       | ASSOCIATI     | ON     |         |           |       |        |       |                     | 13-16325        | 524                  |
|--|--|---------------|--------|---------|-----------|-------|--------|-------|---------------------|-----------------|----------------------|
| CO   CD   CD   CD   CD   CD   CD   CD  | Part VII Section A. Officers, Directors, Tru | stees, Key En | nplo   | yee     | s, a      | nd F  | ligh   | est ( | Compensated Employe | es (continued)  |                      |
| Name and title   |  |               |        |         |           |       |        |       |                     | ,               | (F)                  |
| Nours   Order   Nours   Order   Nours   Order   Orde   |  | 1             |        |         |           |       | 1      |       |                     |                 |                      |
| Week (list any hours for related organizations)   Week (list any hours for related organizatio   |  |               | (c     | heck    | k all     | that  | арр    | ly)   | 1                   | compensation    | amount of            |
| (ist any burst or related organizations below   19   |  | per           |        |         |           |       |        |       | 1                   |                 |                      |
| 184,639,   |  | 1             | =      |         |           |       | loyee  |       | 1                   |                 | •                    |
| 184,639,   |  |               | irecto |         |           |       | emp    |       |                     | (W-2/1099-MISC) |                      |
| 184,639,   |  | 1             | e or d | tee     |           |       | sated  |       | (W-2/1099-MISC)     |                 |                      |
| 184,639,   |  | 1             | truste | al trus |           | yee   | m pen  |       |                     |                 |                      |
| 184,639,   |  | ~             | dual   | ution   | <br>      | old m | est co | er    |                     |                 | 5. ga <u>_</u> a5.15 |
| VF RESEARCH & PROGRAM  (28) PAUL SILLINGS (28) 40.00  VE NATIONAL POLICY & ADVOC  (29) ALANA BURNS  (30) RUSSELL BURNELL  (30) RUSSELL BURNELL  (30) RUSSELL BURNELL  (31) CRAIG FINSTRAD  AVP DITEC RESPONSE OPERATI  (32) SALLY DRAPER  (33) NEIL BALLENTINE  (33) NEIL BALLENTINE  (34) ON ONE OF THE ORDER O |  | line)         | Indivi | Instit  | Office    | Key e | High   | Form  |                     |                 |                      |
| (28) PAUL BILLINGS   | (27) SUSAN RAPPAPORT                         | 40.00         |        |         |           |       |        |       |                     |                 |                      |
| (28) FAUL BILLINGS   | VP RESEARCH & PROGRAM                        |               |        |         |           | х     |        |       | 184,639.            | 0.              | 38,333.              |
| (29) ALANA BURNS VP SIGNATURE CAUSE CAMPAIG VP SIGNATURE CAUSE CAMPAIG VP SIGNATURE CAUSE CAMPAIG VP SOVENANCE  (30) RUSSELL BURNELL (40.00 VP GOVERNANCE  (31) CRAIG FINSTEAD AVP DIREC RESPONSE OPERATI (32) SALLY DRAPER (40.00 VP DEVELOPMENT (33) NELL BALLENTINE VP DIGITAL STRATEGY & INFORMATION TE  (34) SALLY STRATEGY & INFORMATION TE  (35) NELL BALLENTINE VP DIGITAL STRATEGY & INFORMATION TE  (36) AUSTRALE STRATEGY & INFORMATION TE  (37) SALLY DRAPER (40.00 VP DIGITAL STRATEGY & INFORMATION TE  (38) SALLY DRAPER (40.00 VP DIGITAL STRATEGY & INFORMATION TE  (39) SALLY DRAPER (40.00 VP DIGITAL STRATEGY & INFORMATION TE   | (28) PAUL BILLINGS                           | 40.00         |        |         |           |       |        |       |                     |                 |                      |
| VF SIGNATURE CAUSE CAMPAIG (30) RUSSELL BURWELL (40.00 VF GOVERNANCE (31) CRAIG FINSTEAD AVD DIREC RESPONSE OPERATI (32) SALLY DRAPER VF DEVELOPMENT (33) NEIL BALLENTINE VF DIGITAL STRATEGY & INFORMATION TE  (30) RUSSELL BURWELL (30) RUSSELL BURWELL (31) CRAIG FINSTEAD (32) SALLY DRAPER (40.00 VF DEVELOPMENT (32) SALLY DRAPER (40.00 VF DIGITAL STRATEGY & INFORMATION TE (33) NEIL BALLENTINE VF DIGITAL STRATEGY & INFORMATION TE (34) NEIL BALLENTINE (35) NEIL BALLENTINE (36) NEIL BALLENTINE (37) NEIL BALLENTINE (38) NEIL BALLENTINE (39) NEIL BALLENTINE (30) NEIL BALLENTINE (31) NEIL BALLENTINE (31) NEIL BALLENTINE (32) SALLY DRAPER (33) NEIL BALLENTINE (34) NEIL BALLENTINE (35) NEIL BALLENTINE (36) NEIL BALLENTINE (37) NEIL BALLENTINE (38) NEIL BALLENTINE (38) NEIL BALLENTINE (39) NEIL BALLENTINE (30) NEIL BALLENTINE (31) NEIL BALLENTINE (31) NEIL BALLENTINE (32) NEIL BALLENTINE (33) NEIL BALLENTINE (34) NEIL BALLENTINE (35) NEIL BALLENTINE (36) NEIL BALLENTINE (37) NEIL BALLENTINE (38) NEIL BALLENTINE (39) NEIL BALLENTINE (30) NEIL BALLENTINE (31) NEIL BALLENTINE (31) NEIL BALLENTINE (31) NEIL BALLENTINE (31) NEIL BALLENTINE (32) NEIL BALLENTINE (33) NEIL BALLENTINE (34) NEIL BALLENTINE (35) NEIL BALLENTINE (36) NEIL BALLENTINE (37) NEIL BALLENTINE (38) NEIL BALLENTINE (39) NEIL BALLENTINE (30) NEIL BALLENTINE (31) NEIL BALLENTINE (31) NEIL BALLENTINE (31) NEIL BALLENTINE (31) NEIL BALLENTINE (32) NEIL BALLENTINE (33) NEIL BALLENTINE (34) NEIL BALLENTINE (35) NEIL BALLENTINE (36) NEIL BALLENTINE (37) NEIL BALLENTINE (38) NEIL BALLENTINE (39) NEIL BALLENTINE (31) NEIL BALLENTINE (32) NEIL BALLENTINE (33) NEIL BALLENTINE (34) NEIL BALLENTINE (35) NEIL BALLENTINE (36) NEIL BALLENTINE (37) NEIL BALLENTINE (38) NEIL BALLENTINE (3 | VP NATIONAL POLICY & ADVOC                   |               |        |         |           | х     |        |       | 199,214.            | 0.              | 22,333.              |
| (30) RUSSELL BURWELL   | (29) ALANA BURNS                             | 40.00         |        |         |           |       |        |       |                     |                 |                      |
| VF GOVERNANCE  | VP SIGNATURE CAUSE CAMPAIG                   |               |        |         |           |       | х      |       | 189,929.            | 0.              | 15,814.              |
| (31) CRAIG FINSTEAD  | (30) RUSSELL BURWELL                         | 40.00         |        |         |           |       |        |       |                     |                 |                      |
| AVP DIREC RESPONSE OPERATI (32) SALLY DRAPER (40.00 VP DEVELOPMENT (33) NEIL BALLENTINE VP DIGITAL STRATEGY & INFORMATION TE  (34) AVE   | VP GOVERNANCE                                |               |        |         |           |       | х      |       | 150,761.            | 0.              | 39,076.              |
| (32) SALLY DRAPER  | (31) CRAIG FINSTEAD                          | 40.00         |        |         |           |       |        |       |                     |                 |                      |
| X  | AVP DIREC RESPONSE OPERATI                   |               |        |         |           |       | Х      |       | 141,216.            | 0.              | 20,884.              |
| 33) NEIL BALLENTINE 40.00 X 133,179. 0. 19,63  | (32) SALLY DRAPER                            | 40.00         |        |         |           |       |        |       |                     |                 |                      |
| VP DIGITAL STRATEGY & INFORMATION TE X 133,179. 0. 19,63:  | VP DEVELOPMENT                               |               |        |         |           |       | Х      |       | 173,890.            | 0.              | 22,894.              |
|  | (33) NEIL BALLENTINE                         | 40.00         |        |         |           |       |        |       |                     |                 |                      |
| Total to Part VII, Section A, line 1c  | VP DIGITAL STRATEGY & INFORMATION TE         |               |        |         |           |       | Х      |       | 133,179.            | 0.              | 19,635.              |
| Total to Part VII, Section A, line 1c  |  |               |        |         |           |       |        |       |                     |                 |                      |
| Total to Part VII, Section A, line 1c  |  |               |        |         |           |       |        |       |                     |                 |                      |
| Total to Part VII, Section A, line 1c 1,172,828. 178,96  |  |               |        |         |           |       |        |       |                     |                 |                      |
| Total to Part VII, Section A, line 1c  |  |               |        |         |           |       |        |       |                     |                 |                      |
| Total to Part VII, Section A, line 1c  |  |               |        |         |           |       |        |       |                     |                 |                      |
| Total to Part VII, Section A, line 1c  |  |               |        |         |           |       |        |       |                     |                 |                      |
| Total to Part VII, Section A, line 1c  |  |               |        |         |           |       |        |       |                     |                 |                      |
| Total to Part VII, Section A, line 1c 1,172,828. 178,96  |  |               |        |         |           |       |        |       |                     |                 |                      |
| Total to Part VII, Section A, line 1c  |  |               |        |         |           |       |        |       |                     |                 |                      |
| Total to Part VII, Section A, line 1c 1,172,828. 178,96  |  |               |        |         |           |       |        |       |                     |                 |                      |
| Total to Part VII, Section A, line 1c 1,172,828. 178,96  |  |               |        |         |           |       |        |       |                     |                 |                      |
| Total to Part VII, Section A, line 1c  |  |               |        |         |           |       |        |       |                     |                 |                      |
| Total to Part VII, Section A, line 1c  |  |               |        |         |           |       |        |       |                     |                 |                      |
| Total to Part VII, Section A, line 1c 1,172,828. 178,96  |  |               |        |         |           |       |        |       |                     |                 |                      |
| Total to Part VII, Section A, line 1c 1,172,828. 178,969   |  |               | •      |         |           |       |        |       |                     |                 |                      |
| Total to Part VII, Section A, line 1c 1,172,828. 178,969   |  |               |        |         |           |       |        |       |                     |                 |                      |
| Total to Part VII, Section A, line 1c 1,172,828. 178,969   |  |               | -      |         |           |       |        |       |                     |                 |                      |
| Total to Part VII, Section A, line 1c 1,172,828. 178,969   |  |               |        |         |           |       |        |       |                     |                 |                      |
| Total to Part VII, Section A, line 1c 1,172,828. 178,969   |  |               |        |         |           |       |        |       |                     |                 |                      |
| Total to Part VII, Section A, line 1c 1,172,828. 178,969   |  |               |        |         |           |       |        |       |                     |                 |                      |
| Total to Part VII, Section A, line 1c 1,172,828. 178,969   |  |               | 1      |         |           |       |        |       |                     |                 |                      |
| Total to Part VII, Section A, line 1c 1,172,828. 178,969   |  |               |        |         |           |       |        |       |                     |                 |                      |
| Total to Part VII, Section A, line 1c 1,172,828. 178,969   |  |               | 1      |         |           |       |        |       |                     |                 |                      |
| Total to Part VII, Section A, line 1c 1,172,828. 178,969   |  |               |        |         |           |       |        |       |                     |                 |                      |
| Total to Part VII, Section A, line 1c 1,172,828. 178,969   |  |               |        |         |           |       |        |       |                     |                 |                      |
| Total to Part VII, Section A, line 1c 1,172,828. 178,969   |  |               |        |         |           |       |        |       |                     |                 |                      |
|  | Total to Part VII, Section A, line 1c        |               |        | <u></u> | <u></u> . |       |        |       | 1,172,828.          |                 | 178,969.             |

|  |       | 7(2010)  | N LUNG ASSOC    | !IATION             |                         |  | 13-16325                         | 24 Page <b>9</b>  |
|--|-------|--|-----------------|---------------------|-------------------------|--|----------------------------------|---|
| Pa   | rt VI | III Statement of Reven   | ue              |                     |                         |  |                                  |   |
|  |       | Check if Schedule O conta                                      | ains a response | or note to any line | e in this Part VIII (A) | (B)                                      | (C)                              | X   |
|  |       |  |                 |                     | Total revenue           | Related or<br>exempt function<br>revenue | Unrelated<br>business<br>revenue | Revenue excluded<br>from tax under<br>sections<br>512 - 514 |
| ts ts  | 1 :   | a Federated campaigns  | 1a              |                     |                         |  |                                  |   |
| Contributions, Gifts, Grants and Other Similar Amounts | ı     | <b>b</b> Membership dues                                       | 1b              |                     |                         |  |                                  |   |
| S, G   | (     | c Fundraising events   | 1c              |                     |                         |  |                                  |   |
| Sift;  | (     | d Related organizations  | 1d              |                     |                         |  |                                  |   |
| imil   | •     | e Government grants (contribution                              | ons) <b>1e</b>  | 1,054,945.          |                         |  |                                  |   |
| tion<br>S  | 1     | f All other contributions, gifts, grant                        | ts, and         |                     |                         |  |                                  |   |
| ibu  |       | similar amounts not included abov                              | /e <b>1f</b>    | 9,243,792.          |                         |  |                                  |   |
| dut  | 9     | g Noncash contributions included in lines 1                    | la-1f: \$       |                     |                         |  |                                  |   |
| <u>2 p</u>   | l     | h Total. Add lines 1a-1f                                       |                 |                     | 10,298,737.             |  |                                  |   |
|  |       |  |                 | Business Code       | 10 515 210              | 10 515 310                               |                                  |   |
| ice  | 2 8   | GUARE AGGOG AGGEGGME   |                 | 900099              | 19,515,310.             | 19,515,310.                              |                                  |   |
| er<br>ue   |       | b CHART. ASSOC. ASSESSME PROGRAM SERVICE CONTRA                |                 | 900099              | 5,720,915.              | 5,720,915.                               |                                  |   |
| m S  | (     |  |                 | 900099              | 2,752,526.              | 2,752,526.<br>2,071,314.                 |                                  |   |
| Program Service<br>Revenue                             | (     | d DIRECT RESP. ACTIVITY  MEMBERSHIP DUES                       |                 | 900099              | 91,936.                 | 91,936.                                  |                                  |   |
|  | ,     | f All other program service rever                              | 2110            |                     | 31,330.                 | 31,330.                                  |                                  |   |
| _  | '     | g Total. Add lines 2a-2f                                       |                 |                     | 30,152,001.             |  |                                  |   |
|  | 3     | Investment income (including                                   |                 |                     | 7 - 7 - 7 - 7           |  |                                  |   |
|  | Ū     | other similar amounts)   | ,               | <i>'</i>            | 402,611.                |  |                                  | 402,611.  |
|  | 4     | Income from investment of tax                                  |                 |                     | ·                       |  |                                  | ,   |
|  | 5     | Royalties  |                 | · F                 | 1,493,505.              | 954,031.                                 |                                  | 539,474.  |
|  |       | •  | (i) Real        | (ii) Personal       |                         |  |                                  |   |
|  | 6 8   | a Gross rents  |                 |                     |                         |  |                                  |   |
|  | ı     | <b>b</b> Less: rental expenses                                 |                 |                     |                         |  |                                  |   |
|  | (     | c Rental income or (loss)                                      |                 |                     |                         |  |                                  |   |
|  | (     | d Net rental income or (loss)                                  |                 | <b></b>             |                         |  |                                  |   |
|  | 7 8   | a Gross amount from sales of                                   | (i) Securities  | (ii) Other          |                         |  |                                  |   |
|  |       | assets other than inventory                                    | 2,697,339.      | 1                   |                         |  |                                  |   |
|  | ı     | <b>b</b> Less: cost or other basis                             |                 |                     |                         |  |                                  |   |
|  |       | and sales expenses   | 2,868,064.      |                     |                         |  |                                  |   |
|  |       | c Gain or (loss)   |                 |                     | -170,725.               |  |                                  | -170,725.   |
|  |       | d Net gain or (loss)   |                 |                     | 170,725.                |  |                                  | 170,725.  |
| ne   | 8     | <ul> <li>Gross income from fundraising including \$</li> </ul> |                 |                     |                         |  |                                  |   |
| ven  |       | contributions reported on line                                 |                 |                     |                         |  |                                  |   |
| Re   |       | Part IV, line 18   | -               |                     |                         |  |                                  |   |
| Other Revenue  | ı     | <b>b</b> Less: direct expenses                                 |                 |                     |                         |  |                                  |   |
| δ  |       | c Net income or (loss) from fund                               |                 |                     |                         |  |                                  |   |
|  |       | a Gross income from gaming ac                                  |                 |                     |                         |  |                                  |   |
|  |       | Part IV, line 19   | a               |                     |                         |  |                                  |   |
|  | -     | <b>b</b> Less: direct expenses                                 |                 |                     |                         |  |                                  |   |
|  | (     | c Net income or (loss) from game                               | ing activities  | .,                  |                         |  |                                  |   |
|  | 10 a  | a Gross sales of inventory, less r                             | returns         |                     |                         |  |                                  |   |
|  |       | and allowances   | a               |                     |                         |  |                                  |   |
|  |       | <b>b</b> Less: cost of goods sold                              |                 |                     |                         |  |                                  |   |
|  |       | c Net income or (loss) from sales                              |                 |                     |                         |  |                                  |   |
|  |       | Miscellaneous Revenue  | 9               | Business Code       | 700 007                 |  |                                  | 700 007   |
|  |       | RESEARCH GRANT SERVICE   |                 | 900099              | 728,827.                |  |                                  | 728,827.  |
|  | I     | b PROGRAM PARTICIPANT FE                                       |                 | 900099              | 241,560.<br>66,748.     |  |                                  | 241,560.<br>66,748.   |
|  | (     | TRUST INCOME   |                 | 900099              | 4,386.                  |  |                                  | 4,386.  |
|  |       | d All other revenue  |                 |                     | 1,041,521.              |  |                                  | 4,300.  |
|  | •     | e Total. Add lines 11a-11d                                     |                 | 🖊                   | -,011,021.              |  |                                  |   |

632009 11-11-16

1,812,881. Form **990** (2016)

43,217,650.

Total revenue. See instructions.

31,106,032.

13-1632524

#### Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) Х Check if Schedule O contains a response or note to any line in this Part IX (D) Do not include amounts reported on lines 6b. Program service expenses Total expenses Management and general expenses Fundraising 7b, 8b, 9b, and 10b of Part VIII. expenses Grants and other assistance to domestic organizations 8,610,438 8,610,438 and domestic governments. See Part IV, line 21 Grants and other assistance to domestic individuals. See Part IV, line 22 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 ....... Benefits paid to or for members ..... Compensation of current officers, directors, trustees, and key employees ..... 1,396,619 689,498. 426,158 280,963. Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) 24,704. Other salaries and wages 5,427,611 4,658,294. 744,613 7 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) 1,083,855 898,189 166,465 19,201. Other employee benefits 9 461,423 363,668 78,648 19,107. 10 Payroll taxes Fees for services (non-employees): Management Legal Accounting Lobbying 844,187 844,187. Professional fundraising services. See Part IV, line 17 59,081. Investment management fees ..... 59,081. Other. (If line 11g amount exceeds 10% of line 25, 5,377,950 5,166,026 158,954 52,970. column (A) amount, list line 11g expenses on Sch O.) 13,126,987 13,126,987 Advertising and promotion 12 122,500. 102,873. 15,791 3,836. Office expenses 13 Information technology 14 Royalties 15 521,781 307,850. 172,254 41,677. 16 339,255 286,023, 42,827 10,405. 17 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 61,033. 421,140. 345,280. 14,827. Conferences, conventions, and meetings 19 20 Payments to affiliates 21 60,300 35,620. 19,856 4,824. 22 Depreciation, depletion, and amortization ..... 60,560 183,905. 108,633 14,712. 23 Other expenses. Itemize expenses not covered 24 above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) PROCESSING FEES 1,303,108, 1,291,278, 9,518. 2,312. RESIDENTIAL CAMPAIGN 329,619 329,619. EQUIPMENT 191,752. 115,498. 61,350. 14,904. С TELECOMMUNICATION 23,603 85,419. 5,734. 114,756. -636,805, 163,429 32,915 -833,149. е All other expenses 39,339,462, 36,684,622 2,133,626 521,214. Total functional expenses. Add lines 1 through 24e 25 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. if following SOP 98-2 (ASC 958-720)

# Form 990 (2016) Part X | Balance Sheet

| <u>Par</u>                  | t X | Balance Sheet  |                      |                         |                                 |            |                           |
|-----------------------------|-----|--|----------------------|-------------------------|---------------------------------|------------|---------------------------|
|                             |     | Check if Schedule O contains a response or not       | e to an              | y line in this Part X   |                                 |            |                           |
|                             |     |  |                      |                         | <b>(A)</b><br>Beginning of year |            | <b>(B)</b><br>End of year |
|                             | 1   | Cash - non-interest-bearing                          |                      |                         | 550.                            | 1          | 550                       |
|                             | 2   | Savings and temporary cash investments               |                      |                         | 16,004,595.                     | 2          | 24,272,940                |
|                             | 3   | Pledges and grants receivable, net                   |                      |                         |                                 | 3          |                           |
|                             | 4   | Accounts receivable, net                             |                      |                         | 2,360,812.                      | 4          | 3,104,433                 |
|                             | 5   | Loans and other receivables from current and fo      |                      |                         |                                 |            |                           |
|                             |     | trustees, key employees, and highest compensa        | ated en              | ployees. Complete       |                                 |            |                           |
|                             |     | Part II of Schedule L                                |                      |                         |                                 | 5          |                           |
|                             | 6   | Loans and other receivables from other disquali      |                      |                         |                                 |            |                           |
|                             |     | section 4958(f)(1)), persons described in section    |                      |                         |                                 |            |                           |
|                             |     | employers and sponsoring organizations of sect       | ion 50               | I(c)(9) voluntary       |                                 |            |                           |
| က                           |     | employees' beneficiary organizations (see instr).    | ete Part II of Sch L |                         | 6                               |            |                           |
| Assets                      | 7   | Notes and loans receivable, net                      |                      |                         |                                 | 7          |                           |
| ğ                           | 8   | Inventories for sale or use                          |                      | 8                       |                                 |            |                           |
|                             | 9   | Description of the second second state of the second |                      |                         | 640,164.                        | 9          | 732,981                   |
|                             | 10a | Land, buildings, and equipment: cost or other        |                      |                         |                                 |            |                           |
|                             |     | basis. Complete Part VI of Schedule D                | 10a                  | 1,289,024.              |                                 |            |                           |
|                             | b   | Less: accumulated depreciation                       |                      |                         | 167,095.                        | 10c        | 127,508                   |
|                             | 11  | Investments - publicly traded securities             | 14,408,164.          | 11                      | 16,079,255                      |            |                           |
|                             | 12  | Investments - other securities. See Part IV, line 1  |                      |                         | 12                              |            |                           |
|                             | 13  | Investments - program-related. See Part IV, line     |                      |                         | 13                              |            |                           |
|                             | 14  | Intangible assets                                    |                      |                         | 14                              |            |                           |
|                             | 15  | Other assets. See Part IV, line 11                   |                      | 5,147,834.              | 15                              | 5,307,131  |                           |
|                             | 16  | Total assets. Add lines 1 through 15 (must equ       |                      |                         | 38,729,214.                     | 16         | 49,624,798                |
|                             | 17  | Accounts payable and accrued expenses                | 1,041,581.           | 17                      | 3,146,153                       |            |                           |
|                             | 18  | Grants payable                                       | 4,598,273.           | 18                      | 5,964,350                       |            |                           |
|                             | 19  | Deferred revenue                                     |                      | 8,325,436.              | 19                              | 11,394,234 |                           |
|                             | 20  | Tax-exempt bond liabilities                          |                      |                         | 20                              |            |                           |
|                             | 21  | Escrow or custodial account liability. Complete      |                      |                         | 21                              |            |                           |
| ņ                           | 22  | Loans and other payables to current and former       | officer              | s, directors, trustees, |                                 |            |                           |
| Liabilities                 |     | key employees, highest compensated employee          | s, and               | disqualified persons.   |                                 |            |                           |
| api                         |     | Complete Part II of Schedule L                       |                      |                         |                                 | 22         |                           |
| Ĩ                           | 23  | Secured mortgages and notes payable to unrela        |                      |                         |                                 | 23         |                           |
|                             | 24  | Unsecured notes and loans payable to unrelated       | d third              | oarties                 |                                 | 24         |                           |
|                             | 25  | Other liabilities (including federal income tax, pa  | yables               | to related third        |                                 |            |                           |
|                             |     | parties, and other liabilities not included on lines | 17-24                | . Complete Part X of    |                                 |            |                           |
|                             |     | Schedule D   |                      |                         | 9,571,520.                      | 25         | 8,650,708                 |
|                             | 26  | Total liabilities. Add lines 17 through 25           |                      |                         | 23,536,810.                     | 26         | 29,155,445                |
|                             |     | Organizations that follow SFAS 117 (ASC 958          | ), chec              | k here 🕨 🗓 and          |                                 |            |                           |
| န                           |     | complete lines 27 through 29, and lines 33 an        |                      |                         |                                 |            |                           |
| ü                           | 27  | Unrestricted net assets                              |                      |                         | 10,333,066.                     | 27         | 15,249,804                |
| sala                        | 28  | Temporarily restricted net assets                    | 1,098,527.           | 28                      | 1,355,149                       |            |                           |
| פֿר                         | 29  | Permanently restricted net assets                    | 3,760,811.           | 29                      | 3,864,400                       |            |                           |
| ᆵ                           |     | Organizations that do not follow SFAS 117 (A         | SC 958               | 3), check here          |                                 |            |                           |
| ō                           |     | and complete lines 30 through 34.                    |                      |                         |                                 |            |                           |
| ets                         | 30  | Capital stock or trust principal, or current funds   |                      |                         | 30                              |            |                           |
| 488                         | 31  | Paid-in or capital surplus, or land, building, or ed | quipme               | nt fund                 |                                 | 31         |                           |
| Net Assets or Fund Balances | 32  | Retained earnings, endowment, accumulated in         | come,                | or other funds          |                                 | 32         |                           |
| Z                           | 33  | Total net assets or fund balances                    |                      | <u> </u>                | 15,192,404.                     | 33         | 20,469,353                |
|                             | 34  | Total liabilities and net assets/fund balances .     | <u></u>              |                         | 38,729,214.                     | 34         | 49,624,798                |

| Pa | rt XI Reconciliation of Net Assets  |           |         |              |        |
|----|---|-----------|---------|--------------|--------|
|    | Check if Schedule O contains a response or note to any line in this Part XI   |           | <u></u> |              | X      |
|    |   |           |         |              |        |
| 1  | Total revenue (must equal Part VIII, column (A), line 12)   | 1         | 4       | 3,217        | ,650.  |
| 2  | Total expenses (must equal Part IX, column (A), line 25)  | 2         | 3       | 9,339        | ,462.  |
| 3  | Revenue less expenses. Subtract line 2 from line 1  | 3         |         | 3,878        | ,188.  |
| 4  | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))                             | 4         | 1       | 5,192        | ,404.  |
| 5  | Net unrealized gains (losses) on investments  | 5         |         | 1,462        | ,566.  |
| 6  | Donated services and use of facilities  | 6         |         |              |        |
| 7  | Investment expenses   | 7         |         |              |        |
| 8  | Prior period adjustments  | 8         |         |              |        |
| 9  | Other changes in net assets or fund balances (explain in Schedule O)  | 9         |         | -63          | ,805.  |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,                    |           |         |              |        |
|    | column (B))   | 10        | 2       | 0,469        | ,353.  |
| Pa | rt XII Financial Statements and Reporting   |           |         |              |        |
|    | Check if Schedule O contains a response or note to any line in this Part XII  |           |         |              | X      |
|    |   |           |         | Yes          | No     |
| 1  | Accounting method used to prepare the Form 990: Cash X Accrual Other  |           |         |              |        |
|    | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule        | Ο.        |         |              |        |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant?                       |           | 2a      | ı            | Х      |
|    | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed       | on a      |         |              |        |
|    | separate basis, consolidated basis, or both:  |           |         |              |        |
|    | Separate basis Consolidated basis Both consolidated and separate basis  |           |         |              |        |
| b  | Were the organization's financial statements audited by an independent accountant?                                    |           | 2t      | X            |        |
|    | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate      | basis,    |         |              |        |
|    | consolidated basis, or both:  |           |         |              |        |
|    | X Separate basis Consolidated basis Both consolidated and separate basis  |           |         |              |        |
| С  | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the    | audit,    |         |              |        |
|    | review, or compilation of its financial statements and selection of an independent accountant?                        |           | 20      | X            |        |
|    | If the organization changed either its oversight process or selection process during the tax year, explain in Sche    | dule O.   |         |              |        |
| За | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin   | gle Audit | :       |              |        |
|    | Act and OMB Circular A-133?   |           | 3a      | X            |        |
| b  | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required | ed audit  |         |              |        |
|    | or audits, explain why in Schedule O and describe any steps taken to undergo such audits                              |           | 3b      | X            |        |
|    |   |           | For     | m <b>990</b> | (2016) |

#### **SCHEDULE A**

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

➤ Attach to Form 990 or Form 990-EZ.

Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

2016

Open to Public Inspection

Name of the organization **Employer identification number** AMERICAN LUNG ASSOCIATION 13-1632524 Reason for Public Charity Status (All organizations must complete this part.) See instructions Part I The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 11 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization. Enter the number of supported organizations Provide the following information about the supported organization(s). (iv) Is the organization listed in your governing document? (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other (described on lines 1-10 organization support (see instructions) support (see instructions) No above (see instructions))

# Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec  | ction A. Public Support                       |                      |                      |                   |              |                     |                                       |
|------|---|----------------------|----------------------|-------------------|--------------|---------------------|---------------------------------------|
| Cale | ndar year (or fiscal year beginning in) 🕨     | (a) 2012             | <b>(b)</b> 2013      | (c) 2014          | (d) 2015     | (e) 2016            | (f) Total                             |
| 1    | Gifts, grants, contributions, and             |                      |                      |                   |              |                     |                                       |
|      | membership fees received. (Do not             |                      |                      |                   |              |                     |                                       |
|      | include any "unusual grants.")                | 8,618,848.           | 6,082,938.           | 9,782,765.        | 8,128,925.   | 10,298,737.         | 42,912,213.                           |
| 2    | Tax revenues levied for the organ-            |                      |                      |                   |              |                     |                                       |
|      | ization's benefit and either paid to          |                      |                      |                   |              |                     |                                       |
|      | or expended on its behalf                     |                      |                      |                   |              |                     |                                       |
| 3    | The value of services or facilities           |                      |                      |                   |              |                     |                                       |
|      | furnished by a governmental unit to           |                      |                      |                   |              |                     |                                       |
|      | the organization without charge               |                      |                      |                   |              |                     |                                       |
| 4    | Total. Add lines 1 through 3                  | 8,618,848.           | 6,082,938.           | 9,782,765.        | 8,128,925.   | 10,298,737.         | 42,912,213.                           |
|      | The portion of total contributions            |                      |                      |                   |              |                     |                                       |
|      | by each person (other than a                  |                      |                      |                   |              |                     |                                       |
|      | governmental unit or publicly                 |                      |                      |                   |              |                     |                                       |
|      | supported organization) included              |                      |                      |                   |              |                     |                                       |
|      | on line 1 that exceeds 2% of the              |                      |                      |                   |              |                     |                                       |
|      | amount shown on line 11,                      |                      |                      |                   |              |                     |                                       |
|      | column (f)                                    |                      |                      |                   |              |                     | 13,096,130.                           |
| 6    | Public support. Subtract line 5 from line 4.  |                      |                      |                   |              |                     | 29,816,083.                           |
|      | etion B. Total Support                        |                      |                      |                   |              |                     | , , , .                               |
| Cale | ndar year (or fiscal year beginning in)       | (a) 2012             | <b>(b)</b> 2013      | (c) 2014          | (d) 2015     | (e) 2016            | (f) Total                             |
|      | Amounts from line 4                           | 8,618,848.           | 6,082,938.           | 9,782,765.        | 8,128,925.   | 10,298,737.         | 42,912,213.                           |
|      | Gross income from interest,                   |                      |                      |                   |              |                     |                                       |
|      | dividends, payments received on               |                      |                      |                   |              |                     |                                       |
|      | securities loans, rents, royalties            |                      |                      |                   |              |                     |                                       |
|      | and income from similar sources               | 952,391.             | 1,178,134.           | 986,268.          | 1,065,862.   | 942,085.            | 5,124,740.                            |
| 9    | Net income from unrelated business            | ,                    | , ,                  | ,                 |              | ,                   |                                       |
| Ĭ    | activities, whether or not the                |                      |                      |                   |              |                     |                                       |
|      | business is regularly carried on              |                      |                      |                   |              |                     |                                       |
| 10   | Other income. Do not include gain             |                      |                      |                   |              |                     |                                       |
|      | or loss from the sale of capital              |                      |                      |                   |              |                     |                                       |
|      | assets (Explain in Part VI.)                  | 517,426.             | 1,339,034.           | 884,922.          | 878,412.     | 1,041,521.          | 4,661,315.                            |
| 11   | <b>Total support.</b> Add lines 7 through 10  | ,                    | , ,                  | ,                 | ,            | , ,                 | 52,698,268.                           |
| 12   | Gross receipts from related activities,       | etc. (see instructio | ns)                  |                   |              | 12                  | 167,794,847.                          |
|      | First five years. If the Form 990 is for      | •                    | ,                    |                   |              |                     |                                       |
|      | organization, check this box and stop         | •                    |                      |                   | •            | . , ,               |                                       |
| Sec  | ction C. Computation of Publi                 | c Support Per        | centage              |                   |              |                     |                                       |
|      | Public support percentage for 2016 (li        |                      |                      | olumn (f))        |              | 14                  | 56.58 %                               |
| 15   | Public support percentage from 2015           | Schedule A, Part I   | I, line 14           |                   |              | 15                  | 68.46 %                               |
| 16a  | 33 1/3% support test - 2016. If the c         |                      |                      |                   |              | ore, check this box | and                                   |
|      | stop here. The organization qualifies         | as a publicly suppo  | orted organization   |                   |              |                     | <b>X</b>                              |
| b    | 33 1/3% support test - 2015. If the o         | organization did no  | t check a box on li  |                   |              |                     |                                       |
|      | and stop here. The organization quali         |                      |                      |                   |              |                     |                                       |
| 17a  | 10% -facts-and-circumstances test             |                      | •                    |                   |              |                     |                                       |
|      | and if the organization meets the "fac-       | _                    |                      |                   |              |                     |                                       |
|      | meets the "facts-and-circumstances"           | test. The organizat  | ion qualifies as a p | ublicly supported | organization |                     | ightharpoonup                         |
| b    | 10% -facts-and-circumstances test             | -                    |                      |                   | -            |                     |                                       |
| -    | more, and if the organization meets th        | -                    |                      |                   |              |                     |                                       |
|      | organization meets the "facts-and-circ        |                      | •                    |                   |              |                     |                                       |
| 18   | <b>Private foundation.</b> If the organizatio |                      |                      |                   |              |                     | • • • • • • • • • • • • • • • • • • • |
|      |   |                      |                      | ,,, 5             | ,            |                     | or 000 E7\ 0016                       |

Schedule A (Form 990 or 990-EZ) 2016

Page 3

## Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Se        | ction A. Public Support  | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |                    |                     |                      |                     |              |
|-----------|--|---|--------------------|---------------------|----------------------|---------------------|--------------|
| Cale      | ndar year (or fiscal year beginning in)  | (a) 2012                                | <b>(b)</b> 2013    | (c) 2014            | (d) 2015             | <b>(e)</b> 2016     | (f) Total    |
| 1         | Gifts, grants, contributions, and membership fees received. (Do not  |   |                    |                     |                      |                     |              |
|           | include any "unusual grants.")   |   |                    |                     |                      |                     |              |
| 2         | Gross receipts from admissions,<br>merchandise sold or services per-<br>formed, or facilities furnished in<br>any activity that is related to the<br>organization's tax-exempt purpose |   |                    |                     |                      |                     |              |
| 3         | Gross receipts from activities that are not an unrelated trade or business under section 513   |   |                    |                     |                      |                     |              |
| 4         | Tax revenues levied for the organ-<br>ization's benefit and either paid to<br>or expended on its behalf  |   |                    |                     |                      |                     |              |
| 5         | The value of services or facilities furnished by a governmental unit to the organization without charge  |   |                    |                     |                      |                     |              |
| 6         | Total. Add lines 1 through 5   |   |                    |                     |                      |                     |              |
| 7         | Amounts included on lines 1, 2, and 3 received from disqualified persons   |   |                    |                     |                      |                     |              |
| ŀ         | Amounts included on lines 2 and 3 received<br>from other than disqualified persons that<br>exceed the greater of \$5,000 or 1% of the<br>amount on line 13 for the year                |   |                    |                     |                      |                     |              |
| (         | Add lines 7a and 7b  |   |                    |                     |                      |                     |              |
|           | Public support. (Subtract line 7c from line 6.)  |   |                    |                     |                      |                     |              |
| Cale      | ndar year (or fiscal year beginning in)  | (a) 2012                                | <b>(b)</b> 2013    | (c) 2014            | (d) 2015             | (e) 2016            | (f) Total    |
|           | Amounts from line 6  |   |                    |                     |                      |                     |              |
| ı         | Unrelated business taxable income<br>(less section 511 taxes) from businesses<br>acquired after June 30, 1975  |   |                    |                     |                      |                     |              |
|           | c Add lines 10a and 10b  Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on                                   |   |                    |                     |                      |                     |              |
| 12        | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)  |   |                    |                     |                      |                     |              |
|           | Total support. (Add lines 9, 10c, 11, and 12.)   |   |                    |                     |                      |                     | <u> </u>     |
| 14        | First five years. If the Form 990 is for   | · ·                                     | , ,                |                     | •                    | ( )( )              | ,            |
| <u>C-</u> | check this box and stop here   |   |                    |                     |                      |                     | <b>&gt;</b>  |
|           | ction C. Computation of Publi  |   |                    |                     |                      | T .= T              |              |
| 15        | Public support percentage for 2016 (I  |   |                    | olumn (f))          |                      | 15                  | <u>%</u>     |
| 16        | Public support percentage from 2015  |   |                    |                     |                      | 16                  | %            |
| _         | ction D. Computation of Inves  |   |                    | 40                  |                      | 14-1                |              |
|           | Investment income percentage for 20  |   |                    |                     |                      | 17                  | %            |
|           | Investment income percentage from  |   |                    |                     |                      | 18                  | <u>%</u>     |
| 19        | a 33 1/3% support tests - 2016. If the   |   |                    |                     |                      |                     | <b>.</b> □   |
| ı         | more than 33 1/3%, check this box ar 33 1/3% support tests - 2015. If the  | organization did r                      | not check a box on | line 14 or line 19a | a, and line 16 is mo | ore than 33 1/3%, a | and          |
|           | line 18 is not more than 33 1/3%, che  | ck this box and s                       | top here. The orga | anization qualifies | as a publicly supp   | orted organization  | ▶□           |
| 20        | Drivate foundation If the organization   | n did not chack a                       | boy on line 14, 10 | or 10h chock th     | nic boy and coo inc  | structions          | <b>▶</b>   7 |

632023 09-21-16

Schedule A (Form 990 or 990-EZ) 2016

# Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

#### Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
  - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

|     | Yes | No       |
|-----|-----|----------|
|     |     |          |
| 4   |     |          |
| 1   |     |          |
|     |     |          |
| 2   |     |          |
| _   |     |          |
| За  |     |          |
|     |     |          |
|     |     |          |
| 3b  |     |          |
| 20  |     |          |
| 3c  |     |          |
| 4a  |     |          |
|     |     |          |
|     |     |          |
| 4b  |     |          |
|     |     |          |
|     |     |          |
| 10  |     |          |
| 4c  |     |          |
|     |     |          |
|     |     |          |
|     |     |          |
| 5a  |     |          |
|     |     |          |
| 5b  |     |          |
| 5c  |     |          |
|     |     |          |
|     |     |          |
|     |     |          |
| 6   |     |          |
|     |     |          |
| _   |     |          |
| 7   |     |          |
| 8   |     |          |
|     |     |          |
|     |     |          |
| 9a  |     |          |
|     |     |          |
| 9b  |     |          |
| 90  |     |          |
| 9c  |     |          |
|     |     |          |
| 10a |     |          |
|     |     |          |
| 10b |     | <u> </u> |

| Pai | Supporting Organizations (continued)  |     |     |    |
|-----|---|-----|-----|----|
|     |   |     | Yes | No |
| 11  | Has the organization accepted a gift or contribution from any of the following persons?   |     |     |    |
| а   | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)                      |     |     |    |
|     | below, the governing body of a supported organization?  | а   |     |    |
| b   | A family member of a person described in (a) above?   | b   |     |    |
|     | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.             | С   |     |    |
| Sec | tion B. Type I Supporting Organizations   |     |     |    |
|     |   |     | Yes | No |
| 1   | Did the directors, trustees, or membership of one or more supported organizations have the power to                               |     |     |    |
|     | regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the                |     |     |    |
|     | tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or                     |     |     |    |
|     | controlled the organization's activities. If the organization had more than one supported organization,                           |     |     |    |
|     | describe how the powers to appoint and/or remove directors or trustees were allocated among the supported                         |     |     |    |
|     | organizations and what conditions or restrictions, if any, applied to such powers during the tax year.                            |     |     |    |
| 2   | Did the organization operate for the benefit of any supported organization other than the supported                               |     |     |    |
|     | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in                        |     |     |    |
|     | Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,                       |     |     |    |
|     | supervised, or controlled the supporting organization.  |     |     |    |
| Sec | tion C. Type II Supporting Organizations  |     |     |    |
|     |   |     | Yes | No |
| 1   | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors                  |     |     |    |
|     | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control                     |     |     |    |
|     | or management of the supporting organization was vested in the same persons that controlled or managed                            |     |     |    |
|     | the supported organization(s).  |     |     |    |
| Sec | tion D. All Type III Supporting Organizations   |     |     |    |
|     |   |     | Yes | No |
| 1   | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the                    |     |     |    |
|     | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax             |     |     |    |
|     | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the            |     |     |    |
|     | organization's governing documents in effect on the date of notification, to the extent not previously provided?                  |     |     |    |
| 2   | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported                  |     |     |    |
|     | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how                |     |     |    |
|     | the organization maintained a close and continuous working relationship with the supported organization(s).                       |     |     |    |
| 3   | By reason of the relationship described in (2), did the organization's supported organizations have a                             |     |     |    |
|     | significant voice in the organization's investment policies and in directing the use of the organization's                        |     |     |    |
|     | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's                      |     |     |    |
|     | supported organizations played in this regard   |     |     |    |
| Sec | tion E. Type III Functionally Integrated Supporting Organizations   |     |     |    |
| 1   | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions). |     |     |    |
| а   | The organization satisfied the Activities Test. Complete line 2 below.  |     |     |    |
| b   | The organization is the parent of each of its supported organizations. <i>Complete line 3 below.</i>                              |     |     |    |
| С   | The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instruction      | ns) |     |    |
| 2   | Activities Test. Answer (a) and (b) below.  |     | Yes | No |
| а   | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of                |     |     |    |
|     | the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify                        |     |     |    |
|     | those supported organizations and explain how these activities directly furthered their exempt purposes,                          |     |     |    |
|     | how the organization was responsive to those supported organizations, and how the organization determined                         |     |     |    |
|     | that these activities constituted substantially all of its activities.  |     |     |    |
| b   | Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more               |     |     |    |
| -   | of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the                      |     |     |    |
|     | reasons for the organization's position that its supported organization(s) would have engaged in these                            |     |     |    |
|     | activities but for the organization's involvement.  | ,   |     |    |
| 3   | Parent of Supported Organizations. Answer (a) and (b) below.  |     |     |    |
| а   | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or                       |     |     |    |
| -   | trustees of each of the supported organizations? <i>Provide details in Part VI.</i>   |     |     |    |
| b   |   |     |     |    |
| ~   | of its supported organizations? If "Yes." describe in Part VI the role played by the organization in this regard.                 | ,   |     |    |

Schedule A (Form 990 or 990-EZ) 2016 AMERICAN LUNG ASSOCIATION 13-1632524 Page 6 Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI.) See instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E. (B) Current Year Section A - Adjusted Net Income (A) Prior Year (optional) Net short-term capital gain 1 2 Recoveries of prior-year distributions 3 Other gross income (see instructions) 3 4 4 Add lines 1 through 3 5 5 Depreciation and depletion Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) 6 7 Other expenses (see instructions) 8 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) 8 (B) Current Year Section B - Minimum Asset Amount (A) Prior Year (optional) 1 Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year): a Average monthly value of securities 1a **b** Average monthly cash balances 1b c Fair market value of other non-exempt-use assets 1c d Total (add lines 1a, 1b, and 1c) 1d e Discount claimed for blockage or other factors (explain in detail in Part VI): 2 Acquisition indebtedness applicable to non-exempt-use assets 2 3 3 Subtract line 2 from line 1d Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, 4 see instructions) 5 Net value of non-exempt-use assets (subtract line 4 from line 3) 5 6 Multiply line 5 by .035 6 7 Recoveries of prior-year distributions 7 8 Minimum Asset Amount (add line 7 to line 6) Section C - Distributable Amount Current Year 1 1 Adjusted net income for prior year (from Section A, line 8, Column A) 2 Enter 85% of line 1 2 Minimum asset amount for prior year (from Section B, line 8, Column A) 3 3 Enter greater of line 2 or line 3 4 5 5 Income tax imposed in prior year

Schedule A (Form 990 or 990-EZ) 2016

Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see

6

instructions)

Distributable Amount. Subtract line 5 from line 4, unless subject to

emergency temporary reduction (see instructions)

| Par   | LV      | Type III Non-Functionally Integrated 509(                 | a)(3) Supporting Orga        | nizations (continued)                  |   |
|-------|---------|---|------------------------------|--|---|
| Secti | on D -  | Distributions   |                              |  | Current Year                              |
| 1     | Amou    | nts paid to supported organizations to accomplish exer    |                              |  |   |
| 2     | Amou    | nts paid to perform activity that directly furthers exemp |                              |  |   |
|       | organ   | izations, in excess of income from activity               |                              |  |   |
| 3     | Admir   | nistrative expenses paid to accomplish exempt purpose     |                              |  |   |
| 4     | Amou    | nts paid to acquire exempt-use assets                     |                              |  |   |
| 5     | Qualif  | ied set-aside amounts (prior IRS approval required)       |                              |  |   |
| 6     | Other   | distributions (describe in Part VI). See instructions     |                              |  |   |
| 7     | Total   | annual distributions. Add lines 1 through 6               |                              |  |   |
| 8     | Distrib | outions to attentive supported organizations to which th  | e organization is responsive |  |   |
|       | (provi  | de details in <b>Part VI</b> ). See instructions          |                              |  |   |
| 9     | Distrib | outable amount for 2016 from Section C, line 6            |                              |  |   |
| 10    | Line 8  | amount divided by Line 9 amount                           |                              |  |   |
| Secti | on E -  | Distribution Allocations (see instructions)               | (i)<br>Excess Distributions  | (ii)<br>Underdistributions<br>Pre-2016 | (iii)<br>Distributable<br>Amount for 2016 |
| 1     | Distrib | outable amount for 2016 from Section C, line 6            |                              |  |   |
| 2     | Under   | rdistributions, if any, for years prior to 2016 (reason-  |                              |  |   |
|       | able c  | ause required- explain in Part VI). See instructions      |                              |  |   |
| 3     | Exces   | s distributions carryover, if any, to 2016:               |                              |  |   |
| а     |         |   |                              |  |   |
| b     |         |   |                              |  |   |
| С     | From    | 2013  |                              |  |   |
| d     | From    | 2014  |                              |  |   |
| е     | From    | 2015  |                              |  |   |
| f     | Total   | of lines 3a through e                                     |                              |  |   |
| g     | Applie  | ed to underdistributions of prior years                   |                              |  |   |
| h     | Applie  | ed to 2016 distributable amount                           |                              |  |   |
| i     | Carry   | over from 2011 not applied (see instructions)             |                              |  |   |
| j_    | Rema    | inder. Subtract lines 3g, 3h, and 3i from 3f.             |                              |  |   |
| 4     | Distrib | outions for 2016 from Section D,                          |                              |  |   |
|       | line 7: | \$  |                              |  |   |
| а     | Applie  | ed to underdistributions of prior years                   |                              |  |   |
| b     | Applie  | ed to 2016 distributable amount                           |                              |  |   |
| С     | Rema    | inder. Subtract lines 4a and 4b from 4                    |                              |  |   |
| 5     | Rema    | ining underdistributions for years prior to 2016, if      |                              |  |   |
|       | any. S  | Subtract lines 3g and 4a from line 2. For result greater  |                              |  |   |
|       | than z  | ero, explain in Part VI. See instructions                 |                              |  |   |
| 6     | Rema    | ining underdistributions for 2016. Subtract lines 3h      |                              |  |   |
|       | and 4   | b from line 1. For result greater than zero, explain in   |                              |  |   |
|       | Part V  | /I. See instructions                                      |                              |  |   |
| 7     | Exces   | ss distributions carryover to 2017. Add lines 3j          |                              |  |   |
|       | and 4   | С   |                              |  |   |
| 8     | Break   | down of line 7:   |                              |  |   |
| а     |         |   |                              |  |   |
|       |         | s from 2013   |                              |  |   |
| С     | Exces   | s from 2014   |                              |  |   |
| d     | Exces   | s from 2015   |                              |  |   |
| е     | Exces   | s from 2016   |                              |  |   |

Schedule A (Form 990 or 990-EZ) 2016

| Part VI Ity (Section A), lies 1, 2, 30, 54, 44, 56, 64, 58, 59, 50, 51, 11, 50, and 11c, part II, line 17 a or 17b. Part III, line 17c, 20, 52, 44, 56, 64, 58, 59, 50, 51, 110, and 11c, part II, Section B, line 1 and 2, Part IV, Section B, line 1, Part I | Scriedule A | (FORTH 990 OF 990-EZ) 2016 INDICATE HONG IND |
|--|-------------|--|
|  | Part VI     | Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information.  |
|  |             | (See Hatructions.)   |
|  |             |  |
|  |             |  |
|  |             |  |
|  |             |  |
|  |             |  |
|  |             |  |
|  |             |  |
|  |             |  |
|  |             |  |
|  |             |  |
|  |             |  |
|  |             |  |
|  |             |  |
|  |             |  |
|  |             |  |
|  |             |  |
|  |             |  |
|  |             |  |
|  |             |  |
|  |             |  |
|  |             |  |
|  |             |  |
|  |             |  |
|  |             |  |
|  |             |  |
|  |             |  |
|  |             |  |

AMERICAN LUNG ASSOCIATION 13-1632524

# Schedule A

# Identification of Excess Contributions Included on Part II, Line 5

2016

\*\* Do Not File \*\*

\*\*\* Not Open to Public Inspection \*\*\*

| Contributor's Name  | Total<br>Contributions | Excess<br>Contributions |
|---|------------------------|-------------------------|
| CVS PHARMACY, INC   | 13,077,777.            | 12,023,812.             |
| PFIZER, INC   | 2,126,283.             | 1,072,318.              |
|   |                        |                         |
|   |                        |                         |
|   |                        |                         |
|   |                        |                         |
|   |                        |                         |
|   |                        |                         |
|   |                        |                         |
|   |                        |                         |
|   |                        |                         |
|   |                        |                         |
|   |                        |                         |
|   |                        |                         |
|   |                        |                         |
|   |                        |                         |
|   |                        |                         |
|   |                        |                         |
|   |                        |                         |
|   |                        |                         |
|   |                        |                         |
|   |                        |                         |
|   |                        |                         |
|   |                        |                         |
| Total Excess Contributions to Schedule A. Part II. Line 5 |                        | 13,096,130.             |

#### Schedule B (Form 990 990-F7

or 990-PF) Department of the Treasury

Internal Revenue Service

### Schedule of Contributors

▶ Attach to Form 990. Form 990-EZ, or Form 990-PF. Information about Schedule B (Form 990, 990-EZ, or 990-PF) and its instructions is at www.irs.gov/form990 .

OMB No. 1545-0047

Name of the organization

AMERICAN LUNG ASSOCIATION

**Employer identification number** 

13-1632524

Organization type (check one): Filers of: Section: X 501(c)( 3 ) (enter number) organization Form 990 or 990-EZ 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. General Rule ☐ For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions. Special Rules For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2016)

Name of organization Employer identification number

AMERICAN LUNG ASSOCIATION 13-1632524

| ı artı | (See Instructions). Ose duplicate copies of Fart i il additiona                          | i space is needed.  |   |
|--------|--|---------------------|---|
| (a)    | (b)  | (c)                 | (d)   |
| No.    | Name, address, and ZIP + 4   | Total contributions | Type of contribution  |
| 1      | ONE CVS DR.  WOONSOCKET, RI 02895  | \$ 6,098,158.       | Person X Payroll  |
| (a)    | (b)  | (c)                 | (d)   |
| No.    | Name, address, and ZIP + 4   | Total contributions | Type of contribution  |
| 2      | US DEPT OF HEALTH & HUMAN SERVICES CDC  2920 BRANDYWINE RD., MS, K-69  ATLANTA, GA 30341 | \$\$                | Person X Payroll Noncash (Complete Part II for noncash contributions.)  |
| (a)    | (b)  | (c)                 | (d)   |
| No.    | Name, address, and ZIP + 4   | Total contributions | Type of contribution  |
| 3      | PFIZER, INC.  235 E 42ND ST.  NEW YORK, NY 10017   | \$1,046,089.        | Person X Payroll Noncash  (Complete Part II for noncash contributions.) |
| (a)    | (b)  | (c)                 | (d)   |
| No.    | Name, address, and ZIP + 4   | Total contributions | Type of contribution  |
| 4      | THE WILLIAM AND FLORA HEWLETT FOUNDATION  2121 SAND HILL RD.  MENLO PARK, CA 94025       | \$570,000.          | Person X Payroll Noncash  (Complete Part II for noncash contributions.) |
| (a)    | (b)  | (c)                 | (d)   |
| No.    | Name, address, and ZIP + 4   | Total contributions | Type of contribution  |
| 5      | ENERGY FOUNDATION  301 BATTERY ST. 5TH FL.  SAN FRANCISCO, CA 94111                      | \$580,000.          | Person X Payroll  |
| (a)    | (b)  | (c)                 | (d)   |
| No.    | Name, address, and ZIP + 4   | Total contributions | Type of contribution  |
|        |  | \$                  | Person Payroll Noncash Complete Part II for                             |

Name of organization

Employer identification number

AMERICAN LUNG ASSOCIATION

13-1632524

| ı artı                       | (See instructions). Ose duplicate copies of Pai | it ii ii additional space is needed.           |                      |
|------------------------------|---|--|----------------------|
| (a)<br>No.<br>from<br>Part I | (b)  Description of noncash property given      | (c)<br>FMV (or estimate)<br>(See instructions) | (d)<br>Date received |
|                              |   |  |                      |
| (a)<br>No.<br>from<br>Part I | (b)  Description of noncash property given      | (c) FMV (or estimate) (See instructions)       | (d)<br>Date received |
|                              |   |  |                      |
| (a)<br>No.<br>from<br>Part I | (b)  Description of noncash property given      | (c) FMV (or estimate) (See instructions)       | (d)<br>Date received |
|                              |   | <br>  \$                                       |                      |
| (a)<br>No.<br>from<br>Part I | (b)  Description of noncash property given      | (c) FMV (or estimate) (See instructions)       | (d)<br>Date received |
|                              |   |  |                      |
| (a)<br>No.<br>from<br>Part I | (b)  Description of noncash property given      | (c) FMV (or estimate) (See instructions)       | (d)<br>Date received |
|                              |   |  |                      |
| (a)<br>No.<br>from<br>Part I | (b)  Description of noncash property given      | (c) FMV (or estimate) (See instructions)       | (d)<br>Date received |
|                              |   |  |                      |

| ame of orgar             | Employer identification number  |  |   |
|--------------------------|---------------------------------|--|---|
| MERICAN T                | LUNG ASSOCIATION                |  | 13-1632524  |
| Part III                 |                                 | IMNS <b>(a)</b> through <b>(e) and</b> the followharitable, etc., contributions of \$1,000 o | in section 501(c)(7), (8), or (10) that total more than \$1,000 for |
| a) No.<br>from<br>Part I | (b) Purpose of gift             | (c) Use of gift  | (d) Description of how gift is held                                 |
| -<br>-                   |                                 | (e) Transfer of gi   | ift   |
| -<br>-<br>-              | Transferee's name, address, and | ZIP + 4  | Relationship of transferor to transferee                            |
| a) No.<br>from<br>Part I | (b) Purpose of gift             | (c) Use of gift  | (d) Description of how gift is held                                 |
| -                        | Transferee's name, address, and | (e) Transfer of gi<br>ZIP + 4  | ift  Relationship of transferor to transferee                       |
| ) No.<br>rom<br>Part I   | (b) Purpose of gift             | (c) Use of gift  | (d) Description of how gift is held                                 |
| -<br>-<br>-              |                                 | (e) Transfer of gi   | ift   |
| -<br>-<br>-              | Transferee's name, address, and | ZIP + 4  | Relationship of transferor to transferee                            |
| n) No.<br>From<br>Part I | (b) Purpose of gift             | (c) Use of gift  | (d) Description of how gift is held                                 |
| -                        |                                 | (e) Transfer of gi   | ift   |
| -                        | Transferee's name, address, and | ZIP + 4  | Relationship of transferor to transferee                            |
| -                        |                                 |  |   |

#### SCHEDULE C

(Form 990 or 990-EZ)

**Political Campaign and Lobbying Activities** 

For Organizations Exempt From Income Tax Under section 501(c) and section 527 ► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ.

▶ Information about Schedule C (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy

| Tax | ) (see separate instructions), then  |                                       |                         | •   |   |
|-----|--|---------------------------------------|-------------------------|---|---|
| •   | Section 501(c)(4), (5), or (6) organizate  | tions: Complete Part III.             |                         |   |   |
| Nan | ne of organization   |                                       |                         | Empl  | loyer identification number   |
|     |  | UNG ASSOCIATION                       |                         |   | 13-1632524  |
| Pa  | art I-A Complete if the org  | anization is exempt und               | er section 501(c) o     | or is a section 527 or  | ganization.   |
| 2   | Provide a description of the organiz<br>Political campaign activity expendit<br>Volunteer hours for political campai | ures                                  |                         | <b>&gt;</b> \$  |   |
| Pa  | art I-B Complete if the org  | janization is exempt und              | er section 501(c)(3     | 3).   |   |
| 1   | Enter the amount of any excise tax   | incurred by the organization und      | der section 4955        | <b>▶</b> \$   |   |
|     | Enter the amount of any excise tax   |                                       |                         |   |   |
| 3   | If the organization incurred a section   | n 4955 tax, did it file Form 4720     | for this year?          |   | Yes No  |
| 4a  | Was a correction made?   |                                       |                         |   | Yes No  |
|     | If "Yes," describe in Part IV.   |                                       |                         |   | \ <u> </u>  |
|     |  | anization is exempt und               |                         |   |   |
| 1   | Enter the amount directly expended   | by the filing organization for se     | ction 527 exempt functi | ion activities ▶\$  |   |
| 2   | Enter the amount of the filing organ   |                                       | •                       |   |   |
|     | exempt function activities   |                                       |                         |   |   |
| 3   | Total exempt function expenditures   |                                       | ,                       |   |   |
|     | line 17b   |                                       |                         |   |   |
| 4   | Did the filing organization file Form  |                                       |                         |   | Yes No  |
| 5   | Enter the names, addresses and en  |                                       |                         | ~   |   |
|     | made payments. For each organiza   | · · · · · · · · · · · · · · · · · · · |                         |   | · · · · · · · · · · · · · · · · · · ·   |
|     | contributions received that were propolitical action committee (PAC). If   | • •                                   |                         |   | e segregated fund or a  |
|     | . , ,  | · · · · · · · · · · · · · · · · · · · | 1                       | 1   | 4 3 4 4 5 191 1   |
|     | <b>(a)</b> Name  | (b) Address                           | (c) EIN                 | (d) Amount paid from filing organization's funds. If none, enter -0 | (e) Amount of political contributions received and promptly and directly delivered to a separate political organization.  If none, enter -0 |
|     |  |                                       |                         |   |   |
|     |  |                                       |                         |   |   |
|     |  |                                       |                         |   |   |
|     |  |                                       |                         |   |   |
|     |  |                                       |                         |   |   |
|     |  |                                       |                         |   |   |
|     |  |                                       |                         |   |   |
|     |  |                                       |                         |   |   |

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2016

LHA

632041 11-10-16

| Part II-A Complete if the organization 501(h)).   | inization is exe    | mpt under section         | n 501(c)(3) and file        | d Form 5768 (el                  | ection under                |
|---|---------------------|---------------------------|-----------------------------|----------------------------------|-----------------------------|
| expenses, and share   | of excess lobbying  |                           | n Part IV each affiliated ( | group member's nam               | ie, address, EIN,           |
| Limits  | s on Lobbying Exp   |                           |                             | (a) Filing organization's totals | (b) Affiliated group totals |
| 1a Total lobbying expenditures to influe  | ence public opinion | (grass roots lobbying)    |                             |                                  |                             |
| <b>b</b> Total lobbying expenditures to influe  | •                   |                           |                             |                                  |                             |
| c Total lobbying expenditures (add lin  | -                   |                           |                             |                                  |                             |
| d Other exempt purpose expenditures   |                     |                           |                             |                                  |                             |
| e Total exempt purpose expenditures   | (add lines 1c and 1 | d)                        |                             |                                  |                             |
| f Lobbying nontaxable amount. Enter   | the amount from the | ne following table in bot | h columns.                  |                                  |                             |
| If the amount on line 1e, column (a) or   | (b) is: The lo      | bbying nontaxable an      | nount is:                   |                                  |                             |
| Not over \$500,000  | 20% o               | f the amount on line 1e   |                             |                                  |                             |
| Over \$500,000 but not over \$1,000,  | 000 \$100,0         | 000 plus 15% of the exc   | cess over \$500,000.        |                                  |                             |
| Over \$1,000,000 but not over \$1,50  | 0,000 \$175,0       | 000 plus 10% of the exc   | cess over \$1,000,000.      |                                  |                             |
| Over \$1,500,000 but not over \$17,0  |                     | 000 plus 5% of the exce   | ess over \$1,500,000.       |                                  |                             |
| Over \$17,000,000   | \$1,000             | ),000.                    |                             |                                  |                             |
| <ul> <li>g Grassroots nontaxable amount (entiting)</li> <li>h Subtract line 1g from line 1a. If zero</li> <li>i Subtract line 1f from line 1c. If zero</li> </ul> | or less, enter -0-  |                           |                             |                                  |                             |
| j If there is an amount other than zero   |                     | _                         |                             |                                  | □ vaa □ Na                  |
| reporting section 4911 tax for this y   |                     | veraging Period Unde      | r soction 501(h)            |                                  | Yes No                      |
| (Some organizations the   | at made a section   |                           | have to complete all o      | f the five columns b             | elow.                       |
|   | Lobbying Exp        | enditures During 4-Ye     | ar Averaging Period         |                                  |                             |
| Calendar year<br>(or fiscal year beginning in)  | <b>(a)</b> 2013     | <b>(b)</b> 2014           | <b>(c)</b> 2015             | ( <b>d)</b> 2016                 | (e) Total                   |
| 2a Lobbying nontaxable amount   |                     |                           |                             |                                  |                             |
| b Lobbying ceiling amount (150% of line 2a, column(e))  |                     |                           |                             |                                  |                             |
| c Total lobbying expenditures   |                     |                           |                             |                                  |                             |
| d Grassroots nontaxable amount  |                     |                           |                             |                                  |                             |
| e Grassroots ceiling amount (150% of line 2d, column (e))   |                     |                           |                             |                                  |                             |
| f Grassroots lobbying expenditures  |                     |                           |                             |                                  |                             |

Schedule C (Form 990 or 990-EZ) 2016

# Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

| For ea | "Yes," response on lines 1a through 1i below, provide in Part IV a detailed description   |                 | a)            | (b)        |  |
|--------|---|-----------------|---------------|------------|--|
|        | lobbying activity.  | Yes             | No            | Amount     |  |
| 1      | During the year, did the filing organization attempt to influence foreign, national, state or   |                 |               |            |  |
|        | local legislation, including any attempt to influence public opinion on a legislative matter  |                 |               |            |  |
|        | or referendum, through the use of:  |                 |               |            |  |
| а      | Volunteers?   | Х               |               |            |  |
| b      | Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?  | Х               |               |            |  |
| С      | Media advertisements?   | Х               |               |            |  |
| d      | Mailings to members, legislators, or the public?  | Х               |               | 39,592     |  |
|        | Publications, or published or broadcast statements?   | Х               |               | 13,160     |  |
|        | Grants to other organizations for lobbying purposes?  | Х               |               | 6,500      |  |
|        | Direct contact with legislators, their staffs, government officials, or a legislative body?   | Х               |               | 195,324    |  |
| h      | Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?   | Х               |               | 35,568     |  |
|        | Other activities?   | Х               |               |            |  |
|        | Total. Add lines 1c through 1i  |                 |               | 290,144    |  |
|        | Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?   |                 | Х             |            |  |
|        | If "Yes," enter the amount of any tax incurred under section 4912   |                 |               |            |  |
|        | If "Yes," enter the amount of any tax incurred by organization managers under section 4912  |                 |               |            |  |
| Dort   | If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?  III-A Complete if the organization is exempt under section 501(c)(4), section           | n F01/o\/       | -\ or ooc     | tion       |  |
| Part   |   | 11 50 1(0)(     | o), or sec    | LIOH       |  |
|        | 501(c)(6).  |                 |               | Yes No     |  |
|        |   |                 |               | res No     |  |
|        | Were substantially all (90% or more) dues received nondeductible by members?  |                 |               |            |  |
|        | Did the organization make only in-house lobbying expenditures of \$2,000 or less?   |                 |               |            |  |
|        | Did the organization agree to carry over lobbying and political campaign activity expenditures from the III-B Complete if the organization is exempt under section 501(c)(4), section |                 |               | tion       |  |
| ı aıt  | 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered  |                 |               |            |  |
|        | answered "Yes."   | 110, 011        | (5) 1 411     | A,c 0, 10  |  |
| 1      | Dues, assessments and similar amounts from members  |                 | 1             |            |  |
|        | Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic   |                 |               |            |  |
|        | expenses for which the section 527(f) tax was paid).  | oui             |               |            |  |
|        | Current year  |                 | 2a            |            |  |
|        | Carryover from last year  |                 |               |            |  |
|        | Total   |                 |               |            |  |
|        | Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues   |                 |               |            |  |
|        | If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exc  |                 |               |            |  |
|        | does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and p   |                 |               |            |  |
|        | expenditure next year?  |                 | 4             |            |  |
|        | Taxable amount of lobbying and political expenditures (see instructions)  |                 | 5             |            |  |
| Part   |   |                 |               |            |  |
|        | le the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group  | liet). Dart II. | Δ lines 1 a   | nd 2 (see  |  |
|        | ctions); and Part II-B, line 1. Also, complete this part for any additional information.  | not, rait ii    | , iii 100 i a | 114 2 (500 |  |
|        | II-B, LINE 1, LOBBYING ACTIVITIES:  |                 |               |            |  |
|        |   |                 |               |            |  |
| THE A  | AMERICAN LUNG ASSOCIATION VOLUNTEERS AND STAFF ENGAGE IN A WIDE   |                 |               |            |  |
|        |   |                 |               |            |  |
| RANGI  | OF ADVOCACY ACTIVITIES TO FURTHER OUR MISSION TO SAVE LIVES BY  |                 |               |            |  |
|        |   |                 |               |            |  |
| IMPRO  | DVING LUNG HEALTH AND PREVENTING LUNG DISEASE. OUR WORK INCLUDES  |                 |               |            |  |
|        |   |                 |               |            |  |
| EFFOF  | RTS TO EDUCATE MEMBERS OF CONGRESS, THEIR STAFF AND THE PUBLIC ON   |                 |               |            |  |
|        |   |                 |               |            |  |
| .HNG   | HEALTH ISSUES AND ACCESS TO HEALTHCARE. WE ADVOCATE FOR CLEAN,  |                 |               |            |  |
| 20110  | MEMBER 155515 IND RECEISE TO HEIDINGINE, WE ADVOCATE FOR CHEAR,   |                 |               |            |  |

Schedule C (Form 990 or 990-EZ) 2016

## **SCHEDULE D** (Form 990)

Department of the Treasury

Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

► Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

OMB No. 1545-0047

Name of the organization

AMERICAN LUNG ASSOCIATION

**Employer identification number** 

Schedule D (Form 990) 2016

13-1632524

| Pa | t I Organizations Maintaining Donor Advised                           | Funds or Other Similar Funds                 | or Accounts. Complete if the                  |
|----|---|--|---|
|    | organization answered "Yes" on Form 990, Part IV, line                | e 6.   |   |
|    |   | (a) Donor advised funds                      | (b) Funds and other accounts                  |
| 1  | Total number at end of year   |  |   |
| 2  | Aggregate value of contributions to (during year)                     |  |   |
| 3  | Aggregate value of grants from (during year)                          |  |   |
| 4  | Aggregate value at end of year  |  |   |
| 5  | Did the organization inform all donors and donor advisors in w        | vriting that the assets held in donor advise | ed funds                                      |
|    | are the organization's property, subject to the organization's e      | _  |   |
| 6  | Did the organization inform all grantees, donors, and donor ac        |  |   |
|    | for charitable purposes and not for the benefit of the donor or       |  |   |
|    | impermissible private benefit?  |  | Yes No  |
| Pa | t II Conservation Easements. Complete if the org                      | anization answered "Yes" on Form 990, F      | Part IV, line 7.                              |
| 1  | Purpose(s) of conservation easements held by the organization         | n (check all that apply).                    |   |
|    | Preservation of land for public use (e.g., recreation or ed           | ducation) Preservation of a histo            | orically important land area                  |
|    | Protection of natural habitat   | Preservation of a cert                       | ified historic structure                      |
|    | Preservation of open space  |  |   |
| 2  | Complete lines 2a through 2d if the organization held a qualification | ed conservation contribution in the form of  | of a conservation easement on the last        |
|    | day of the tax year.  |  | Held at the End of the Tax Year               |
| а  | Total number of conservation easements                                |  | 2a  |
| b  | Total acreage restricted by conservation easements                    |  | 2b  |
| С  | Number of conservation easements on a certified historic stru         | cture included in (a)                        | 2c  |
| d  | Number of conservation easements included in (c) acquired at          | fter 8/17/06, and not on a historic structu  | re  |
|    | listed in the National Register                                       |  | 2d  |
| 3  | Number of conservation easements modified, transferred, rele          |  |   |
|    | year ▶  |  |   |
| 4  | Number of states where property subject to conservation ease          | ement is located >                           |   |
| 5  | Does the organization have a written policy regarding the period      | odic monitoring, inspection, handling of     |   |
|    | violations, and enforcement of the conservation easements it          | holds?                                       | Yes No  |
| 6  | Staff and volunteer hours devoted to monitoring, inspecting, h        | nandling of violations, and enforcing cons   | ervation easements during the year            |
|    | <b></b>   |  |   |
| 7  | Amount of expenses incurred in monitoring, inspecting, handle         | ling of violations, and enforcing conservat  | ion easements during the year                 |
|    | <b>▶</b> \$   |  |   |
| 8  | Does each conservation easement reported on line 2(d) above           |  |   |
|    |   |  |   |
| 9  | In Part XIII, describe how the organization reports conservation      | •  | ,   |
|    | include, if applicable, the text of the footnote to the organizati    | on's financial statements that describes t   | he organization's accounting for              |
| Do | t III Organizations Maintaining Collections of                        | Art Historical Transuras or Otl              | har Similar Assats                            |
| Pa |   |  | ner Similar Assets.                           |
|    | Complete if the organization answered "Yes" on Form                   |  |   |
| 1a | If the organization elected, as permitted under SFAS 116 (ASC         |  |   |
|    | historical treasures, or other similar assets held for public exhi    | ,  | nce of public service, provide, in Part XIII, |
|    | the text of the footnote to its financial statements that describ     |  |   |
| b  | If the organization elected, as permitted under SFAS 116 (ASC         |  |   |
|    | treasures, or other similar assets held for public exhibition, ed     | ucation, or research in furtherance of pub   | lic service, provide the following amounts    |
|    | relating to these items:  |  |   |
|    | (i) Revenue included on Form 990, Part VIII, line 1                   |  |   |
| _  |   |  |   |
| 2  | If the organization received or held works of art, historical trea    |  | gain, provide                                 |
|    | the following amounts required to be reported under SFAS 11           | , ,  | <b>.</b>                                      |
| a  | Revenue included on Form 990, Part VIII, line 1                       |  |   |
| h  | Assets included in Form 990 Part X                                    |  | <b>▶</b> \$                                   |

632051 08-29-16

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

| a Public exhibition acquaintation, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):  a Public exhibition  | Par   | rt III Organizations Maintaining C                             | collections of Art      | t, Historical Tre        | asures, or Ot  | her S     | imilar Ass    | sets <sub>(conti</sub> | nued)   |       |
|--|-------|--|-------------------------|--------------------------|--|-----------|---------------|------------------------|---------|-------|
| a Public exhibition   d  | 3     | Using the organization's acquisition, accessi                  | on, and other records   | s, check any of the f    | ollowing that are  | a signif  | ficant use of | its collection         | ı items | ,     |
| b Scholarly research e   |       | (check all that apply):  |                         |                          |  |           |               |                        |         |       |
| Preservation for future generations  | а     | Public exhibition  | d                       | Loan or excl             | nange programs   |           |               |                        |         |       |
| Part V Endowment Funds. Complete if the organization has been provided an exception of unique grant year. We show the same and explain how they further the organization's exempt purpose in Part XIII.  10 Is been do to raise funds rather than to be maintained as part of the organization's collection?   | b     | Scholarly research   | е                       | Other                    |  |           |               |                        |         |       |
| Part V Endowment Funds. Complete if the organization has been provided an exception of unique grant year. We show the same and explain how they further the organization's exempt purpose in Part XIII.  10 Is been do to raise funds rather than to be maintained as part of the organization's collection?   | С     | Preservation for future generations                            |                         |                          |  |           |               |                        |         |       |
| The sold for aise funds rather than to be maintained as part of the organization's collection?   | 4     | Provide a description of the organization's co                 | ollections and explain  | how they further th      | e organization's e   | exempt    | purpose in F  | Part XIII.             |         |       |
| Serrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part IV, line 21.    1a   Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?   | 5     | During the year, did the organization solicit of               | or receive donations of | of art, historical treas | ures, or other sim   | nilar ass | sets          |                        |         |       |
| Teported an amount on Form 990, Part X, line 91.   Teves   Teported an anount on Form 990, Part X, line 91.   Teves   Teves   No   |       |  |                         |                          |  |           |               |                        |         | No    |
| 1  | Par   | rt IV Escrow and Custodial Arran                               | gements. Comple         | ete if the organization  | n answered "Yes"   | on Fo     | rm 990, Part  | IV, line 9, or         | r       |       |
| Tyes   No   No   No   No   No   No   No   N  |       | reported an amount on Form 990, Pa                             | rt X, line 21.          |                          |  |           |               |                        |         |       |
| b   F   F   F   F   F   F   F   F   F  | 1a    | Is the organization an agent, trustee, custod                  | ian or other intermedi  | ary for contributions    | or other assets r  | not incl  | uded          |                        |         | _     |
| b   F   F   F   F   F   F   F   F   F  |       | on Form 990, Part X?   |                         |                          |  |           |               | Yes                    |         | No    |
| C   Beginning balance     C  | b     |  |                         |                          |  |           |               |                        |         |       |
| Additions during the year   Elistributions       |       |  |                         |                          |  |           |               | Amour                  | nt      |       |
| Example   Distributions during the year   File   | С     | Beginning balance  |                         |                          |  |           | 1c            |                        |         |       |
| f   Ending balance   | d     | Additions during the year                                      |                         |                          |  |           | 1d            |                        |         |       |
| 2a   Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability   Yes   No   | е     | Distributions during the year                                  |                         |                          |  |           | 1e            |                        |         |       |
| Describe   Part V   Endowment Funds. Complete if the organization answered Yes" on Form 990, Part IV, line 10.   Table   Part V   Endowment Funds. Complete if the organization answered Yes" on Form 990, Part IV, line 10.   Table   Part V   Par    | f     |  |                         |                          |  |           |               |                        |         |       |
| Part V   Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.   (a) Current year   (b) Prior year   (c) Two years back   (d) Trire years back   (e) Four years back   (d) Trire years back   (d) Trire years back   (d) Trire years back   (e) Four years back   (d) Trire year back   (d) Book yalue   (d) Book yalue   (d) Equipment   (    | 2a    | Did the organization include an amount on F                    | orm 990, Part X, line   | 21, for escrow or cu     | stodial account li   | ability?  |               | Yes                    |         | No    |
|  |       |  |                         |                          |  |           |               |                        |         |       |
| 1a Beginning of year balance         1,114,016         1,237,670         1,405,053         1,201,259         1,030,809           b Contributions         206,965         -26,949         -59,489         304,334         259,407           d Grants or scholarships         107,275         92,182         98,509         95,085         77,218           e Other expenditures for facilities and programs         6,646         4,523         9,385         5,451         11,739           g End of year balance         1,207,060         1,114,016         1,237,670         1,405,053         1,201,259           7 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:           8 Board designated or quasi-endowment ▶  | Pai   | rt V Endowment Funds. Complete                                 | if the organization an  | swered "Yes" on Fo       | rm 990, Part IV, li  | ne 10.    |               |                        |         |       |
| b Contributions c Net investment earnings, gains, and losses d Grants or scholarships 107,275, 92,182, 98,509, 95,089, 77,218. e Other expenditures for facilities and programs f Administrative expenses 6,646, 4,523, 9,385, 5,451, 11,739, g End of year balance 1,207,060, 1,114,016, 1,237,670, 1,405,053, 1,201,259,  Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: a Board designated or quasi-endowment ▶  |       |  |                         |                          |  |           |               |                        |         |       |
| to Net investment earnings, gains, and losses   206,965,   -26,949,   -59,489,   304,334,   259,407.   d Grants or scholarships   107,275,   92,182,   98,509,   95,089,   77,218.   e Other expenditures for facilities and programs  | 1a    | Beginning of year balance                                      | 1,114,016.              | 1,237,670.               | 1,405,05   | 3.        | 1,201,2       | 59. 1                  | ,030,   | 809.  |
| d Grants or scholarships   107, 275,   92, 182,   98, 509,   95, 089,   77, 218.     e Other expenditures for facilities and programs  | b     | Contributions  |                         |                          |  |           |               |                        |         |       |
| Part      | С     | Net investment earnings, gains, and losses                     |                         | -                        |  |           |               |                        |         |       |
| F   Administrative expenses   6 ,646   4 ,523   9 ,385   5 ,451   11 ,739     F   Administrative expenses   6 ,646   4 ,523   9 ,385   5 ,451   11 ,739     F   Administrative expenses   1,207,060   1,114,016   1,237,670   1,405,053   1,201,259     P   Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:    A   Board designated or quasi-endowment   41 ,42   %  | d     | Grants or scholarships   | 107,275.                | 92,182.                  | 98,50  | 9.        | 95,0          | 89.                    | 77,     | 218.  |
| f   Administrative expenses   6,646   4,523   9,385   5,451   11,739     g   End of year balance   1,207,060   1,114,016   1,237,670   1,405,053   1,201,259     c   Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:    a   Board designated or quasi-endowment   41.42   %     c   Temporarily restricted endowment   58.58   %     The percentages on lines 2a, 2b, and 2c should equal 100%.    3a(i)   X     3a(i)   X     3a(i)   X     4   Describe in Part XIII the intended uses of the organization's endowment funds.    b   Perminated organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.    1a   Land   Buildings   Bui    | е     | Other expenditures for facilities                              |                         |                          |  |           |               |                        |         |       |
| Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:    Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:   Part     |       | and programs   |                         |                          |  |           |               |                        |         |       |
| Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:  a Board designated or quasi-endowment ▶   | f     | Administrative expenses  |                         |                          |  |           |               |                        |         |       |
| Board designated or quasi-endowment ▶  | g     | End of year balance  | 1,207,060.              | 1,114,016.               | 1,237,67   | 0.        | 1,405,0       | 53. 1                  | ,201,   | 259.  |
| b Permanent endowment ► 41.42 %  c Temporarily restricted endowment ► 58.58 %  The percentages on lines 2a, 2b, and 2c should equal 100%.  3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:  (i) unrelated organizations 3a(i)   | 2     | Provide the estimated percentage of the curr                   | rent year end balance   | e (line 1g, column (a)   | ) held as:   |           |               |                        |         |       |
| Temporarily restricted endowment ▶ 58.58 %         The percentages on lines 2a, 2b, and 2c should equal 100%.         3a       Are there endowment funds not in the possession of the organization that are held and administered for the organization by:   | а     | Board designated or quasi-endowment                            |                         | _%                       |  |           |               |                        |         |       |
| The percentages on lines 2a, 2b, and 2c should equal 100%.  3a   | b     | Permanent endowment  41.42                                     |                         |                          |  |           |               |                        |         |       |
| Are there endowment funds not in the possession of the organization that are held and administered for the organization  by:  (i) unrelated organizations  (ii) related organizations  b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R?  4 Describe in Part XIII the intended uses of the organization's endowment funds.  Part VI Land, Buildings, and Equipment.  Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.  Description of property  (a) Cost or other basis (investment)  Buildings  C Leasehold improvements  C Equipment  C Other  Othe | С     | Temporarily restricted endowment                               | 58.58 %                 |                          |  |           |               |                        |         |       |
| Parl      |       | The percentages on lines 2a, 2b, and 2c sho                    | uld equal 100%.         |                          |  |           |               |                        |         |       |
| (ii) unrelated organizations (iii) related organizations  b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R?  4 Describe in Part XIII the intended uses of the organization's endowment funds.  Part VI Land, Buildings, and Equipment.  Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.  Description of property  (a) Cost or other basis (investment)  b Buildings  c Leasehold improvements  d Equipment  d Equipment  e Other  Other  3a(i)  X  3a(ii)  X  3b   (d)  Book value   | 3а    | Are there endowment funds not in the posse                     | ssion of the organiza   | tion that are held an    | d administered fo  | or the o  | rganization   |                        |         |       |
| (ii) related organizations  b   f "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R?  4   Describe in Part XIII the intended uses of the organization's endowment funds.  Part VI   Land, Buildings, and Equipment.  Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.  Description of property   (a) Cost or other basis (investment)   (b) Cost or other basis (other)   (c) Accumulated depreciation    1a Land   b Buildings   (d) Book value    b Buildings   (a) Cost or other basis (investment)   (b) Cost or other basis (other)   (c) Accumulated depreciation    c Leasehold improvements   221,238   181,197   40,041    d Equipment   716,203   628,736   87,467    e Other   351,583   351,583   0.  |       |  |                         |                          |  |           |               |                        | Yes     |       |
| b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R?  4 Describe in Part XIII the intended uses of the organization's endowment funds.  Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.  Description of property  (a) Cost or other basis (investment)  b Buildings  c Leasehold improvements  d Equipment  e Other  Online 3a(ii), are the related organizations listed as required on Schedule R?  3b  (c) Accumulated (d) Book value  (d) Book value  40,041.  |       |  |                         |                          |  |           |               | ·····                  |         |       |
| Part VI Land, Buildings, and Equipment.  Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.  Description of property (a) Cost or other basis (investment) (b) Cost or other basis (other) (c) Accumulated depreciation  Land (d) Book value depreciation  Land (a) Equipment 221,238. 181,197. 40,041.  Equipment 5 Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.  (b) Cost or other basis (other) (c) Accumulated depreciation  (d) Book value depreciation  (d) Book value depreciation  (a) Equipment 321,238. 181,197. 40,041.  |       |  |                         |                          |  |           |               |                        |         | X     |
| Part VI       Land, Buildings, and Equipment.         Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.         Description of property       (a) Cost or other basis (investment)       (b) Cost or other basis (other)       (c) Accumulated depreciation         1a Land       Buildings       Leasehold improvements       221,238.       181,197.       40,041.         c Leasehold improvements       716,203.       628,736.       87,467.         e Other       351,583.       351,583.       0.  | b     |  |                         |                          |  |           |               | 3b                     |         |       |
| Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.  Description of property  (a) Cost or other basis (investment)  basis (investment)  b Buildings  c Leasehold improvements  d Equipment  e Other  Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.  (c) Accumulated depreciation  (d) Book value  1 Buildings  221,238. 181,197. 40,041. 351,583. 351,583. 0.  |       |  |                         | wment funds.             |  |           |               |                        |         |       |
| Description of property         (a) Cost or other basis (investment)         (b) Cost or other basis (other)         (c) Accumulated depreciation         (d) Book value           1a Land         5 Buildings         5 Equipment         5 Equipment         5 Equipment         5 Equipment         6 Equipment   | Pai   |  |                         |                          |  |           |               |                        |         |       |
| tal Land         basis (investment)         basis (other)         depreciation           b Buildings         221,238         181,197         40,041           c Leasehold improvements         716,203         628,736         87,467           e Other         351,583         351,583         0  |       | •  |                         |                          | Time to the second seco |           |               | I                      |         |       |
| b Buildings     221,238.     181,197.     40,041.       c Leasehold improvements     716,203.     628,736.     87,467.       e Other     351,583.     351,583.     0.  |       | Description of property  | ` '                     | ٠,                       | I -  | -         |               | ( <b>d)</b> Boo        | ok valu | e<br> |
| c Leasehold improvements       221,238.       181,197.       40,041.         d Equipment       716,203.       628,736.       87,467.         e Other       351,583.       351,583.       0.  | 1a    | Land   |                         |                          |  |           |               |                        |         |       |
| d Equipment     716,203.     628,736.     87,467.       e Other     351,583.     351,583.     0.   | b     |  |                         |                          |  |           |               |                        |         |       |
| e Other 351,583. 351,583. 0.   | С     | Leasehold improvements   |                         |                          |  |           |               |                        |         |       |
| O Other  | d     | Equipment  |                         |                          |  |           |               |                        | 87,     |       |
| Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)  |       |  |                         |                          |  |           |               |                        |         |       |
|  | Total | ı <b>l.</b> Add lines 1a through 1e. <i>(Column (d) must</i> e | equal Form 990, Part    | X. column (B), line 10   | Oc.)   |           | <b></b>       |                        | 127,    | 508.  |

Schedule D (Form 990) 2016

| Part VII  | Investments - | Other   | Securities |
|-----------|---------------|---------|------------|
| Part VIII | mvesiments -  | · Other | Securities |

AMERICAN LUNG ASSOCIATION

| Part VIII investments - Other Securities.                            |                            |   |
|--|----------------------------|---|
| Complete if the organization answered "Yes"                          | on Form 990, Part IV, line | 11b. See Form 990, Part X, line 12.                       |
| (a) Description of security or category (including name of security) | (b) Book value             | (c) Method of valuation: Cost or end-of-year market value |
| (1) Financial derivatives  |                            |   |
| (2) Closely-held equity interests                                    |                            |   |
| (3) Other  |                            |   |
| (A)  |                            |   |
| (B)  |                            |   |
| (C)  |                            |   |
| (D)  |                            |   |
| (E)  |                            |   |
| (F)  |                            |   |
| (G)  |                            |   |
| (H)  |                            |   |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)     |                            |   |
| Part VIII Investments - Program Related.                             |                            |   |
| Complete if the organization answered "Yes"                          | on Form 990, Part IV, line | 11c. See Form 990, Part X, line 13.                       |
| (a) Description of investment  | (b) Book value             | (c) Method of valuation: Cost or end-of-year market value |
| (1)  |                            |   |
| (2)  |                            |   |
| (3)  |                            |   |
| (4)  |                            |   |
| (F)  |                            |   |

#### Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) Part IX Other Assets.

(6) (7) (8) (9)

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

| (a) Description  | (b) Book value |
|--|----------------|
| (1) BENEFICIAL INTEREST IN PERPETUAL TRUSTS                        | 3,864,405.     |
| (2) AMOUNTS HELD ON BEHALF OF OTHERS                               | 1,442,726.     |
| (3)  |                |
| (4)  |                |
| (5)  |                |
| <u>(6)</u>   |                |
|  |                |
| (8)  |                |
| <u>(9)</u>   |                |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) | 5,307,131.     |

#### Other Liabilities. Part X

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

| 1.     | (a) Description of liability                                | (b) Book value |  |
|--------|---|----------------|--|
| (1)    | Federal income taxes  |                |  |
| (2)    | PENSION & LIFE INSURANCE BENEFITS                           | 5,387,584.     |  |
| (3)    | AMOUNTS HELD ON BEHALF OF OTHERS                            | 1,442,726.     |  |
| (4)    | ANNUITY FUND INVESTMENTS                                    | 77,944.        |  |
| (5)    | OTHER LIABILITIES   | 1,742,454.     |  |
| (6)    |   |                |  |
| (7)    |   |                |  |
| (8)    |   |                |  |
| (9)    |   |                |  |
| Total. | (Column (b) must equal Form 990, Part X, col. (B) line 25.) | 8,650,708.     |  |

<sup>2.</sup> Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

Schedule D (Form 990) 2016

13-1632524

|           | Reconciliation of Revenue per Audited Financial Statement Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.        |              |                        |              |                 |
|-----------|--|--------------|------------------------|--------------|-----------------|
| 1 -       | Fotal revenue, gains, and other support per audited financial statements   |              |                        | 1            | 45,061,087.     |
| 2 /       | Amounts included on line 1 but not on Form 990, Part VIII, line 12:  |              |                        |              |                 |
| a i       | Net unrealized gains (losses) on investments   | 2a           | 1,462,566.             |              |                 |
| b [       | Donated services and use of facilities   | 2b           | 444,676.               |              |                 |
|           | Recoveries of prior year grants  | 2c           |                        |              |                 |
|           | Other (Describe in Part XIII.)   | 2d           | -63,805.               |              |                 |
| е /       | Add lines <b>2a</b> through <b>2d</b>  |              |                        | 2e           | 1,843,437.      |
| 3 9       | Subtract line <b>2e</b> from line <b>1</b>   |              |                        | 3            | 43,217,650.     |
|           | Amounts included on Form 990. Part VIII. line 12. but not on line 1:   |              |                        |              |                 |
| a I       | nvestment expenses not included on Form 990, Part VIII, line 7b  | 4a           |                        |              |                 |
|           | Other (Describe in Part XIII.)   | 4b           |                        |              |                 |
|           | Add lines <b>4a</b> and <b>4b</b>  |              |                        | 4c           | 0.              |
|           |  |              |                        |              | 43,217,650.     |
| Part      | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)    Reconciliation of Expenses per Audited Financial Statemen | nts With     | Expenses per R         | eturn.       | , , ,           |
|           | Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.  |              |                        |              |                 |
|           | Fotal expenses and losses per audited financial statements   |              |                        | 1            | 39,784,138.     |
| 2 /       | Amounts included on line 1 but not on Form 990, Part IX, line 25:  | , ,          |                        |              |                 |
| a i       | Donated services and use of facilities   | 2a           | 444,676.               |              |                 |
|           | Prior year adjustments   | 2b           |                        |              |                 |
|           | Other losses   | 2c           |                        |              |                 |
|           | Other (Describe in Part XIII.)   | 2d           |                        |              |                 |
|           | Add lines 2a through 2d  |              |                        | 2e           | 444,676.        |
|           | Subtract line <b>2e</b> from line <b>1</b>   |              |                        | 3            | 39,339,462.     |
|           | Amounts included on Form 990, Part IX, line 25, but not on line 1:   |              |                        |              |                 |
|           | nvestment expenses not included on Form 990, Part VIII, line 7b  | 4a           |                        |              |                 |
|           | Other (Describe in Part XIII.)   |              |                        |              |                 |
|           | N 1 1 12 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1   |              |                        | 4c           | 0.              |
|           |  |              |                        | 5            | 39,339,462.     |
| Part      | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  XIII Supplemental Information.                             |              |                        | 3            | 07,007,102.     |
|           | e the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV  | / lines 1h s | nd Oh: Dort V. line 4: | Dort V I     | no Or Dort VI   |
|           | d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additi   |              |                        | , rait A, ii | rie 2, Part Ai, |
| III IES Z | u and 4b, and Part An, lines 2d and 4b. Also complete this part to provide any additi  | onai inionii | ation.                 |              |                 |
|           |  |              |                        |              |                 |
| PART      | IV, LINE 2B:   |              |                        |              |                 |
| D=D1/1    | NUMBER DESCRIPTION OF THE PROPERTY DESCRIPTION OF SUPPORT  |              |                        |              |                 |
| PERMA     | NENTLY RESTRICTED NET ASSETS ARE PRIMARILY DEDICATED TO SUPPOR   | TING         |                        |              |                 |
| DECEN     | RCH SCHOLARS IN INTERSTITIAL RELATED LUNG DISEASES.  |              |                        |              |                 |
| KESEA     | RCH SCHOOLARS IN INTERSTITIAL REDATED BONG DISEASES.   |              |                        |              |                 |
|           |  |              |                        |              |                 |
|           |  |              |                        |              |                 |
| DALSE     | MER ENDOWMENT: IN 1983, LEONARD DALSEMER, THE JOHN A. HARTFORD   | )            |                        |              |                 |
|           |  |              |                        |              |                 |
| FOUND     | ATION, AND THE WHEELABRATOR FOUNDATION ENDOWED THE NATIONAL OF   | FICE         |                        |              |                 |
| WITH      | \$500,000 (THE CORPUS) TO FUND RESEARCH TO FIND A CURE FOR   |              |                        |              |                 |
|           | ,  |              |                        |              |                 |
| INTER     | STITIAL LUNG DISEASE. THE EARNINGS FROM THE CORPUS ARE TO FUND   | AN .         |                        |              |                 |
| ANNUA     | L RESEARCH AWARD IN A MINIMAL AMOUNT OF \$30,000. THE TERM OF E  | ACH          |                        |              |                 |
|           |  |              |                        |              |                 |
| AWARD     | IS THREE YEARS. ANNUAL EXPENDITURES ARE LIMITED TO 6% OF THE   | r'AIR        |                        |              |                 |
| MARKE     | T VALUE OF THE ENDOWMENT. THE AMERICAN LUNG ASSOCIATION IS TO  | STRIVE       |                        |              |                 |
| TO GR     | OW THE ENDOWMENT BY SOLICITING ADDITIONAL DONOR CONTRIBUTIONS.   | THE          |                        |              |                 |

Schedule D (Form 990) 2016

#### **SCHEDULE G**

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

**Supplemental Information Regarding Fundraising or Gaming Activities** 

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ.

Information about Schedule G (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

2016

Open to Public Inspection

Name of the organization

Employer identification number

| AMERICAN L   | UNG ASSOCIATION  |       |         |             | 13-163252 | 4           |  |  |  |  |
|--|--|-------|---------|-------------|-----------|-------------|--|--|--|--|
| Part I Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part.   |  |       |         |             |           |             |  |  |  |  |
| 1 Indicate whether the organization raised funds through any of the following activities. Check all that apply.  a X Mail solicitations  e Solicitation of non-government grants  b X Internet and email solicitations  f Solicitation of government grants  c X Phone solicitations  g Special fundraising events  d In-person solicitations  2 a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees, or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?  No  b If "Yes," list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. |  |       |         |             |           |             |  |  |  |  |
| (i) Name and address of individual or entity (fundraiser)  | III) ACTIVITY I have custody I. ' I a very a support to (or retained by) |       |         |             |           |             |  |  |  |  |
| NNE MARKETING - 1666<br>MASSACHUSETTS AVE. SUITE 14,   | DIRECT MAIL  | Yes   | No<br>X | 20,356,420. | 360,250.  | 19,996,170. |  |  |  |  |
| INFOCISION MANAGEMENT CORP - 325 SPRINGSIDE DR., AKRON, OH   | TELEMARKETING  |       | х       | 454,931.    | 297,588.  | 157,344.    |  |  |  |  |
| INFOCISION MANAGEMENT CORP - 325 SPRINGSIDE DR., AKRON, OH   | RESIDENTIAL  |       | х       | 358,407.    | 186,349.  | 172,058.    |  |  |  |  |
|  |  |       |         |             |           |             |  |  |  |  |
|  |  |       |         |             |           |             |  |  |  |  |
| Total  21,169,758. 844,187. 20,325,572.  3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.  AL,AK,AZ,AR,CA,CO,CT,DE,FL,GA,HI,ID,IL,IN,IA,KS,KY,LA,ME,MD,MA,MI,MN,MS,MO  |  |       |         |             |           |             |  |  |  |  |
| MT, NE, NV, NH, NJ, NM, NY, NC, ND, OH, ODC  | K,OR,PA,RI,SC,SD,TN,TX,UT,V  | T,VA, | WA,W    | V,WI,WY     |           |             |  |  |  |  |
|  |  |       |         |             |           |             |  |  |  |  |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

SEE PART IV FOR CONTINUATIONS

Schedule G (Form 990 or 990-EZ) 2016

|                 |                          | <u> </u>  | oss income on Form 990 (a) Event #1  | (b) Event #2   | (c) Other events   |  |
|-----------------|--------------------------|---|--|--|--------------------|--|
|                 |                          |   | (a) Event #1   | (b) Event #2   | (c) Other events   | (d) Total events<br>(add col. (a) through      |
| ۵               |                          |   | (event type)   | (event type)   | (total number)     | col. <b>(c)</b> )                              |
| Revenue         |                          |   |  |  |                    |  |
| Re              | 1                        | Gross receipts  |  |  |                    |  |
|                 | 2                        | Less: Contributions   |  |  |                    |  |
|                 | 3                        | Gross income (line 1 minus line 2)  |  |  |                    |  |
|                 | 4                        | Cash prizes   |  |  |                    |  |
|                 | 5                        | Noncash prizes  |  |  |                    |  |
| sesuec          | 6                        | Rent/facility costs   |  |  |                    |  |
| Direct Expenses | 7                        | Food and beverages  |  |  |                    |  |
|                 | 8                        | Entertainment   |  |  |                    |  |
|                 | 9                        | Other direct expenses   |  |  |                    |  |
|                 | 10                       | Direct expense summary. Add lines 4 through   | n 9 in column (d)  |  | <b>&gt;</b>        |  |
| _               | 11                       | Net income summary. Subtract line 10 from I   | ine 3, column (d)  |  | <b></b>            |  |
| <b>a</b>        | rt I                     | <b>3</b> 9 9  | answered "Yes" on Forr   | m 990, Part IV, line 19, or                          | reported more than |  |
| _               |                          | \$15,000 on Form 990-EZ, line 6a.   | T  | # A Doll take Constant                               |                    | 1,57,1   |
| Kevenue         |                          |   | (a) Bingo  | <b>(b)</b> Pull tabs/instant bingo/progressive bingo | (c) Other gaming   | (d) Total gaming (add col. (a) through col. (c |
| Hev             | 1                        | Gross revenue   |  |  |                    |  |
| ses             | 2                        | Cash prizes   |  |  |                    |  |
| Expen           | 3                        | Noncash prizes  |  |  |                    |  |
| Direct Expenses | 4                        | Rent/facility costs   |  |  |                    |  |
| •               |                          |   |  |  |                    |  |
|                 | 5                        | Other direct expenses   |  |  |                    |  |
|                 |                          | Other direct expenses   | Yes %  | Yes %  | Yes %              |  |
|                 |                          | Other direct expenses  Volunteer labor  | Yes %  | Yes% No  | Yes % No           |  |
|                 | 6                        |   | No No  |  | No No              |  |
|                 | 6<br>7                   | Volunteer labor   | No No n 5 in column (d)  | □ No   | No No              |  |
|                 | 6<br>7<br>8              | Volunteer labor  Direct expense summary. Add lines 2 through  Net gaming income summary. Subtract line 7  | n 5 in column (d)  | No   | No No              |  |
|                 | 6<br>7<br>8<br>Ent       | Volunteer labor  Direct expense summary. Add lines 2 through  Net gaming income summary. Subtract line 7  er the state(s) in which the organization condu   | No  n 5 in column (d)  from line 1, column (d)  ucts gaming activities:                            | No   | No                 |  |
| а               | 6 7 8 Ent                | Volunteer labor  Direct expense summary. Add lines 2 through  Net gaming income summary. Subtract line 7  | No  from line 1, column (d)  ucts gaming activities: ctivities in each of these                    | No No states?  | No                 |  |
| а               | 6 7 8 Ent                | Volunteer labor  Direct expense summary. Add lines 2 through  Net gaming income summary. Subtract line 7  eer the state(s) in which the organization conducted the organization licensed to conduct gaming and  | No  from line 1, column (d)  ucts gaming activities: ctivities in each of these                    | No No states?  | No                 |  |
| a<br>b<br>Oa    | 6 7 8 Ent Is to If "I We | Volunteer labor  Direct expense summary. Add lines 2 through  Net gaming income summary. Subtract line 7  eer the state(s) in which the organization conducted the organization licensed to conduct gaming and  | No  n 5 in column (d)  from line 1, column (d)  ucts gaming activities: ctivities in each of these | erminated during the tax                             | No                 | . Yes N  |
| a<br>b<br>Oa    | 6 7 8 Ent Is to If "I We | Volunteer labor  Direct expense summary. Add lines 2 through  Net gaming income summary. Subtract line 7  eer the state(s) in which the organization conduct organization licensed to conduct gaming action, "explain:  The entry of the organization's gaming licenses researched. | No  n 5 in column (d)  from line 1, column (d)  ucts gaming activities: ctivities in each of these | erminated during the tax                             | No                 | . Yes N  |

| Schedule G (Form 990 or 990-EZ) 2016 AMERICAN LUNG ASSOCIATION   | 13-1632524 Page                     | ∋ <b>3</b> |
|--|-------------------------------------|------------|
| 11 Does the organization conduct gaming activities with nonmembers?  | Yes I                               | No         |
| 12 Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed                           |                                     |            |
| to administer charitable gaming?   | Yes I                               | No         |
| 13 Indicate the percentage of gaming activity conducted in:  |                                     |            |
| a The organization's facility  | 13a                                 | %          |
| <b>b</b> An outside facility   | 13b                                 | %          |
| 14 Enter the name and address of the person who prepares the organization's gaming/special events books and re                                     | cords:                              |            |
| Name   |                                     | _          |
| Address  |                                     |            |
| 15a Does the organization have a contract with a third party from whom the organization receives gaming revenue?                                   | Yes I                               | No         |
| <b>b</b> If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ and the of gaming revenue retained by the third party ▶ \$ | amount                              |            |
| c If "Yes," enter name and address of the third party:   |                                     |            |
| Name   |                                     | _          |
| Address  |                                     |            |
| 16 Gaming manager information:   |                                     |            |
| Name   |                                     |            |
| Gaming manager compensation  \$  |                                     |            |
|  |                                     |            |
| Description of services provided   |                                     |            |
|  |                                     |            |
|  |                                     |            |
| Director/officer Employee Independent contractor   |                                     |            |
| 17 Mandatory distributions:  |                                     |            |
| a Is the organization required under state law to make charitable distributions from the gaming proceeds to  |                                     |            |
| retain the state gaming license?   | Yes I                               | No         |
| <b>b</b> Enter the amount of distributions required under state law to be distributed to other exempt organizations or spe                         |                                     |            |
| organization's own exempt activities during the tax year > \$  |                                     |            |
| Part IV Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); a                                   | nd Part III, lines 9, 9b, 10b, 15b, |            |
| 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions   |                                     |            |
| PART I, LINE 2B, COLUMN (V):   |                                     |            |
| THE AMERICAN LUNG ASSOCIATION'S NATIONAL OFFICE PROVIDES SUPPORT FOR   |                                     |            |
| CHARTERED AMERICAN LUNG ASSOCIATIONS' DIRECT MAIL, RESIDENTIAL CAMPAIGNS,  |                                     |            |
| AND TELEMARKETING. AS PART OF THIS SUPPORT, THE AMERICAN LUNG ASSOCIATION  |                                     |            |
| (NATIONAL) CONTRACTS WITH PROFESSIONAL FUNDRAISERS TO DEVELOP FUNDRAISING  |                                     |            |
| STRATEGIES ON THESE INITIATIVES. REVENUES FROM DIRECT RESPONSE,  |                                     |            |
| <u> </u>   |                                     | _          |
| RESIDENTIAL CAMPAIGN AND TELEMARKETING CAMPAIGNS ARE DISTRIBUTED TO THE  |                                     | —          |
| CHARTERED AMERICAN LUNG ASSOCIATIONS, AND EACH RESPECTIVE CHARTER  |                                     |            |
| REIMBURSES NATIONAL FOR THEIR ALLOCABLE PORTION OF EXPENSES RELATED TO   |                                     |            |

#### SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service

## **Grants and Other Assistance to Organizations, Governments, and Individuals in the United States**

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

➤ Attach to Form 990.

▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.

2016
Open to Public

OMB No. 1545-0047

Inspection
Employer identification number

| AMERICAN LUNG  | ASSOCIATION          |                                    |                          |                                   |  |                                       | 13-1632524                         |
|--|----------------------|------------------------------------|--------------------------|-----------------------------------|--|---------------------------------------|------------------------------------|
| Part I General Information on Grants a   | nd Assistance        |                                    |                          |                                   |  |                                       |                                    |
| <ol> <li>Does the organization maintain records or criteria used to award the grants or assis</li> <li>Describe in Part IV the organization's pro</li> </ol> | stance?              |                                    |                          |                                   | -  |                                       |                                    |
| Part II Grants and Other Assistance to   |                      |                                    |                          |                                   | anization answered "   | Yes" on Form 990, Part                | IV, line 21, for any               |
| recipient that received more than S  | \$5,000. Part II can | be duplicated if additi            | ional space is neede     | ed.                               |  |                                       | •                                  |
| 1 (a) Name and address of organization or government   | (b) EIN              | (c) IRC section<br>(if applicable) | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of<br>valuation (book,<br>FMV, appraisal,<br>other) | (g) Description of noncash assistance | (h) Purpose of grant or assistance |
| ALA OF CALIFORNIA 333 HEGENBERGER RD, SUITE 450 OAKLAND, CA 94621  | 94-0362650           | 501(C)(3)                          | 46,000.                  | 0.                                |  |                                       | FED. & PROG. GRANTS                |
| ALA OF MID-ATLANTIC<br>3001 OLD GETTYSBURG RD.<br>CAMP HILL, PA 17011  | 25-1825116           | 501(C)(3)                          | 193,205.                 | 0.                                |  |                                       | FED. & PROG. GRANTS                |
| ALA OF MIDLAND STATES 1950 ARLINGATE LANE COLUMBUS, OH 43228   | 31-4379531           | 501(C)(3)                          | 73,955.                  | 0.                                |  |                                       | FED. & PROG. GRANTS                |
| ALA OF MOUNTAIN PACIFIC 7420 S. BRIDGEPORT RD, SUITE 200 TIGARD, OR 97224  | 93-0386887           | 501(C)(3)                          | 54,553.                  | 0.                                |  |                                       | FED. & PROG. GRANTS                |
| ALA OF THE NORTHEAST<br>21 WEST 38TH ST.<br>NEW YORK, NY 10018   | 06-0646594           | 501(C)(3)                          | 68,000.                  | 0.                                |  |                                       | FED. & PROG. GRANTS                |
| ALA OF THE SOUTHEAST<br>6852 BELFORT OAKS PLACE<br>JACKSONVILLE, FL 32216  | 59-0662271           | 501(C)(3)                          | 27,402.                  | 0.                                |  |                                       | FED. & PROG. GRANTS                |
| <ul> <li>Enter total number of section 501(c)(3) a</li> <li>Enter total number of other organizations</li> </ul>   | -                    |                                    |                          |                                   |  |                                       |                                    |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2016)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.) (a) Name and address of (b) EIN (c) IRC section (d) Amount of (e) Amount of (f) Method of (g) Description of (h) Purpose of grant organization or government valuation non-cash assistance or assistance if applicable cash grant non-cash (book, FMV, assistance appraisal, other) ALA OF THE SOUTHWEST 5600 GREENWOOD PLAZA BLVD. SUITE 10 GREENWOOD VILLAGE, CO 80111 86-0111676 501(C)(3) 252,403 0. FED. & PROG. GRANTS ALA OF THE UPPER MIDWEST 3000 KELLY LANE SPRINGFIELD, IL 62707 20-4392201 501(C)(3) 182,070 0. FED. & PROG. GRANTS ALBERT EINSTEIN COLLEGE OF MEDICINE - 1300 MORRIS PARK AVE. BRONX, NY 10461 47-2209056 501(C)(3) 75,000 0. RESEARCH BAYLOR COLLEGE OF MEDICINE ONE BAYLOR PLAZA HOUSTON, TX 77030 74-1613878 501(C)(3) 0 RESEARCH 180,000. BOSTON CHILDREN'S HOSPITAL 300 LONGWOOD AVE. 04-2774441 501(C)(3) 0. RESEARCH BOSTON, MA 02115 32,500. BRIGHAM AND WOMEN'S HOSPITAL 75 FRANCIS ST. 04-2312909 501(C)(3) 0. RESEARCH BOSTON, MA 02115 115,000. CASE WESTERN RESERVE UNIVERSITY 10900 EUCLID AVE. 34-1018992 501(C)(3) RESEARCH CLEVELAND, OH 44106 40,000. 0. CHILDREN'S HOSPITAL OF PHILADELPHIA - 3516 CIVIC CENTER BLVD - PHILADELPHIA, PA 19104 23-1352166 501(C)(3) 40,000. 0. RESEARCH COLD SPRING HARBOR LABORATORY 1 BUNGTOWN RD. COLD SPRING HARBOR, NY 11724 11-2011303 501(C)(3) 100 000. 0. RESEARCH

Schedule I (Form 990)

Page 1

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.) (a) Name and address of (b) EIN (c) IRC section (d) Amount of (e) Amount of (f) Method of (g) Description of (h) Purpose of grant organization or government if applicable valuation non-cash assistance or assistance cash grant non-cash (book, FMV, assistance appraisal, other) COLUMBIA UNIVERSITY 615 W. 131ST ST. NEW YORK, NY 10027 15-5598093 501(C)(3) 132,500 0. RESEARCH DREXEL UNIVERSITY 3201 ARCH ST. SUITE 420 PHILADELPHIA, PA 19104 23-1352630 501(C)(3) 40,000 0 RESEARCH DUKE UNIVERSITY BOX 104132 DURHAM, NC 27708 56-0532129 501(C)(3) 100,000 0. RESEARCH FRED HUTCHINSON CANCER RESEARCH CENTER - 1100 FAIRVIEW AVENUE 23-7156071 501(C)(3) NORTH - SEATTLE, WA 98109 100,000. 0 RESEARCH H. LEE MOFFITT CANCER CENTER & RESEARCH INSTITUTE - 12902 59-2451713 501(C)(3) MAGNOLIA DRIVE - TAMPA, FL 33612 0. RESEARCH 100,000. HARVARD UNIVERSITY 1033 MASSACHUSETTS AVE. CAMBRIDGE, MA 02138 04-2103580 501(C)(3) 0. RESEARCH 40,000 ICAHN SCHOOL OF MEDICINE AT MOUNT SINAI - ONE GUSTAVE L LEVY PLACE RESEARCH NEW YORK, NY 10029 13-6171197 501(C)(3) 100,000. 0. JOHNS HOPKINS UNIVERSITY 1101 E 33RD ST. D200 BALTIMORE, MD 21218 52-0595110 501(C)(3) 648,500. 0. RESEARCH LA JOLLA INSTITUTE FOR ALLERGY AND IMMUNOLOGY - 9420 ATHENA CIRCLE -LA JOLLA, CA 92037 33-0328688 501(C)(3) 32 500. 0. RESEARCH

Schedule I (Form 990)

Page 1

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.) (a) Name and address of (b) EIN (c) IRC section (d) Amount of (e) Amount of (f) Method of (g) Description of (h) Purpose of grant organization or government if applicable valuation non-cash assistance or assistance cash grant non-cash (book, FMV, assistance appraisal, other) MASSACHUSETTS GENERAL HOSPITAL 55 FRUIT ST. BOSTON, MA 02114 04-1564655 501(C)(3) 280,000 0. RESEARCH MAYO CLINIC 200 FIRST ST. SW ROCHESTER, MN 55905 41-6011702 501(C)(3) 32,500 0. RESEARCH NATIONAL JEWISH MEDICAL AND RESEARCH CENTER - 1400 JACKSON ST. - DENVER, CO 80206 74-2044647 501(C)(3) 140,000 0. RESEARCH NEMOURS CHILDREN CLINC 10140 CENTURION PARKWAY NORTH JACKSONVILLE, FL 32256 59-0634433 501(C)(3) 100,000. 0 RESEARCH NORTHEASTERN UNIVERSITY 360 HUNTINGTON AVE. 04-1679980 501(C)(3) 0. RESEARCH BOSTON, MA 02115 100,000. NORTHWESTERN UNIVERSITY 619 CLARK ST. EVANSTON, IL 60208 36-2167817 501(C)(3) 0. RESEARCH 212,500, PENNSYLVANIA STATE UNIVERSITY 408 OLD MAINE 24-6000376 501(C)(3) RESEARCH UNIVERSITY PARK, PA 16802 40 000 0. REGENTS OF THE UNIVERSITY OF CALIFORNIA DAVIS - 1850 RESEARCH PARK DR. SUITE 300 - DAVIS, CA 95618 94-6036494 501(C)(3) 40,000. 0. RESEARCH REGENTS OF THE UNIVERSITY OF CALIFORNIA SAN DIEGO - 9500 GILMAN DR. - LA JOLLA, CA 92093 95-6006144 501(C)(3) 100 000. 0. RESEARCH

Schedule I (Form 990)

Page 1

Schedule I (Form 990) AMERICAN LUNG ASSOCIATION 13-1632524

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.) (a) Name and address of (b) EIN (c) IRC section (d) Amount of (e) Amount of (f) Method of (g) Description of (h) Purpose of grant organization or government if applicable valuation non-cash assistance or assistance cash grant non-cash (book, FMV, assistance appraisal, other) REGENTS OF THE UNIVERSITY OF CALIFORNIA SAN FRANCISCO - 1855 FOLSOM ST. - SAN FRANCISCO, CA 94143 94-6036493 501(C)(3) 200,000 0. RESEARCH REGENTS OF THE UNIVERSITY OF CALIFORNIA, LOS ANGELES - 10889 WILSHIRE BLVD - LOS ANGELES, CA 90095 95-6006143 501(C)(3) 83,500 0 RESEARCH REGENTS OF UNIVERSITY OF MICHIGAN 5082 WOLVERINE TOWER, 3003 S. STATE ANN ARBOR, MI 48109 38-6006309 501(C)(3) 240,000 0. RESEARCH RUTGERS UNIVERSITY SCHOOL OF PUBLIC HEALTH - 65 DAVIDSON RD. -PISCATAWAY, NJ 08854 46-2354111 501(C)(3) 0 RESEARCH 133,350, SEATTLE BIOMEDICAL RESEARCH INSTITUTE - 307 WESTLAKE AVE -91-1452438 501(C)(3) SEATTLE, WA 98109 0. RESEARCH 100,000. ST. VINCENT OF INDIANA 1 HOSPITAL DR. INDIANAPOLIS, IN 46260 35-0869066 501(C)(3) 0. RESEARCH 100,000 STANFORD UNIVERSITY 3145 PORTER DR. 94-1156365 501(C)(3) RESEARCH PALO ALTO, CA 94304 65 000 0. TEMPLE UNIVERSITY 1852 N 10TH ST. PHILADELPHIA, PA 19112 23-1365971 501(C)(3) 100,000. 0. RESEARCH TEXAS A&M UNIVERSITY SYSTEM HEALTH SCIENCE CENTER - 400 HARVEY MITCHELL PARKWAY SOUTH - COLLEGE RESEARCH STATION, TX 77845 74-2907553 501(C)(3) 100 000. 0.

Page 1

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.) (a) Name and address of (b) EIN (c) IRC section (d) Amount of (e) Amount of (f) Method of (g) Description of (h) Purpose of grant organization or government if applicable valuation non-cash assistance or assistance cash grant non-cash (book, FMV, assistance appraisal, other) THE OHIO STATE UNIVERSITY RESEARCH FOUNDATION - 1960 KENNY RD. -COLUMBUS, OH 43210 31-6401599 501(C)(3) 40,000 0. RESEARCH TRUSTEES OF BOSTON UNIVERSITY 715 ALBANY BOSTON, MA 02118 04-2103547 501(C)(3) 100,000 0. RESEARCH TRUSTEES OF THE UNIVERSITY OF ILLINOIS - 28395 NETWORK PLACE -CHICAGO, IL 60607 37-6000511 501(C)(3) 40,000 0. RESEARCH TRUSTEES OF THE UNIVERSITY OF PENNSYLVANIA - 3451 WALNUT ST. -PHILADELPHIA, PA 19104 23-1352685 501(C)(3) 100,000. 0 RESEARCH TUFTS UNIVERSITY 169 HOLLAND ST. 04-2103634 501(C)(3) MEDFORD, MA 02144 0. RESEARCH 40,000. UNIVERSITY MEDICAL OF SOUTH FLORIDA - TAMPA - 3802 SPECTRUM 59-2959590 501(C)(3) 0. RESEARCH BLVD. - TAMPA, FL 33612 100,000 UNIVERSITY OF ALABAMA AT BIRMINGHAM - UNIVERSITY STATION -RESEARCH BIRMINGHAM AL 35294 63-6005396 501(C)(3) 220,000, 0. UNIVERSITY OF ARIZONA PO BOX 3308 TUCSON, AZ 85922 74-2652689 501(C)(3) 240,000. 0. RESEARCH UNIVERSITY OF CHICAGO 5801 S ELLIS AVENUE RESEARCH CHICAGO, IL 60637 36-2177139 501(C)(3) 40 000 0.

Page 1

Schedule I (Form 990) AMERICAN LUNG ASSOCIATION 13-1632524

| Part II Continuation of Grants and Other                                  | Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.) |                               |                          |   |  |  |                                    |
|---|---|-------------------------------|--------------------------|---|--|--|------------------------------------|
| (a) Name and address of organization or government                        | <b>(b)</b> EIN  | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of<br>non-cash<br>assistance | (f) Method of<br>valuation<br>(book, FMV,<br>appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| UNIVERSITY OF COLORADO AMC BLDG. 500 13001 E. 7TH PL.                     |   |                               |                          |   |  |  |                                    |
| AURORA, CO 80045  | 84-6000555  | 501(C)(3)                     | 32,500.                  | 0.                                      |  |  | RESEARCH                           |
| UNIVERSITY OF FLORIDA PO BOX 113201                                       |   |                               |                          |   |  |  |                                    |
| GAINESVILLE, FL 32611   | 59-6002052  | 501(C)(3)                     | 72,500.                  | 0.                                      |  |  | RESEARCH                           |
| UNIVERSITY OF MASSACHUSETTS   |   |                               |                          |   |  |  |                                    |
| SHREWSBURY, MA 01545  | 04-3167352  | 501(C)(3)                     | 40,000.                  | 0.                                      |  |  | RESEARCH                           |
| UNIVERSITY OF NEBRASKA<br>3835 HOLDREGE ST                                |   |                               |                          |   |  |  |                                    |
| LINCOLN, NE 68583   | 47-0049123  | 501(C)(3)                     | 40,000.                  | 0.                                      |  |  | RESEARCH                           |
| UNIVERSITY OF PITTSBURGH OFFICE OF FINANCIAL INFORMATION                  |   |                               |                          |   |  |  |                                    |
| PITTSBURGH, PA 15260  | 25-0965591  | 501(C)(3)                     | 160,000.                 | 0.                                      |  |  | RESEARCH                           |
| UNIVERSITY OF ROCHESTER<br>910 GENESEE STREET #200<br>ROCHESTER, NY 14611 | 16-0743209  | 501(C)(3)                     | 40,000.                  | 0.                                      |  |  | RESEARCH                           |
| UNIVERSITY OF SOUTH CALIFORNIA UNIVERSITY GARDENS SUITE 205               |   |                               | ,                        |   |  |  |                                    |
| LOS ANGELES, CA 90089   | 95-1642394  | 501(C)(3)                     | 40,000.                  | 0.                                      |  |  | RESEARCH                           |
| UNIVERSITY OF TEXAS - HEALTH<br>SCIENCE CENTER OF HOUSTON - 7300          |   |                               |                          |   |  |  |                                    |
| FANNIN ST HOUSTON, TX 77030   | 74-1761309  | 501(C)(3)                     | 40,000.                  | 0.                                      |  |  | RESEARCH                           |
| UNIVERSITY OF TEXAS - MD ANDERSON<br>CANCER CENTER - 1515 HOLCOMBE BLVD   |   |                               |                          |   |  |  |                                    |
| - HOUSTON, TX 77030   | 74-6001118  | 501(C)(3)                     | 140,000.                 | 0.                                      |  |  | RESEARCH                           |

Schedule I (Form 990)

Page 1

| (a) Name and address of organization or government | ( <b>b)</b> EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of<br>valuation<br>(book, FMV,<br>appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant<br>or assistance |
|--|-----------------|-------------------------------|--------------------------|-----------------------------------|--|--|---------------------------------------|
| UNIVERSITY OF TEXAS AT DALLAS                      |                 |                               |                          |                                   |  |  |                                       |
| 800 W. CAMPBELL RD.                                |                 |                               |                          |                                   |  |  |                                       |
| RICHARDSON, TX 75080                               | 75-1305566      | 501(C)(3)                     | 100,000.                 | 0.                                |  |  | RESEARCH                              |
| ,  |                 |                               | , -                      |                                   |  |  |                                       |
| UNIVERSITY OF UTAH                                 |                 |                               |                          |                                   |  |  |                                       |
| 201 S. PRESIDENTS CIRCLE                           |                 |                               |                          |                                   |  |  |                                       |
| SALT LAKE CITY, UT 84112                           | 87-6000525      | 501(C)(3)                     | 140,000.                 | 0.                                |  |  | RESEARCH                              |
|  |                 |                               |                          |                                   |  |  |                                       |
| UNIVERSITY OF VERMONT                              |                 |                               |                          |                                   |  |  |                                       |
| 85 SOUTH PROSPECT ST.                              |                 |                               |                          |                                   |  |  |                                       |
| BURLINGTON, VT 05405                               | 03-0179440      | 501(C)(3)                     | 100,000.                 | 0.                                |  |  | RESEARCH                              |
| VETERANS MEDICAL RESEARCH                          |                 |                               |                          |                                   |  |  |                                       |
| FOUNDATION OF SAN DIEGO - 3550 LA                  |                 |                               |                          |                                   |  |  |                                       |
| JOLLA VILLAGE DR SAN DIEGO, CA                     |                 |                               |                          |                                   |  |  |                                       |
| 92161  | 33-0189397      | 501(C)(3)                     | 100,000.                 | 0.                                |  |  | RESEARCH                              |
| WASHINGTON UNIVERSITY SCHOOL OF                    |                 |                               |                          |                                   |  |  |                                       |
| MEDICINE - 902 YALEM, BOX 8052 660                 |                 |                               |                          |                                   |  |  |                                       |
| S. EUCLID AVE ST. LOUIS, MO                        |                 |                               |                          |                                   |  |  |                                       |
| 63110  | 43-0653611      | 501(C)(3)                     | 100,000.                 | 0.                                |  |  | RESEARCH                              |
|  |                 |                               |                          |                                   |  |  |                                       |
| WEIL MEDICAL COLLEGE AT CORNELL                    |                 |                               |                          |                                   |  |  |                                       |
| UNIVERSITY - 575 LEXINGTON AVE -                   | 12 1602000      | E01 (a) (2)                   | E0 E00                   |                                   |  |  |                                       |
| NEW YORK, NY 10022                                 | 13-1623978      | 501(C)(3)                     | 72,500.                  | 0.                                |  |  | RESEARCH                              |
| YALE UNIVERSITY                                    |                 |                               |                          |                                   |  |  |                                       |
| 2 WHITNEY AVE. 6TH FL.                             |                 |                               |                          |                                   |  |  |                                       |
| NEW HAVEN, CT 06510                                | 06-0646973      | 501(C)(3)                     | 32,500.                  | 0.                                |  |  | RESEARCH                              |
| ENTERTAINMENT INDUSTRY FOUNDATION                  | 00 0040575      |                               | 52,500.                  |                                   |  |  |                                       |
| (DBA STAND UP TO CANCER) - 10880                   |                 |                               |                          |                                   |  |  |                                       |
| WILSHIRE BLVD SUITE 1400 - LOS                     |                 |                               |                          |                                   |  |  | UCLA DREAM TEAM - CANC                |
| ANGELES, CA 90024                                  | 95-1644609      | 501(C)(3)                     | 1,500,000.               | 0.                                |  |  | RESEARCH                              |
|  | 10 1011000      | ( - / ( - /                   | 2,555,500.               | -                                 |  |  |                                       |
|  |                 |                               |                          |                                   |  |  |                                       |
|  |                 |                               |                          |                                   |  |  |                                       |
|  |                 |                               |                          |                                   |  |  |                                       |

Page 1

632102 11-01-16 Schedule I (Form 990) (2016)

REQUIRED TO SUBMIT A SUMMARY OF THEIR ACTIVITIES. COPIES OF PRESENTATIONS

AND/OR PUBLICATIONS. AND A CASH DISBURSEMENT REPORT FOR THE ENTIRE GRANT

TIME.

#### SCHEDULE J (Form 990)

Department of the Treasury

Internal Revenue Service

## **Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

► Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

AMERICAN LUNG ASSOCIATION

Employer identification number 13-1632524

| Pa | art I Questions Regarding Compensation  |    |     |          |
|----|---|----|-----|----------|
|    |   |    | Yes | No       |
| 1a | Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,    |    |     |          |
|    | Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.                |    |     |          |
|    | First-class or charter travel Housing allowance or residence for personal use   |    |     |          |
|    | Travel for companions Payments for business use of personal residence   |    |     |          |
|    | Tax indemnification and gross-up payments  Health or social club dues or initiation fees                                  |    |     |          |
|    | Discretionary spending account Personal services (such as, maid, chauffeur, chef)   |    |     |          |
|    |   |    |     |          |
| b  | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or             |    |     |          |
|    | reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain                  | 1b |     |          |
| 2  | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,          |    |     |          |
|    | trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?                     | 2  |     | <u> </u> |
|    |   |    |     |          |
| 3  | Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's |    |     |          |
|    | CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to        |    |     |          |
|    | establish compensation of the CEO/Executive Director, but explain in Part III.  |    |     |          |
|    | X Compensation committee  |    |     |          |
|    | Independent compensation consultant  X Compensation survey or study   |    |     |          |
|    | X Form 990 of other organizations X Approval by the board or compensation committee                                       |    |     |          |
|    |   |    |     |          |
| 4  | During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing              |    |     |          |
|    | organization or a related organization:   |    |     |          |
| а  | Receive a severance payment or change-of-control payment?   | 4a |     | X        |
| b  | Participate in, or receive payment from, a supplemental nonqualified retirement plan?                                     | 4b | Х   | <u> </u> |
| С  | Participate in, or receive payment from, an equity-based compensation arrangement?  | 4c |     | Х        |
|    | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.             |    |     |          |
|    |   |    |     |          |
|    | Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.                                  |    |     |          |
| 5  | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation         |    |     |          |
|    | contingent on the revenues of:  |    |     |          |
|    | The organization?   | 5a |     | X        |
| b  | Any related organization?   | 5b |     | Х        |
|    | If "Yes" on line 5a or 5b, describe in Part III.  |    |     |          |
| 6  |   |    |     |          |
|    | contingent on the net earnings of:  |    |     |          |
|    | The organization?   | 6a |     | X        |
| b  | Any related organization?   | 6b |     | X        |
|    | If "Yes" on line 6a or 6b, describe in Part III.  |    |     |          |
| 7  | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments          |    |     |          |
|    | not described on lines 5 and 6? If "Yes," describe in Part III  | 7  |     | X        |
| 8  | Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the           |    |     |          |
|    | initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III               | 8  |     | X        |
| 9  | If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in                    |    |     |          |
|    | Regulations section 53.4958-6(c)?   | 9  |     | ı        |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

#### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

|                                      |      | (B) Breakdown of          | W-2 and/or 1099-MIS | SC compensation                           | (C) Retirement and other deferred | (D) Nontaxable benefits | (E) Total of columns<br>(B)(i)-(D) | (F) Compensation in column (B)            |  |
|--------------------------------------|------|---------------------------|---------------------|---|-----------------------------------|-------------------------|------------------------------------|---|--|
| (A) Name and Title                   |      | compensation incentive re |                     | (iii) Other<br>reportable<br>compensation | compensation                      | Deficition              | (6)(1)-(0)                         | reported as deferred<br>on prior Form 990 |  |
| (1) HAROLD WIMMER                    | (i)  | 389,519.                  | 25,000.             | 0.  | 39,325.                           | 27,747.                 | 481,591.                           | 0.  |  |
| PRESIDENT & CEO                      | (ii) | 0.                        | 0.                  | 0.  | 0.                                | 0.                      | 0.                                 | 0.  |  |
| (2) LAURA SCOTT                      | (i)  | 203,177.                  | 16,500.             | 0.  | 15,673.                           | 2,745.                  | 238,095.                           | 0.  |  |
| CHIEF FINANCIAL OFFICER              | (ii) | 0.                        | 0.                  | 0.  | 0.                                | 0.                      | 0.                                 | 0.  |  |
| (3) SUSAN SWAN                       | (i)  | 194,910.                  | 12,000.             | 0.  | 14,086.                           | 11,417.                 | 232,413.                           | 0.  |  |
| CHIEF DEVELOPMENT OFFICER            | (ii) | 0.                        | 0.                  | 0.  | 0.                                | 0.                      | 0.                                 | 0.  |  |
| (4) SUSAN RAPPAPORT                  | (i)  | 179,639.                  | 5,000.              | 0.  | 19,300.                           | 19,033.                 | 222,972.                           | 0.  |  |
| VP RESEARCH & PROGRAM                | (ii) | 0.                        | 0.                  | 0.  | 0.                                | 0.                      | 0.                                 | 0.  |  |
| (5) PAUL BILLINGS                    | (i)  | 194,214.                  | 5,000.              | 0.  | 19,707.                           | 2,626.                  | 221,547.                           | 0.  |  |
| VP NATIONAL POLICY & ADVOC           | (ii) | 0.                        | 0.                  | 0.  | 0.                                | 0.                      | 0.                                 | 0.  |  |
| (6) ALANA BURNS                      | (i)  | 177,553.                  | 12,376.             | 0.  | 13,656.                           | 2,158.                  | 205,743.                           | 0.  |  |
| VP SIGNATURE CAUSE CAMPAIG           | (ii) | 0.                        | 0.                  | 0.  | 0.                                | 0.                      | 0.                                 | 0.  |  |
| (7) RUSSELL BURWELL                  | (i)  | 147,761.                  | 3,000.              | 0.  | 15,991.                           | 23,085.                 | 189,837.                           | 0.  |  |
| VP GOVERNANCE                        | (ii) | 0.                        | 0.                  | 0.  | 0.                                | 0.                      | 0.                                 | 0.  |  |
| (8) CRAIG FINSTEAD                   | (i)  | 141,216.                  | 0.                  | 0.  | 14,048.                           | 6,836.                  | 162,100.                           | 0.  |  |
| AVP DIREC RESPONSE OPERATI           | (ii) | 0.                        | 0.                  | 0.  | 0.                                | 0.                      | 0.                                 | 0.  |  |
| (9) SALLY DRAPER                     | (i)  | 168,890.                  | 5,000.              | 0.  | 12,111.                           | 10,783.                 | 196,784.                           | 0.  |  |
| VP DEVELOPMENT                       | (ii) | 0.                        | 0.                  | 0.  | 0.                                | 0.                      | 0.                                 | 0.  |  |
| (10) NEIL BALLENTINE                 | (i)  | 129,179.                  | 4,000.              | 0.  | 9,378.                            | 10,257.                 | 152,814.                           | 0.  |  |
| VP DIGITAL STRATEGY & INFORMATION TE | (ii) | 0.                        | 0.                  | 0.  | 0.                                | 0.                      | 0.                                 | 0.  |  |
|                                      | (i)  |                           |                     |   |                                   |                         |                                    |   |  |
|                                      | (ii) |                           |                     |   |                                   |                         |                                    |   |  |
|                                      | (i)  |                           |                     |   |                                   |                         |                                    |   |  |
|                                      | (ii) |                           |                     |   |                                   |                         |                                    |   |  |
|                                      | (i)  |                           |                     |   |                                   |                         |                                    |   |  |
|                                      | (ii) |                           |                     |   |                                   |                         |                                    |   |  |
|                                      | (i)  |                           |                     |   |                                   |                         |                                    |   |  |
|                                      | (ii) |                           |                     |   |                                   |                         |                                    |   |  |
|                                      | (i)  |                           |                     |   |                                   |                         |                                    |   |  |
|                                      | (ii) |                           |                     |   |                                   |                         |                                    |   |  |
|                                      | (i)  |                           |                     |   |                                   |                         |                                    |   |  |
|                                      | (ii) |                           |                     |   |                                   |                         |                                    |   |  |

| Part III Supplemental Information  |
|--|
| Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information. |
| PART I, LINE 4B:   |
| HAROLD WIMMER RECEIVED \$13,576 FROM A 457(F) PLAN.  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |

#### **SCHEDULE 0**

Internal Revenue Service

(Form 990 or 990-EZ)

Department of the Treasury

## Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

Information about Schedule 0 (Form 990 or 990-EZ) and its instructions is at <a href="https://www.irs.gov/form990">www.irs.gov/form990</a>

2016
Open to Public Inspection

OMB No. 1545-0047

Name of the organization

AMERICAN LUNG ASSOCIATION

Employer identification number 13-1632524

PART III, LINE 1 - ORGANIZATION'S MISSION THE AMERICAN LUNG ASSOCIATION'S MISSION IS TO SAVE LIVES BY IMPROVING LUNG HEALTH AND PREVENTING LUNG DISEASE. WITH THE ULTIMATE VISION OF A WORLD FREE OF LUNG DISEASE. THE NATIONAL HEADQUARTERS OF THE AMERICAN LUNG ASSOCIATION FIGHTS LUNG DISEASE THROUGH ITS OWN ACTIVITIES AND BY SUPPORTING AND LEADING ITS LOCAL LUNG ASSOCIATIONS. AMONG ITS VARIED RESPONSIBILITIES, THE NATIONAL HEADQUARTERS: FUNDS RESEARCH INTO THE CAUSES, PREVENTION AND CURES OF LUNG DISEASE ADVOCATES FOR POLICIES THAT PROTECT LUNG HEALTH, INCLUDING FIGHTING FOR HEALTHY AIR. PROVIDES A BROAD ARRAY OF HEALTH EDUCATIONAL PROGRAMS AND SERVICES TO SUPPORT SMOKING CESSATION, HELP PREVENT LUNG DISEASE AND TO ASSIST PEOPLE WITH LUNG DISEASE IN BETTER MANAGING THEIR CONDITION. SUPPORTS LOCAL LUNG ASSOCIATIONS' IMPLEMENTATION OF HEALTH EDUCATIONAL PROGRAMS AND DISSEMINATION OF EDUCATIONAL MATERIAL, PROVIDES AN ARRAY OF LEARNING OPPORTUNITIES AND TOOLS TO DEVELOP NATIONWIDE VOLUNTEER AND STAFF LEADERS PROVIDES EPIDEMIOLOGICAL DATA, MEDICAL AND SCIENTIFIC ADVICE AND COUNSEL TO THE PUBLIC AND LUNG ASSOCIATIONS PROVIDES THE PUBLIC WITH THE LATEST INFORMATION ON LUNG DISEASE, AND NATIONAL AND LOCAL LUNG ASSOCIATION ACTIVITIES THROUGH THE AMERICAN LUNG ASSOCIATION WEBSITE, WWW.LUNG.ORG. ENSURES THAT ALL PROGRAMS AND SERVICES ARE CULTURALLY SENSITIVE AND THAT THEY RESPOND TO THE LUNG HEALTH NEEDS OF ALL COMMUNITIES.

THE PROGRAM SERVICES OF THE AMERICAN LUNG ASSOCIATION NATIONAL

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2016)

| Schedule O (Form 990 or 990-EZ) (2016)                                  | Page 2                                    |
|---|---|
| Name of the organization  AMERICAN LUNG ASSOCIATION                     | Employer identification number 13-1632524 |
| HEADQUARTERS CAN BE BROKEN DOWN INTO FOUR BROAD CATEGORIES: LUNG        |   |
| CANCER, ASTHMA, LUNG DISEASE AND TOBACCO CONTROL, RESEARCH, FIELD       |   |
| DEVELOPMENT AND SUPPORT, AND ADVOCACY AND ENVIRONMENTAL.                |   |
|   |   |
| FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:           |   |
| INTERCEPTION TEAMS IN PARTNERSHIP WITH STAND UP TO CANCER AND           |   |
| LUNGEVITY.  |   |
| THROUGH ITS AWARENESS EFFORTS, LUNG FORCE HAS DOUBLED THE NUMBER OF     |   |
| WOMEN WHO IDENTIFY LUNG CANCER AS A HEALTH RISK, AND GREW OUR "TEAM     |   |
| TURQUOISE" TO MORE THAN 119,000. IN ADDITION, OUR SECOND LUNG FORCE     |   |
| ADVOCACY DAY IN WASHINGTON DC, DREW 150 LUNG FORCE HEROES, VOLUNTEERS   |   |
| AND STAFF TO VISIT 205 CONGRESS MEMBERS TO ADVOCATE FOR INCREASED LUNG  |   |
| CANCER RESEARCH AT THE NATIONAL INSTITUTES OF HEALTH.                   |   |
| THIS YEAR, IN COLLABORATION WITH THE AD COUNCIL, OUR LUNG FORCE         |   |
| INITIATIVE DEVELOPED A GROUNDBREAKING LUNG CANCER SCREENING CAMPAIGN,   |   |
| "SAVED BY THE SCAN." THIS MULTI-YEAR PUBLIC AWARENESS EFFORT IS         |   |
| DESIGNED TO RAISE AWARENESS OF THE BENEFITS OF EARLY DETECTION THROUGH  |   |
| LUNG CANCER SCREENING AND DRIVE HIGH-RISK INDIVIDUALS TO TAKE AN ONLINE |   |
| LUNG CANCER SCREENING ELIGIBILITY QUIZ, AND IF ELIGIBLE, GET SCREENED.  |   |
| TUMOR TESTING CAN HELP LUNG CANCER PATIENTS AND THEIR CARE TEAM BETTER  |   |
| UNDERSTAND THEIR UNIQUE CANCER AND CAN LEAD TO MORE EFFECTIVE, TARGETED |   |
| TREATMENTS. OUR "TELL A FRIEND ABOUT TUMOR TESTING" INITIATIVE          |   |
| ENCOURAGED PEOPLE TO SHARE THIS EXCITING NEWS AND URGE A FRIEND WITH    |   |
| LUNG CANCER TO GET TESTED.  |   |
| EVERY YEAR, THE LUNG ASSOCIATION HELPS PEOPLE UNDERSTAND AND MANAGE     |   |
| THEIR LUNG DISEASE, OVERCOME THEIR NICOTINE ADDICTION AND LIVE          |   |
| HEALTHIER LIVES. NEARLY 10 MILLION PEOPLE VISIT OUR WEBSITE LUNG.ORG    |   |
| 632212 08-25-16   | Schedule O (Form 990 or 990-EZ) (2016)    |

| Name of the organization  AMERICAN LUNG ASSOCIATION                     | Employer identification number 13-1632524 |
|---|---|
| FOR INFORMATION AND RESOURCES EACH YEAR AND OUR HEALTH EDUCATION VIDEOS |   |
| RECEIVE 1 BILLION VIEWS ANNUALLY.                                       |   |
| HELPING SMOKERS QUIT IS AN ESSENTIAL PART OF OUR MISSION. WITH OUR      |   |
| INNOVATIVE FREEDOM FROM SMOKING PLUS CESSATION PROGRAM, AVAILABLE ON    |   |
| COMPUTERS, TABLETS AND SMARTPHONES, THE LUNG ASSOCIATION CONTINUES AS   |   |
| AMERICA'S LEADER IN SMOKING CESSATION. LAST YEAR NEARLY 20,000 PEOPLE   |   |
| CHOSE FREEDOM FROM SMOKING TO HELP THEM QUIT.                           |   |
| THIS PAST YEAR, WE TRANSFORMED OUR LUNG CANCER ACTION GUIDE INTO AN     |   |
| ONLINE LUNG CANCER NAVIGATOR TOOL AVAILABLE AT LUNG.ORG/LUNG-CANCER,    |   |
| FEATURING FIVE ENGAGEMENT PATHWAYS. THIS TOOL CONNECTS USERS WITH THE   |   |
| COMPREHENSIVE EDUCATION RESOURCES FOR EVERY STAGE OF THE LUNG CANCER    |   |
| JOURNEY.  |   |
| MORE THAN 24 MILLION AMERICANS LIVE WITH ASTHMA, INCLUDING MORE THAN 6  |   |
| MILLION CHILDREN. THIS YEAR, WE EXPANDED THE REACH OF OUR ASTHMA BASICS |   |
| ONLINE LEARNING MODULE BY LAUNCHING A SPANISH LANGUAGE VERSION. WE ALSO |   |
| DEVELOPED AN ONLINE EDUCATOR TRAINING TO PREPARE COMMUNITY ASTHMA       |   |
| EDUCATORS TO DELIVER ADULT ASTHMA EDUCATION USING BREATHE WELL, LIVE    |   |
| WELL: THE GUIDE TO MANAGING ASTHMA AT HOME AND WORK.                    |   |
| WE WERE A LEAD PARTNER IN CREATING THE FIRST-EVER COPD (CHRONIC         |   |
| OBSTRUCTIVE PULMONARY DISEASE) NATIONAL ACTION PLAN, WHICH WAS          |   |
| ANNOUNCED BY THE NATIONAL HEART, LUNG, AND BLOOD INSTITUTE (NHLBI) IN   |   |
| MAY. COPD IS THE THIRD LEADING CAUSE OF DEATH IN THE U.S. AND IMPACTS   |   |
| MORE THAN 11 MILLION AMERICANS. THE PLAN'S KEY GOALS INCLUDE THE CALL   |   |
| FOR GREATER PUBLIC AWARENESS OF COPD, STRATEGIES TO REDUCE COPD RISK    |   |
| FACTORS, IMPROVED QUALITY OF CARE AND INCREASED RESEARCH EFFORTS        |   |
| SURROUNDING COPD. WE ALSO IMPLEMENTED AN EXPANSION OF OUR BETTER        |   |
| BREATHERS CLUBS MOST OF WHOSE MEMBERS HAVE COPD AND TRAINED OVER 200    |   |
| NEW BETTER BREATHERS CLUB FACILITATORS.                                 |   |

| Name of the organization  AMERICAN LUNG ASSOCIATION                      | Employer identification number 13-1632524 |
|--|---|
|  | 1   |
| FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS:            |   |
| THROUGHOUT 24 STATES. OUR RESEARCH TEAM IS ENGAGED IN A WIDE RANGE OF    |   |
| STUDIES EXPLORING AN ARRAY OF LUNG HEALTH ISSUES, INCLUDING LUNG         |   |
| CANCER, ASTHMA, COPD, TUBERCULOSIS, INFLUENZA AND MANY MORE.             |   |
| THIS PAST YEAR, LUNG ASSOCIATION GRANT AWARDEE, JUNG-WHAN KIM, PH.D.,    |   |
| FOUND THAT SUGAR SERVES AS AN ENERGY SUPPLY IN SQUAMOUS CELL CARCINOMA,  |   |
| A TYPE OF LUNG CANCER THAT ACCOUNTS FOR 25 TO 30 PERCENT OF ALL LUNG     |   |
| CANCERS. DR. KIM'S FINDING MAY HELP LEAD TO NEW TARGETED THERAPIES THAT  |   |
| MAY PROVE MORE EFFECTIVE FOR SQUAMOUS CELL LUNG CANCER. HIS STUDY WAS    |   |
| PUBLISHED IN THE ONLINE JOURNAL, NATURE COMMUNICATIONS.                  |   |
| OUR ACRC IS THE NATION'S LARGEST NOT-FOR-PROFIT NETWORK OF CLINICAL      |   |
| RESEARCH CENTERS DEDICATED TO ASTHMA AND CHRONIC OBSTRUCTIVE PULMONARY   |   |
| DISEASE (COPD) TREATMENT RESEARCH. THE ACRC NETWORK NOW CONSISTS OF 18   |   |
| AIRWAYS CLINICAL RESEARCH CENTERS AROUND THE COUNTRY, WITH A DATA        |   |
| COORDINATING CENTER AT JOHNS HOPKINS HOSPITAL IN BALTIMORE, MD.          |   |
| OUR ACRC NETWORK CONTINUED INVESTIGATIONS THAT HAVE A CONCRETE,          |   |
| NEAR-TERM IMPACT ON PATIENTS' LIVES, INCLUDING A STUDY PUBLISHED IN THE  |   |
| ANNALS OF THE AMERICAN THORACIC SOCIETY, FINDING NO EVIDENCE TO SUPPORT  |   |
| POSITIVE PRESSURE (CPAP) AS EFFECTIVE FOR REDUCING AIRWAYS REACTIVITY    |   |
| IN PEOPLE WITH WELL- CONTROLLED ASTHMA. WE CONTINUE TO SEARCH FOR        |   |
| METHODS THAT IMPROVE ASTHMA CONTROL FOR PATIENTS.                        |   |
| OUR LUNG FORCE INITIATIVE ENABLED US TO DEDICATE \$2.2 MILLION THIS YEAR |   |
| SPECIFICALLY TOWARD LUNG CANCER RESEARCH. WE ARE ALSO COLLABORATING      |   |
| WITH STAND UP TO CANCER AND THE LUNGEVITY FOUNDATION TO FUND THE LUNG    |   |
| CANCER INTERCEPTION RESEARCH TEAMS, FOR WHICH WE HAVE COMMITTED ANOTHER  |   |
| \$2 MILLION OVER THE NEXT TWO YEARS OUR LARGEST SINGLE INVESTMENT IN     |   |
| LUNG CANCER RESEARCH TO DATE.  |   |

| Name of the organization  AMERICAN LUNG ASSOCIATION                     | Employer identification number 13-1632524 |
|---|---|
|   |   |
| FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS:           |   |
| AND VOLUNTEER DEVELOPMENT AND MANAGEMENT. NATIONAL OFFICE STAFF OFFERS  |   |
| ONE-ON-ONE COACHING AND CONSULTATION AS NEEDED OR BY REQUEST.           |   |
| INDIVIDUAL DISCIPLINE GROUPS (E.G., CHIEF EXECUTIVE OFFICERS, CHIEF     |   |
| FINANCIAL OFFICERS, CHIEF DEVELOPMENT OFFICERS, PROGRAM MANAGERS, ETC.) |   |
| MEET REGULARLY WITH NATIONAL OFFICE PEERS TO SHARE IDEAS, PROBLEM-SOLVE |   |
| AND NETWORK.  |   |
| THE AMERICAN LUNG ASSOCIATION BOARD OF DIRECTORS PROVIDES STRATEGIC     |   |
| DIRECTION FOR THE NATIONAL OFFICE AND ALL CHARTERED ASSOCIATIONS. A     |   |
| BOARD-APPROVED METRIC-BASED PERFORMANCE MANAGEMENT SYSTEM PROVIDES      |   |
| COORDINATION AND MONITORING OF NATIONAL AND CHARTERED ASSOCIATION       |   |
| STRATEGIC ALIGNMENT. THE BOARD OF DIRECTORS IS RESPONSIBLE FOR          |   |
| OVERSIGHT OF CHARTERED ASSOCIATION COMPLIANCE TO POLICIES AND           |   |
| PERFORMANCE STANDARDS. ASSISTANCE IS PROVIDED BY THE NATIONAL OFFICE TO |   |
| THOSE CHARTERED ASSOCIATIONS THAT DO NOT MEET REQUIREMENTS AND/OR       |   |
| STANDARDS.  |   |
| NATIONAL OFFICE STAFF PROVIDE SPECIAL EVENTS SUPPORT TO THE LUNG        |   |
| ASSOCIATION CHARTERED ASSOCIATIONS. THIS SUPPORT ASSISTS IN THE         |   |
| DEVELOPMENT, MARKETING AND IMPLEMENTATION OF EVENTS AND PROMOTIONS      |   |
| STRATEGIES. ASSISTANCE PROVIDED INCLUDES: PLANNING (GOAL SETTING,       |   |
| STRATEGIC REVIEW, DEVELOPMENT OF TEMPLATE MATERIAL, FEASIBILITY         |   |
| STUDIES); TRAINING (MONTHLY CONFERENCE CALLS, BEST PRACTICE STAFF       |   |
| TRAINING, LISTSERV-BASED MATERIALS, STAFF TRAINING WEBINARS, ETC.);     |   |
| IMPLEMENTATION (SPONSORSHIP CALLS, RECRUITMENT, EVENT                   |   |
| ATTENDANCE/PARTICIPATION); COACHING (STAFF, LEADERSHIP, VOLUNTEERS);    |   |
| COORDINATION OF BRANDED MARKETING COLLATERAL; SOLICITATION OF NATIONAL  |   |
| SPONSORS/TEAMS; BUILDING, FACILITATING AND INTEGRATING E-COMMERCE       |   |

| Name of the organization  AMERICAN LUNG ASSOCIATION                     | Employer identification number |
|---|--------------------------------|
| PLATFORMS; AND EVALUATION OF NEW EVENTS. THE PRIMARY FOCUS IS TO FULLY  |                                |
| INTEGRATE BEST PRACTICES INTO THE OVERALL WORK PLAN AND INCREASE THE    |                                |
| CHARTERED ASSOCIATIONS' NET REVENUE.                                    |                                |
| THE DIRECT RESPONSE TEAM AT THE NATIONAL OFFICE DEVELOPS AND IMPLEMENTS |                                |
| CAMPAIGN PLANS FOR ALL DIRECT MAIL APPEALS, TELEMARKETING CAMPAIGNS AND |                                |
| THE RESIDENTIAL PROGRAM IN CONJUNCTION WITH OUR DIRECT RESPONSE         |                                |
| CONSULTING AGENCY. ALL FUNDS GENERATED ARE DEPOSITED DIRECTLY INTO      |                                |
| CHARTERED ASSOCIATION ACCOUNTS ON A REGULAR BASIS WITH DETAILED REPORTS |                                |
| BY CAMPAIGN FOR THE CURRENT PERIOD AND YEAR-TO-DATE, LOCAL ASSOCIATIONS |                                |
| ARE BILLED MONTHLY FOR DIRECT RESPONSE EXPENSES AND QUARTERLY FOR A 30  |                                |
| PERCENT SHARE OF THE NET INCOME GENERATED BY THE PROGRAMS. ASSOCIATIONS |                                |
| ARE PROVIDED WITH A BUDGET FOR EACH PROGRAM ALONG WITH CASH FLOW AND    |                                |
| BILLING SCHEDULES, AS WELL AS QUARTERLY UPDATES ON ACTUAL PERFORMANCE.  |                                |
| BILLED EXPENSES ARE RECONCILED TO ACTUAL COSTS AT THE END OF THE FISCAL |                                |
| YEAR. IMAGES OF ALL ROLLOUT MAILING PACKAGES ARE AVAILABLE FOR          |                                |
| REFERENCE BY CHARTERED ASSOCIATIONS. CHARTERED ASSOCIATION CEOS ARE     |                                |
| INVITED TO PARTICIPATE IN DIRECT RESPONSE CALLS AND MEETINGS FOR        |                                |
| UPDATES ON THE PROGRAM AND ANY ISSUES OR QUESTIONS THAT ARISE.          |                                |
| THE LUNG ASSOCIATION CONDUCTS A NATIONWIDE VOLUNTEER AND STAFF          |                                |
| RECOGNITION PROGRAM. VOLUNTEERS AND STAFF FROM ACROSS THE COUNTRY ARE   |                                |
| RECOGNIZED ON AN ONGOING BASIS FOR OUTSTANDING PERFORMANCE. AN ANNUAL   |                                |
| RECOGNITION CEREMONY IS HELD AT A MEETING OF THE LUNG ASSOCIATION BOARD |                                |
| OF DIRECTORS WHERE AWARDS FOR OUTSTANDING ACHIEVEMENT ARE GIVEN IN      |                                |
| SPECIFIC CATEGORIES.  |                                |
|   |                                |
| FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:                    |                                |
| ADVOCACY AND ENVIRONMENTAL:   |                                |

| Name of the organization  AMERICAN LUNG ASSOCIATION                     | Employer identification number 13-1632524 |
|---|---|
| IN FY 2017 WE MADE SUBSTANTIAL HEADWAY IN OUR EFFORTS TO ADVOCATE FOR   |   |
| HEALTHY LUNGS AND HEALTHY AIR. EVERY YEAR, WE SUPPORT POLICIES AND      |   |
| LEGISLATION THAT PROTECT OUR CHILDREN FROM DEADLY AIR POLLUTION AND     |   |
| TOBACCO PRODUCTS, SUPPORT FUNDING FOR CRITICAL LUNG DISEASE RESEARCH    | _   |
| AND HEALTH PROGRAMS AT THE FEDERAL LEVEL, AND MUCH MORE.                |   |
| THIS YEAR, OUR HEALTHY AIR CAMPAIGN CONTINUED TO FIGHT FOR HEALTHY AIR  |   |
| FOR ALL AMERICANS. MAJOR EFFORTS INCLUDED A DECLARATION ON CLIMATE      |   |
| CHANGE AND HEALTH, CREATED WITH HEALTH PARTNERS AND HAND-DELIVERED BY   |   |
| THEIR LEADERS TO THE EPA ADMINISTRATOR. IT HIGHLIGHTED HEALTH IMPACTS   |   |
| OF CLIMATE CHANGE AND CALLS ON LEADERS TO DEFEND THE CLEAN AIR ACT AND  |   |
| SUPPORTING ACTION ON CLIMATE CHANGE.                                    |   |
| IN AUGUST 2016, THE FOOD AND DRUG ADMINISTRATION'S DEEMING RULE TOOK    |   |
| EFFECT, WHICH GAVE THE AGENCY OVERSIGHT AUTHORITY OVER ALL TOBACCO      |   |
| PRODUCTS, INCLUDING E-CIGARETTES, CIGARS AND OTHER TOBACCO PRODUCTS.    |   |
| THIS PAST YEAR, WE HELPED PROTECT THE FOOD AND DRUG ADMINISTRATION'S    |   |
| AUTHORITY, WHICH WAS DELAYED AND THREATENED BY THE NEW ADMINISTRATION.  |   |
| WE ALSO HELPED CALIFORNIA PASS A MUCH-NEEDED \$2 PER PACK CIGARETTE TAX |   |
| INCREASE WHICH WILL HELP KEEP KIDS FROM SMOKING.                        |   |
| IN THE PAST YEAR, WE ALSO FOUGHT TO PROTECT QUALITY AND AFFORDABLE      |   |
| HEALTHCARE FOR OVER 32 MILLION AMERICANS WITH LUNG DISEASE, WHICH WAS   |   |
| IN JEOPARDY FROM EFFORTS TO REPEAL OR REPLACE THE AFFORDABLE CARE ACT.  |   |
| IN A MASSIVE ADVOCACY EFFORT, WE SENT 150 OF OUR LUNG FORCE HEROES (ONE |   |
| FROM EACH STATE), STAFF AND VOLUNTEERS TO VISIT 205 MEMBERS OF CONGRESS |   |
| IN ONE DAY. DURING THEIR VISITS, THEY ADVOCATED FOR INCREASED LUNG      |   |
| CANCER FUNDING AT THE NATIONAL INSTITUTES OF HEALTH AND FOR AFFORDABLE, |   |
| QUALITY HEALTHCARE FOR OUR MILLIONS OF CONSTITUENTS WITH LUNG DISEASE.  |   |
| THIS PAST YEAR, WE ADVOCATED FOR AND HELPED SECURE A \$362M INVESTMENT  |   |
| IN NATIONAL INSTITUTES OF HEALTH LUNG CANCER RESEARCH FUNDING IN 2016.  |   |

| Name of the organization  AMERICAN LUNG ASSOCIATION                         | Employer identification number |
|---|--------------------------------|
| OUR 15TH ANNUAL "STATE OF TOBACCO CONTROL" REPORT RELEASED IN JANUARY       |                                |
| 2017, ADDED A NEW GRADE FOR STATES THAT LOOKS AT WHETHER THEY'VE PASSED     |                                |
| LAWS RAISING THE LEGAL AGES TO PURCHASE ALL TOBACCO PRODUCTS TO 21AN        |                                |
| IMPORTANT TACTIC IN DECREASING YOUTH TOBACCO USE, OUR 18TH ANNUAL           |                                |
| "STATE OF THE AIR" REPORT SHOWED THAT PROGRESS TOWARDS HEALTHIER AIR        |                                |
| CONTINUES, BUT MORE THAN 4 IN 10 AMERICANS - 125 MILLION PEOPLE LIVE        |                                |
| WHERE THE AIR REMAINS UNHEALTHY TO BREATHE.                                 |                                |
| EXPENSES \$ 2,804,292. INCLUDING GRANTS OF \$ 0. REVENUE \$ 2,377,847.      |                                |
| FORM 990, PART VI, SECTION A, LINE 1:                                       |                                |
| EXECUTIVE COMMITTEE:  |                                |
|   |                                |
| THE EXECUTIVE COMMITTEE SHALL ACT IN PLACE OF AND WITH THE FULL AUTHORITY   |                                |
| OF THE BOARD OF DIRECTORS WHEN THE BOARD OF DIRECTORS IS NOT IN SESSION,    |                                |
| SUBJECT TO THE BOARD'S POWER TO AMEND OR CHANGE THOSE ACTIONS WHICH HAVE    |                                |
| NOT BEEN IMPLEMENTED PRIOR TO THE BOARD MEETING OR MEETINGS FOLLOWING THE   |                                |
| EXECUTIVE MEETING AT WHICH SUCH ACTION WAS TAKEN. THE BOARD OF DIRECTORS    |                                |
| HAS THE POWER TO AUTHORIZE AND DELEGATE TO THE EXECUTIVE COMMITTEE TO THE   |                                |
| EXTENT PERMITTED BY THE ASSOCIATION'S BYLAWS AND APPLICABLE LAW.            |                                |
|   |                                |
| THE EXECUTIVE COMMITTEE SHALL NOT HAVE THE AUTHORITY TO APPOINT OFFICERS    |                                |
| EXCEPT ON AN INTERIM BASIS TO FILL A VACANCY, ENTER INTO OR AMEND CONTRACTS |                                |
| WITH OFFICERS, AMEND THE POLICIES MANUAL, OR BORROW MONEY IN EXCESS OF THE  |                                |
| AMOUNTS EXPRESSLY AUTHORIZED BY THE BOARD. THE EXECUTIVE COMMITTEE SHALL    |                                |
| HAVE NO AUTHORITY TO AMEND THE ARTICLES OF INCORPORATION, ADOPT A PLAN OF   |                                |
| MERGER OR CONSOLIDATION, AUTHORIZE THE SALE OR OTHER DISPOSITION OF ALL OR  |                                |
| SUBSTANTAILLY ALL OF THE PROPERTY AND ASSETS OF THE ASSOCIATION, AUTHORIZE  |                                |
| THE VOLUNTARY DISSOLUTION OF THE ASSOCIATION OR REVOCATION OF SUCH          |                                |

| Name of the organization  AMERICAN LUNG ASSOCIATION                         | Employer identification number 13-1632524 |
|---|---|
| DISSOLUTION, OR AMEND THE BYLAWS OF THE ASSOCIATION.                        |   |
| THE EXECUTIVE COMMITTEE MAY ESTABLISH A LEADERSHIP SUBCOMMITTEE CONSISTING  |   |
| OF THE CHAIR, VICE-CHAIR, AND PAST-CHAIR, WHICH SHALL SERVE AS THE          |   |
| EXECUTIVE COMMITTEE'S LIAISON TO THE PRESIDENT AND CEO.                     |   |
| FORM 990, PART VI, SECTION A, LINE 1:                                       |   |
| THE GOVERNANCE COMMITTEE, TAKING INTO ACCOUNT GEOGRAPHY, EXPERTISE, RACE,   |   |
| ETHNICITY, GENDER, AGE AND OTHER DIVERSITY FACTORS, SHALL PRESENT ANNUALLY  |   |
| TO THE BOARD OF DIRECTORS ITS RECOMMENDED NOMINEES FOR MEMBERS OF THE BOARD |   |
| OF DIRECTORS, MEMBERS OF THE GOVERNANCE COMMITTEE AND OFFICERS (OTHER THAN  |   |
| THE PRESIDENT AND CHIEF EXECUTIVE OFFICER) OF THE ASSOCIATION (INCLUDING A  |   |
| RECOMMENDATION WHERE APPROPRIATE, FOR THE DESIGNATION OF THE VICE-CHAIR AS  |   |
| CHAIR-ELECT). OTHER NOMINATIONS MAY NOT BE MADE AT THE MEETING OF THE BOARD |   |
| OF DIRECTORS FROM THE FLOOR.  |   |
|   |   |
| FORM 990, PART VI, SECTION B, LINE 11B:                                     |   |
| AMERICAN LUNG ASSOCIATION HAS ESTABLISHED THE FOLLOWING REVIEW PROCESS TO   |   |
| ENSURE THAT THE INFORMATION REPORTED IS COMPLETE AND ACCURATE. FORM 990 IS  |   |
| PREPARED BY AN OUTSIDE ACCOUNTING FIRM AND REVIEWED BY THE CFO. PRIOR TO    |   |
| ELECTRONIC SUBMISSION, IT IS REVIEWED BY THE ORGANIZATION'S DELEGATED       |   |
| RESPONSIBLE BODY, THE AUDIT AND RISK OVERSIGHT COMMITTEE, FOR APPROVAL.     |   |
| AFTER APPROVAL BY THE AROC COMMITTEE, THE MEMBERS OF THE GOVERNING BODY     |   |
| REVIEW THE FORM PRIOR TO SUBMISSION. ALL COMMENTS ARE DOCUMENTED, ADDRESSED |   |
| AND FINALIZED BEFORE SUBMISSION.  |   |
| FORM 990, PART VI, SECTION B, LINE 12C:                                     |   |
| ALA CURRENTLY HAS IN PLACE A CONFLICT OF INTEREST POLICY WHICH IT MONITORS  |   |

| Name of the organization  AMERICAN LUNG ASSOCIATION                         | Employer identification number 13-1632524 |
|---|---|
| AND ENFORCES ANNUALLY AND HAS A STANDING GOVERNANCE COMMITTEE THAT OVERSEES |   |
| ITS EXECUTION. THE ORGANIZATION CURRENTLY MANDATES THAT ALL MEMBERS OF THE  |   |
| GOVERNING BODY, COMMITTEE MEMBERS AND ALL STAFF ANNUALLY SIGN A CONFLICT OF |   |
| INTEREST POLICY AND DISCLOSE ANY POTENTIAL OR ACTUAL CONFLICTS THAT MAY     |   |
| EXIST. THE SIGNED CONFLICT OF INTEREST POLICY STATEMENTS ARE SUBMITTED TO   |   |
| THE GOVERNANCE COMMITTEE. THESE STATEMENTS ARE REVIEWED FOR POTENTIAL OR    |   |
| ACTUAL CONFLICTS.   |   |
|   |   |
| FORM 990, PART VI, SECTION B, LINE 15:                                      |   |
| THE AMERICAN LUNG ASSOCIATION HAS ESTABLISHED A COMPENSATION POLICY FOR ITS |   |
| LEADERSHIP COMMITTEE TO FOLLOW IN ESTABLISHING THE COMPENSATION FOR ITS     |   |
| CEO, TOP MANAGEMENT OFFICAL, OTHER OFFICERS OR KEY EMPLOYEES. THE POLICY    |   |
| MANDATES THAT EXECUTIVE COMPENSATION BE PERIODICALLY REVIEWED BY THE        |   |
| COMMITTEE AND THAT THE COMMITTEE SHOULD BE FREE OF CONFLICTS OF INTEREST.   |   |
| IN ADDITION, THE APPROVING COMMITTEE NEEDS TO REVIEW APPROPRIATE AND        |   |
| ADEQUATE DATA TO DETERMINE THE REASONABLENESS OF THE COMPENSATION BEING     |   |
| CONSDERED. THE COMMITTEE MAY USE A VARIETY OF INFORMATION AND STUDIES THAT  |   |
| ARE AVAILABLE TO DETERMINE THAT THE APPROPRIATE LEVEL OF COMPENSATION IS    |   |
| BEING PAID TO ITS EXECUTIVES.   |   |
|   |   |
| THE COMMITTEE'S DECISION ON THE AMOUNT OF COMPENSATION PAID IS DOCUMENTED   |   |
| IN A CONTEMPORANEOUSLY WRITTEN FORMAT AND DOCUMENTS THE DATE OF THE         |   |
| DECISION, THE MEMBERS PRESENT DURING THE MEETING AND THOSE WHO VOTED ON IT, |   |
| THE DETAILS OF THE TRANSACTION THAT WAS APPROVED AND THE COMPARABILITY DATA |   |
| USED AND RELIED UPON TO MAKE THE DECISION. ALA DID A COMPENSATION REVIEW    |   |
| FOR THE CEO WHEN HE WAS HIRED IN JANUARY 2013. THE MOST RECENT COMPENSATION |   |
| REVIEW PROCESS FOR ALL OTHER OFFICERS AND KEY EMPLOYEES WAS DONE IN         |   |
| DECEMBER 2010.  | _   |

| Name of the organization  AMERICAN LUNG ASSOCIATION   | Employer identification number 13-1632524 |
|---|---|
|   |   |
| FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY OF FORM 990:  |   |
| AL,AK,AZ,AR,CA,CO,CT,DC,FL,GA,HI,IL,KS,KY,ME,MD,MA,MI,MN,MS,NH,NJ,NM,NY,NC  |   |
| ND,OH,OK,OR,PA,RI,SC,TN,VA,WA,WV,WI   |   |
|   |   |
| FORM 990, PART VI, SECTION C, LINE 19:  |   |
| THE THREE MOST RECENT YEARS OF FORM 990 AND ANNUAL REPORTS ARE AVAILABLE ON   |   |
| AMERICAN LUNG ASSOCIATION'S WEBSITE, WWW.LUNG.ORG. GOVERNING DOCUMENTS AND  |   |
| CONFLICT OF INTEREST POLICY ARE AVAILABLE TO THE PUBLIC UPON REQUEST. OUR   |   |
| WEBSITE ALSO PROVIDES THE NAMES OF OUR BOARD OF DIRECTORS AND OUR ETHICS  |   |
| POLICY.   |   |
|   |   |
| FORM 990, PART VIII, LINE 2   |   |
| REIMBURSEMENT FROM CHARTER ASSOCIATION:   |   |
| AM TIME 20 2017 MUDDE MEDI ETGUM GUADMEDED ODGANIZAMIONG MUAM MANE  |   |
| AT JUNE 30, 2017, THERE WERE EIGHT CHARTERED ORGANIZATIONS THAT HAVE  |   |
| JURISDICTION OVER SPECIFIC GEOGRAPHICAL AREAS. EACH CHARTERED  ASSOCIATION IS REQUIRED TO REMIT A MONTHLY BUNDLED BILLING AMOUNT. |   |
| WHICH INCLUDES A FEE FOR SOME SERVICES OR CONTRACTS HELD BY NATIONAL  |   |
| OFFICE. PART OF THESE FEES PERTAIN TO NATIONAL OFFICE DIRECT MARKETING  |   |
| AND THE ROI DATA PROGRAM WHICH PROVIDES INFORMATION ON DONORS AND   |   |
| FUNDRAISING EVENTS CONDUCTED BY AND FOR THE BENEFIT OF CHARTERED  |   |
| ASSOCIATIONS. DONATIONS RESULTING FROM THE DIRECT MAIL CAMPAIGN AND   |   |
| REVENUE RAISED BY THE DIRECT MARKETING PROGRAM ARE REMITTED TO THE  |   |
| CHARTERED ASSOCIATIONS BASED ON THE ZIP CODE OF THE DONOR. THE  |   |
| CHARTERED ASSOCIATIONS REIMBURSE NATIONAL OFFICE FOR COSTS REQUIRED TO  |   |
| OPERATE THIS PROGRAM. THESE REIMBURSEMENTS ARE SHOWN AS PROGRAM   |   |
| REIMBURSEMENT REVENUE FROM CHARTERED ASSOCIATIONS ON THE ACCOMPANYING   |   |

| Name of the organization  AMERICAN LUNG ASSOCIATION           |              | Employer identification number         |
|---|--------------|--|
| STATEMENTS OF ACTIVITIES. THIS REVENUE IS RECOGNIZED AS EXP   | ENSES ARE    |  |
| INCURRED. FOR THE YEAR ENDING JUNE 30, 2017, PROGRAM REIMBU   | RSEMENTS     |  |
| APPROXIMATED \$19,515,000.                                    |              |  |
|   |              |  |
| EACH CHARTERED ASSOCIATION IS ALSO REQUIRED TO REMIT A MONTH  | HLY          |  |
| ASSESSMENT, WHICH NATIONAL OFFICE USES IN A VARIETY OF WAYS   | INCLUDING,   |  |
| BUT NOT LIMITED TO, PROVIDING NATIONAL LEADERSHIP, ASSISTANCE | CE AND       |  |
| GUIDANCE IN THE AREAS OF FIELD PROGRAM DEVELOPMENT, FIELD F   | UNDRAISING   |  |
| AND FIELD MANAGEMENT ADVISORY AND OTHER ACTIVITIES. THIS RE   | VENUE IS     |  |
| RECOGNIZED OVER THE ASSESSMENT PERIOD. FOR THE YEAR ENDED JU  | JNE 30,      |  |
| 2017, CHARTERED ASSOCIATIONS' ASSESSMENTS REVENUE APPROXIMA   | ΓED          |  |
| \$5,720,000.  |              |  |
|   |              |  |
| ADDITIONALLY, PER NATIONAL OFFICE'S AGREEMENT WITH EACH CHAI  | RTERED       |  |
| ASSOCIATION, NATIONAL OFFICE RECEIVES 30% OF DIRECT RESPONSE  | E REVENUES,  |  |
| LESS DIRECT RESPONSE EXPENSES AND 13% OF ALL UNRESTRICTED BE  | EQUESTS IN   |  |
| THOSE INSTANCES WHEN THE DONOR DIED PRIOR TO JULY 1, 2009.    | THIS REVENUE |  |
| IS RECOGNIZED IN THE PERIOD WHEN CONTRIBUTIONS ARE COLLECTED  | O. FOR THE   |  |
| YEAR ENDED JUNE 30, 2017, THE ALLOCABLE SHARE OF DIRECT RES   | PONSE        |  |
| ACTIVITIES AND BEQUEST SHARE REVENUE FROM CHARTERED ASSOCIA   | FIONS        |  |
| APPROXIMATED \$2,071,000.                                     |              |  |
|   |              |  |
|   |              |  |
| FORM 990, PART IX, LINE 11G, OTHER FEES:                      |              |  |
| OTHER:  |              |  |
| PROGRAM SERVICE EXPENSES                                      | 261,209.     |  |
| MANAGEMENT AND GENERAL EXPENSES                               | 66,393.      |  |
| FUNDRAISING EXPENSES  | 30,483.      |  |
| 632212 08-25-16   |              | Schedule O (Form 990 or 990-EZ) (2016) |

| Name of the organization  AMERICAN LUNG ASSOCIATION    |            | Employer identification number |
|--|------------|--------------------------------|
| TOTAL EXPENSES   | 358,085.   |                                |
| PROGRAM CONSULTING:                                    |            |                                |
| PROGRAM SERVICE EXPENSES                               | 4,904,817. |                                |
|  |            |                                |
| FUNDRAISING EXPENSES                                   | 22,487.    |                                |
| TOTAL EXPENSES   | 5,019,865. |                                |
| TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A |            |                                |
| FORM 990, PART XI, LINE 9, CHANGES IN NET ASSETS:      |            |                                |
| CHANGE IN FAIR VALUE OF BENEFICIAL INTEREST IN TRUSTS  | 267,166.   |                                |
| CHANGE IN VALUE OF SPLIT-INTEREST AGREEMENTS           | 17,488.    |                                |
| BENEFIT RELATED CHANGES                                | -348,459.  |                                |
| TOTAL TO FORM 990, PART XI, LINE 9                     | -63,805.   |                                |
| FORM 990 PART XII LINE 2C                              |            |                                |
| THE PROCESS HAS NOT CHANGED FROM THE PREVIOUS YEAR     |            |                                |
|  |            |                                |
|  |            | _                              |
|  |            |                                |
|  |            |                                |
|  |            |                                |
|  |            |                                |
|  |            |                                |

Form **8868** 

(Rev. January 2017)

Department of the Treasury Internal Revenue Service

# Application for Automatic Extension of Time To File an Exempt Organization Return

File a separate application for each return.

▶ Information about Form 8868 and its instructions is at www.irs.gov/form8868 .

OMB No. 1545-1709

**Electronic filing** (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit <a href="https://www.irs.gov/efile">www.irs.gov/efile</a>, click on Charities & Non-Profits, and click on e-file for Charities and Non-Profits.

### Automatic 6-Month Extension of Time. Only submit original (no copies needed).

All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.

| must use                     | Form 7004 to request an extension of time to file income                                | e tax retur | ns.                                   |               |   |                |
|------------------------------|---|-------------|---------------------------------------|---------------|---|----------------|
|                              |   |             |                                       | Enter file    | r's identifying                         | number         |
| Type or                      |   |             |                                       | Employer      | imployer identification number (EIN) or |                |
| print                        |   |             |                                       |               | 12 16225                                | 2.4            |
| File by the                  | AMERICAN LUNG ASSOCIATION   |             |                                       |               | 13-1632524                              |                |
| due date for filing your     | e date for Number, street, and room or suite no. If a P.O. box, see instructions.  Soci |             |                                       | Social se     | curity number (                         | (SSN)          |
| return. See instructions.    | City, town or post office, state, and ZIP code. For a for CHICAGO, IL 60601             | reign addı  | ress, see instructions.               |               |   |                |
| Enter the                    | Return Code for the return that this application is for (file                           | e a separat | te application for each return)       |               |   | 0 1            |
| Application                  | on  | Return      | Application                           |               |   | Return         |
| Is For                       |   | Code        | Is For                                |               |   | Code           |
| Form 990                     | or Form 990-EZ  | 01          | Form 990-T (corporation)              |               |   | 07             |
| Form 990                     | BL  | 02          | Form 1041-A                           |               |   | 08             |
| Form 472                     | 0 (individual)  | 03          | Form 4720 (other than individual)     |               |   | 09             |
| Form 990                     | PF  | 04          | Form 5227                             |               |   | 10             |
| Form 990                     | T (sec. 401(a) or 408(a) trust)   | 05          | Form 6069                             |               |   | 11             |
| Form 990                     | T (trust other than above)  | 06          | Form 8870                             |               | 12                                      |                |
|                              | LAURA SCOTT, CFO  |             |                                       |               |   |                |
| • The bo                     | oks are in the care of   3000 KELLY LANE - SPRI   | INGFIELD    | , IL 62711                            |               |   |                |
| Teleph                       | one No. > 217-787-5864  |             | Fax No.                               |               |   |                |
| <ul><li>If the o</li></ul>   | rganization does not have an office or place of business                                | in the Uni  | ited States, check this box           |               |   | ▶ □            |
| <ul><li>If this is</li></ul> | s for a Group Return, enter the organization's four digit (                             | Group Exe   | mption Number (GEN) I                 | f this is for | the whole gro                           | up, check this |
| box ▶ [                      | . If it is for part of the group, check this box  | and atta    | ch a list with the names and EINs of  | all membe     | ers the extension                       | on is for.     |
| <b>1</b> I red               | quest an automatic 6-month extension of time until                                      | MAY 1       | 5, 2018 , to file                     | the exem      | pt organization                         | n return       |
| for t                        | the organization named above. The extension is for the o                                | organizatio | n's return for:                       |               |   |                |
|                              |   |             |                                       |               |   |                |
| ▶[                           | calendar year or  |             |                                       |               |   |                |
| ▶[                           | X tax year beginningJUL 1, 2016   | , an        | d ending JUN 30, 2017                 |               |   |                |
| 2 If th                      | e tax year entered in line 1 is for less than 12 months, ch                             | heck reaso  | on: Initial return                    | Final returi  | า                                       |                |
|                              | Change in accounting period   |             |                                       |               |   |                |
| 3a If th                     | is application is for Forms 990-BL, 990-PF, 990-T, 4720,                                | or 6069, e  | enter the tentative tax, less any     |               |   |                |
| non                          | refundable credits. See instructions.   |             |                                       | 3a            | \$                                      | 0.             |
| <b>b</b> If th               | is application is for Forms 990-PF, 990-T, 4720, or 6069                                | , enter any | refundable credits and                |               |   |                |
| <u>esti</u>                  | mated tax payments made. Include any prior year overp                                   | ayment all  | owed as a credit.                     | 3b            | \$                                      | 0.             |
| c Bal                        | ance due. Subtract line 3b from line 3a. Include your pa                                | yment with  | n this form, if required,             |               |   |                |
| by ι                         | using EFTPS (Electronic Federal Tax Payment System). S                                  | See instruc | ctions.                               | 3с            | \$                                      | 0.             |
| Caution:                     | If you are going to make an electronic funds withdrawal                                 | (direct deb | oit) with this Form 8868, see Form 84 | 153-EO and    | d Form 8879-E                           | O for payment  |

Caution: If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-EO and Form 8879-EO for paymen instructions.

LHA For Privacy Act and Paperwork Reduction Act Notice, see instructions.

Form 8868 (Rev. 1-2017)