AMERICAN LUNG ASSOCIATION IN CALIFORNIA (formerly American Lung Association of California)

AUDITED FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT

FOR THE YEARS ENDED JUNE 30, 2010 AND 2009

Patel & Associates

Certified Public Accountant

AMERICAN LUNG ASSOCIATION IN CALIFORNIA

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266 17th Street, Suite 200 Oakland, California 94612-4124 Telephone: (510) 452-5051 Fax: (510) 452-3432

e-mail: ramesh@patelcpa.com

INDEPENDENT AUDITOR'S REPORT

The Board of Directors American Lung Association in California Oakland, California

We have audited the accompanying statements of financial position of American Lung Association in California (a Non-Profit Organization) as of June 30, 2010 and June 30, 2009, and the related statements of activities, functional expenses and cash flows for the years then ended. These financial statements are the responsibility of American Lung Association in California's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of American Lung Association in California as of June 30, 2010 and June 30, 2009, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated October 28, 2010 on our consideration of American Lung Association in California's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements of American Lung Association in California taken as a whole. The supplementary information on pages 17 through 19 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Also, the accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations, and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

Poris V Hornots Oakland, California

October 28, 2010

AMERICAN LUNG ASSOCIATION IN CALIFORNIA STATEMENTS OF FINANCIAL POSITION JUNE 30, 2010

		Temporarily		Permanently	Tota	I
ASSETS	Unrestricted	Restricted		Restricted	<u>2010</u>	2009
Current assets:						
Cash (Note 1)	\$ (21,502)	356,799	\$		\$ 335,297 \$	237,681
Accounts receivable - other (Note 2)	1,833,522				1,833,522	2,477,178
Prepaid expenses and deposits	93,329		_		93,329	65,063
Total current assets	1,905,349	356,799	_		 2,262,148	2,779,922
Noncurrent assets:						
Certificate of deposit				1,015	1,015	1,015
Long-term investments (Note 3)	6,987,826			22,280	7,010,106	6,193,933
Beneficial interest in perpetual trust (Note 5)				12,071,675	12,071,675	11,581,131
Security deposits	28,529				28,529	29,129
Property and equipment, net (Note 6)	2,672,725		_		 2,672,725	2,684,632
Total noncurrent assets	9,689,080		_	12,094,970	 21,784,050	20,489,840
Total assets	\$ 11,594,429	356,799	\$	12,094,970	\$ 24,046,198 \$	23,269,762
LIABILITIES AND NET ASSETS						
Current liabilities:						
Accounts payable - ALA	\$ 159,387	\$	\$		\$ 159,387 \$	701,598
Accounts payable - other	698,782				698,782	858,705
Accrued leave	228,685				228,685	310,003
Deferred revenue	438,023				438,023	624,031
Borrowings (Note 7)	1,650,000				1,650,000	71 714
Accrued unemployment	 -	-	-		 <u> </u>	71,714
Total current liabilities	3,174,877		_	-	 3,174,877	2,566,051
Accrued pension (Note 10)	728,898		_		 728,898	1,926,044
Total liabilities	3,903,775		_		 3,903,775	4,492,095
Net assets	7,690,654	356,799	_	12,094,970	 20,142,423	18,777,667
Total liabilities and net assets	\$ 11,594,429	356,799	\$	12,094,970	\$ 24,046,198 \$	23,269,762

AMERICAN LUNG ASSOCIATION IN CALIFORNIA STATEMENTS OF ACTIVITIES $\underline{\text{YEAR ENDED JUNE 30, 2010}}$

Part			Temporarily	Permanently	Total	
Control Cont		Unrestricted		•		2009
Other direct mail \$ 1,748,798 \$ \$ 3,376,841 \$ 1,020,700 Other countributions: 11,148,799 11,148,799 11,148,799 11,148,799 12,24,388 13,148,791 12,24,388 13,148,791 12,24,388 13,148,791 12,24,388 13,148,791 12,24,388 13,248 12,24,388 12,26,889 12,06,550 12,07,502<						
Special events, not \$224,809 direct expenses (Note) 1.148,006 \$ \$,\$576,841 \$ \$ \$,\$178,824 \$ \$ \$,\$178,820 \$ \$ \$,\$178,820 \$ \$ \$,\$178,820 \$ \$ \$,\$178,820 \$ \$ \$,\$128,820 \$ \$ \$ \$,\$20,820 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$						
Special events, not of \$224,809 direct expenses (Note 9) 1,148,096 1,128,096 1,029,703 Other contributions: Wortsplace giving 118,804 118,804 133,801 333,801 63,225 Planued giving 25,939 22,838 22,225 32,225		\$ 3.576.841 \$		\$	\$ 3.576.841 \$	3 819 259
Workplace giving 118,804 118,804 118,804 118,804 133,801 63,732 62,735 72,735	outer uncer main	Ψ Ψ		Ψ	φ <u>3,370,041</u> φ	3,017,237
Wordplice group 118,804 118,304 65,235 Memorals 33,301 257,012 257,012 267,575 Bequest 226,888 22,30 267,576 Obles douations 186,685 22,73 36,00 Individual grains 800,1244 80,00 38,00 Total contributions and douations 800,1244 90,00 38,00 Total contributions and douations 337,18 90,73 407,48 40,00 Concernment grain 419,139 90,73 427,75 40,00 427,75 40,00 </td <td>Special events, net of \$224,809 direct expenses (Note 9)</td> <td>1,148,096</td> <td></td> <td></td> <td>1,148,096</td> <td>1,029,793</td>	Special events, net of \$224,809 direct expenses (Note 9)	1,148,096			1,148,096	1,029,793
Manucalay						
Palmod giving \$25,012					,	
Page					,	
Ministrating Mini					,	
Midwidual gifts	•					
Revenues	Individual gifts	311,196			311,196	376,980
	Total contributions and donations	8,001,244			8,001,244	8,150,768
	Revenues					
Corporation grants		335,718	301,730		637,448	400,897
Corporation grants 432,198 96,214 52,841 60,665 Grants from ALA 292,953 21,760 114,011 106,530 Interest and dividends 292,953 405,200 405,000 30,00 30,000 <t< td=""><td>_</td><td>· · · · · · · · · · · · · · · · · · ·</td><td>,</td><td></td><td>,</td><td></td></t<>	_	· · · · · · · · · · · · · · · · · · ·	,		,	
Monterest and dividents		432,198	96,214		528,412	620,461
1,000 3.5 Sale of material 8.352 8.352 8.38.55 Program service fees and sales 319.816 319.816 303.670 Shareable income 304.418 304.470 44.740 50.501 Other revenue 6.67.428 41.740 41.740 50.501 Other revenue 6.67.428 41.740 41.740 50.501 Other revenue 6.67.428 41.740 7.048.217 6.576.957 For a seests released from restrictions 918.313 (918.493) 15.049.461 14.727.724 For a lapshic support and revenues 918.313 (918.493) 15.049.461 14.727.724 For a lapshic support and revenues 3.548.070 498.789 15.049.461 14.727.724 For a lapshic support and revenues 3.548.070 498.789 15.049.461 14.727.724 For a lapshic support and revenues 3.548.070 498.789 15.049.461 14.727.724 For a lapshic support and revenues 3.548.070 498.789 15.049.461 14.727.724 For a lapshic support and revenues 3.548.070 498.789 15.049.461 14.727.724 For a lapshic support and revenues 3.548.070 498.789 15.049.461 14.727.724 For a lapshic support and revenues 3.548.070 498.789 15.049.461 47.727.724 For a lapshic support and revenues 3.548.070 498.789 498.78	Grants from ALA	92,251	21,760		114,011	106,553
Sale of manerial Sale Sa					,	
Program service fees and sales 319.816 30.870 Shararahle income 304.18 328.507 Membership dues 44.740 44.740 50.501 44.740 50.501 44.740 50.501						
Shareable income 304,418 285,507 Membership dues 44,740 44,740 50,501 Other revenue 687,428 133,227 Total revenues 6,628,513 419,704 7,048,217 6,576,957 Net assets released from restrictions 918,313 (918,493)		· · · · · · · · · · · · · · · · · · ·			,	
Membership dues 44,740 50,01 Other revenue 687,28 133,227 Total revenues 6,628,513 419,704 7,048,217 6,576,957 Net assets released from restrictions 918,313 (918,493) ————————————————————————————————————	· ·				,	
Other revenue 687,428 687,428 133,272 Total revenue 6,628,513 419,704 7,048,217 6,576,957 Net assets released from restrictions 918,313 (918,493) ————————————————————————————————————						
Total revenues 6,628,513 419,704 7,048,217 6,576,957 Net assets released from restrictions 918,313 (918,493) ————————————————————————————————————	•				,	
Set assets released from restrictions 918,313 (918,493) (918,494) <th< td=""><td></td><td></td><td>419 704</td><td></td><td></td><td></td></th<>			419 704			
Grants from foundations, corporations and other sources 918,313 (918,495) (918,495) Contact (18,495) Contact (18,495) </td <td></td> <td>0,028,313</td> <td>419,704</td> <td></td> <td>7,048,217</td> <td>0,370,937</td>		0,028,313	419,704		7,048,217	0,370,937
Total public support and revenues 918.313 (918.493) 15.049.461 14.727.724 EXPENSES Program services: 8.3841.128 3.841.128 3.677.887 Environmental health 621.367 621.367 927.279 Tobacco control 68.43.954 6.43.954 6.10.007 Community health services 14.895 14.895 251.035 Other lung diseases 970.210 970.210 1,470.683 Research 734.590 970.210 1,470.683 Total program services 12.617.144 12.617.144 14.590.254 Supporting services: 16.64,211 1,694.211 1,184.085 Fundraising 478.971 478.971 1,292.693 Total supporting services 2,173.182 2,173.182 2,476.778 Payments to national office 712.091 478.971 1,502.417 17.880.449 Payments to national office 712.091 498.789 452.950 2,952.725 NON-OPERATING ACTIVITIES 5.502.417 499.544 49.444 <		019 212	(019.402)			
Total public support and revenues 15,548,070 (498,789) 15,049,461 14,727,724 EXPENSES Program services: 8 3,841,128 3,841,128 3,841,128 3,841,128 3,841,128 621,367 927,279 Tobacco control 6,434,954 6,434,954 6,00,007 7,00,00 6,00,007 <	Grants from foundations, corporations and other sources					
Program services: Saturn		918,313	(918,493)			
Program services: 3,841,128 3,841,128 3,841,128 3,671,887 Environmental health 621,367 621,367 927,279 Tobacco control 6,434,954 6,434,954 6,000,007 Community health services 14,895 251,035 Other lung diseases 970,210 970,210 1,470,683 Research 734,590 734,590 2,163,363 Total program services 12,617,144 1,694,211 1,590,245 Supporting services 8 1,694,211 1,840,885 Fundrasing 478,971 478,971 1,292,693 Total supporting services 2,173,182 2,173,182 2,476,778 Payments to national office 712,091 613,417 1,502,417 17,680,494 Payments eyences 15,502,417 48,789 452,956 (2,952,725) Change in net assets from operations 45,653 498,789 452,956 (2,952,725) NON-OPERATING ACTIVITIES Investments: 102,641 490,544 490,544 <td< td=""><td>Total public support and revenues</td><td>15,548,070</td><td>(498,789)</td><td></td><td>15,049,461</td><td>14,727,724</td></td<>	Total public support and revenues	15,548,070	(498,789)		15,049,461	14,727,724
Asthma 3,841,128 3,841,128 3,677,887 Environmental health 621,367 927,279 70 pc. 201 61,349,54 61,349,54 61,000,007 Community health services 14,895 251,035 Other lung diseases 970,210 970,210 1,470,683 Other lung diseases 970,210 734,590 2,163,363 2,163,363 Total program services 12,617,144 1,694,211 1,489,52 2,173,182 1,694,211 1,184,085 Supporting services: 1,694,211 1,694,211 1,184,085 1,292,693 <td>EXPENSES</td> <td></td> <td></td> <td></td> <td></td> <td></td>	EXPENSES					
Environmental health 621,367 927,279 Tobacco control 6.434,954 6.434,954 6.100,007 Community health services 14,895 14,895 251,035 Other lung diseases 970,210 970,210 1,470,683 Research 734,590 734,590 2,163,363 Total program services 12,617,144 14,590,254 Supporting services: **** **** 1,694,211 1,184,085 Fundraising 478,971 478,971 1,292,693 Total supporting services 2,173,182 2,173,182 2,476,778 Payments to national office 712,091 712,091 613,417 Total expenses 15,502,417 15,502,417 17,680,449 Change in net assets from operations 45,653 (498,789) (452,956) (2,952,725) NON-OPERATING ACTIVITIES Investments: (102,641) 490,544 490,544 9,414,497 Realized loss on investments (102,641) (102,641) (554,271) Unrealized gain (loss) on inv	Program services:					
Tobacco control 6,434,954 6,349,954 6,100,007 Community health services 14,895 251,035 Other lung diseases 970,210 970,210 1,470,683 Research 734,590 12,617,144 12,617,144 14,590,254 Supporting services Management and general 1,694,211 1,694,211 1,184,085 Fundraising 478,971 478,971 1,292,693 Total supporting services 2,173,182 2,173,182 2,476,778 Payments to national office 712,091 712,091 613,417 Total expenses 15,502,417 15,502,417 17,680,449 Change in net assets from operations 45,653 (498,789) (452,956) 2,952,725 NON-OPERATING ACTIVITIES Investments: Change in value of trust and gift annuity (490,544) 490,544 9,414,497 Realized loss on investments (102,641) (554,271) Unrealized gain (loss) on investments 723,207 12,312 723,207 4,657,395					, ,	
Community health services 14,895 14,895 251,035 Other lung diseases 970,210 970,210 1,470,683 Research 734,590 2,163,663 Total program services 12,617,144 12,617,144 14,590,254 Supporting services: 8 1,694,211 1,694,211 1,184,085 Fundraising 478,971 478,971 1,292,693 Total supporting services 2,173,182 2,173,182 2,173,182 2,476,778 Payments to national office 712,091 712,091 613,417 Total expenses 15,502,417 15,502,417 17,680,449 Change in net assets from operations 45,653 (498,789) (452,956) (2952,725) NON-OPERATING ACTIVITIES Investments: Change in value of trust and gift annuity (490,544) 490,544 9,414,497 Realized loss on investments (102,641) (554,271) (102,641) (554,271) Unrealized gain (loss) on investments 723,207 12,312 (12,312) 723,207		· · · · · · · · · · · · · · · · · · ·			,	,
Other lung diseases Research 970,210 734,590 1,470,683 734,590 2,163,363 Research Research 734,590 12,617,144 12,617,144 12,617,144 12,617,144 12,617,144 14,590,254 Supporting services: Management and general Ageneral Fundraising 1,694,211 1,184,085 1,694,211 1,184,085 1,694,211 1,184,085 1,694,211 1,194,063 1,292,693 Total supporting services 2,173,182 2 2,173,182 2,476,778 2,476,778						
Research 734,590 734,590 2,163,363 Total program services 12,617,144 12,617,144 14,590,254 Supporting services: **** Management and general fundational of general fundations of the production of						
Total program services 12,617,144 12,617,144 14,590,254 Supporting services: 1,694,211 1,694,211 1,184,085 Fundraising 478,971 478,971 1,292,693 Total supporting services 2,173,182 2,173,182 2,476,778 Payments to national office 712,091 712,091 613,417 Total expenses 15,502,417 15,502,417 17,680,449 Change in net assets from operations 45,653 (498,789) (452,956) (2,952,725) NON-OPERATING ACTIVITIES Investments: 1 1 (490,544) 490,544 9,414,497 Realized loss on investments (102,641) (102,641) (554,271) Unrealized gain (loss) on investments 723,207 12,312 (12,312) 723,207 (4,057,395) Minimum pension liability 1,197,146 1,197,146 (1,211,180) Change in net assets 1,372,821 (486,477) 478,232 1,364,756 638,926 Net assets, beginning 6,317,833 843,276 11,616,5						
Supporting services: Management and general 1,694,211 1,694,211 1,184,085 Fundraising 478,971 478,971 1,292,693 Total supporting services 2,173,182 2,173,182 2,476,778 Payments to national office 712,091 712,091 613,417 Total expenses 15,502,417 15,502,417 17,680,449 Change in net assets from operations 45,653 (498,789) (452,956) (2,952,725) NON-OPERATING ACTIVITIES Investments: Change in value of trust and gift annuity (490,544) 490,544 9,414,497 Realized loss on investments (102,641) (102,641) (554,271) Unrealized gain (loss) on investments 723,207 12,312 (12,312) 723,207 (4,057,395) Minimum pension liability 1,197,146 1,197,146 (1,211,180) Change in net assets 1,372,821 (486,477) 478,232 1,364,756 638,926 Net assets, beginning 6,317,833 843,276 11,616,558 18,777,667 18,138,741						
Management and general Fundraising 1,694,211 478,971 1,694,211 1,184,085 478,971 1,184,085 478,971 1,184,085 478,971 1,292,693 478,971 1,292,693 478,971 1,292,693 478,971 2,173,182 2,173,182 2,476,778 2,476,778 2,173,182 2,476,778	Total program services	12,017,144			12,017,144	14,390,234
Fundraising 478,971 1,292,693 Total supporting services 2,173,182 2,173,182 2,476,778 Payments to national office 712,091 613,417 Total expenses 15,502,417 15,502,417 17,680,449 Change in net assets from operations 45,653 (498,789) (452,956) (2,952,725) NON-OPERATING ACTIVITIES Investments: Change in value of trust and gift annuity 490,544 490,544 9,414,497 Realized loss on investments (102,641) (102,641) (554,271) Unrealized gain (loss) on investments 723,207 12,312 (12,312) 723,207 (4,057,395) Minimum pension liability 1,197,146 1,197,146 1,197,146 (1,211,180) Change in net assets 1,372,821 (486,477) 478,232 1,364,756 638,926 Net assets, beginning 6,317,833 843,276 11,616,558 18,777,667 18,138,741	11 0					
Total supporting services 2,173,182 2,173,182 2,476,778 Payments to national office 712,091 712,091 613,417 Total expenses 15,502,417 15,502,417 17,680,449 Change in net assets from operations 45,653 (498,789) (452,956) (2,952,725) NON-OPERATING ACTIVITIES Investments: Change in value of trust and gift annuity (490,544) 490,544 9,414,497 Realized loss on investments (102,641) (102,641) (554,271) Unrealized gain (loss) on investments 723,207 12,312 (12,312) 723,207 (4,057,395) Minimum pension liability 1,197,146 1,197,146 (1,211,180) Change in net assets 1,372,821 (486,477) 478,232 1,364,756 638,926 Net assets, beginning 6,317,833 843,276 11,616,558 18,777,667 18,138,741					, ,	
Payments to national office 712,091 712,091 613,417 Total expenses 15,502,417 15,502,417 17,680,449 Change in net assets from operations 45,653 (498,789) (452,956) (2,952,725) NON-OPERATING ACTIVITIES Investments: Change in value of trust and gift annuity (490,544) 490,544 9,414,497 Realized loss on investments (102,641) (102,641) (554,271) Unrealized gain (loss) on investments 723,207 12,312 (12,312) 723,207 (4,057,395) Minimum pension liability 1,197,146 1,197,146 (1,211,180) Change in net assets 1,372,821 (486,477) 478,232 1,364,756 638,926 Net assets, beginning 6,317,833 843,276 11,616,558 18,777,667 18,138,741	Fundraising	4/8,9/1			4/8,9/1	1,292,693
Total expenses 15,502,417 15,502,417 17,680,449 Change in net assets from operations 45,653 (498,789) (452,956) (2,952,725) NON-OPERATING ACTIVITIES Investments: Change in value of trust and gift annuity (490,544) 490,544 9,414,497 Realized loss on investments (102,641) (554,271) (102,641) (554,271) Unrealized gain (loss) on investments 723,207 12,312 (12,312) 723,207 (4,057,395) Minimum pension liability 1,197,146 1,197,146 1,197,146 (1,211,180) Change in net assets 1,372,821 (486,477) 478,232 1,364,756 638,926 Net assets, beginning 6,317,833 843,276 11,616,558 18,777,667 18,138,741	Total supporting services	2,173,182			2,173,182	2,476,778
Change in net assets from operations 45,653 (498,789) (452,956) (2,952,725) NON-OPERATING ACTIVITIES Investments: Change in value of trust and gift annuity (490,544) 490,544 9,414,497 Realized loss on investments (102,641) (102,641) (102,641) (554,271) Unrealized gain (loss) on investments 723,207 12,312 (12,312) 723,207 (4,057,395) Minimum pension liability 1,197,146 1,197,146 (1,211,180) Change in net assets 1,372,821 (486,477) 478,232 1,364,756 638,926 Net assets, beginning 6,317,833 843,276 11,616,558 18,777,667 18,138,741	Payments to national office	712,091		-	712,091	613,417
NON-OPERATING ACTIVITIES Investments: Change in value of trust and gift annuity (490,544) 490,544 9,414,497 Realized loss on investments (102,641) (102,641) (554,271) Unrealized gain (loss) on investments 723,207 12,312 (12,312) 723,207 (4,057,395) Minimum pension liability 1,197,146 1,197,146 1,197,146 (1,211,180) Change in net assets 1,372,821 (486,477) 478,232 1,364,756 638,926 Net assets, beginning 6,317,833 843,276 11,616,558 18,777,667 18,138,741	Total expenses	15,502,417			15,502,417	17,680,449
Investments: Change in value of trust and gift annuity (490,544) 490,544 9,414,497 Realized loss on investments (102,641) (102,641) (754,271) Unrealized gain (loss) on investments 723,207 12,312 (12,312) 723,207 (4,057,395) Minimum pension liability 1,197,146 1,197,146 1,197,146 (1,211,180) Change in net assets 1,372,821 (486,477) 478,232 1,364,756 638,926 Net assets, beginning 6,317,833 843,276 11,616,558 18,777,667 18,138,741	Change in net assets from operations	45,653	(498,789)		(452,956)	(2,952,725)
Change in value of trust and gift annuity (490,544) 490,544 9,414,497 Realized loss on investments (102,641) (102,641) (554,271) Unrealized gain (loss) on investments 723,207 12,312 (12,312) 723,207 (4,057,395) Minimum pension liability 1,197,146 1,197,146 1,197,146 (1,211,180) Change in net assets 1,372,821 (486,477) 478,232 1,364,756 638,926 Net assets, beginning 6,317,833 843,276 11,616,558 18,777,667 18,138,741	NON-OPERATING ACTIVITIES					
Realized loss on investments (102,641) (102,641) (554,271) Unrealized gain (loss) on investments 723,207 12,312 (12,312) 723,207 (4,057,395) Minimum pension liability 1,197,146 1,197,146 1,197,146 (1,211,180) Change in net assets 1,372,821 (486,477) 478,232 1,364,756 638,926 Net assets, beginning 6,317,833 843,276 11,616,558 18,777,667 18,138,741	Investments:					
Unrealized gain (loss) on investments Minimum pension liability 723,207 1,197,146 12,312 1,2312 (12,312) 2,3207 1,197,146 (4,057,395) 1,197,146 (1,211,180) Change in net assets 1,372,821 (486,477) 478,232 1,364,756 638,926 Net assets, beginning 6,317,833 843,276 11,616,558 18,777,667 18,138,741				490,544		
Minimum pension liability 1,197,146 1,197,146 (1,211,180) Change in net assets 1,372,821 (486,477) 478,232 1,364,756 638,926 Net assets, beginning 6,317,833 843,276 11,616,558 18,777,667 18,138,741						
Change in net assets 1,372,821 (486,477) 478,232 1,364,756 638,926 Net assets, beginning 6,317,833 843,276 11,616,558 18,777,667 18,138,741	<u> </u>		12,312	(12,312)		
Net assets, beginning 6,317,833 843,276 11,616,558 18,777,667 18,138,741	•					
	Change in net assets	1,372,821	(486,477)	478,232	1,364,756	638,926
Net assets, ending \$ \(\frac{7,690,654}{2} \) \(\frac{356,799}{20,142,423} \) \(\frac{20,142,423}{2} \) \(\frac{18,777,667}{2} \)	Net assets, beginning	6,317,833	843,276	11,616,558	18,777,667	18,138,741
	Net assets, ending	\$ 7,690,654 \$	356,799	\$ 12,094,790	\$\$ \$\$	18,777,667

The accompanying notes are an integral part of these financial statements

AMERICAN LUNG ASSOCIATION IN CALIFORNIA STATEMENTS OF FUNCTIONAL EXPENSES $\underline{\text{YEAR ENDED JUNE 30, 2010}}$

	Program Services								Supp	porting Services			
					Community	Other			Management				
			Environmental	Tobacco	Health	Lung			and	Fund	_	Total	<u> </u>
		<u>Asthma</u>	<u>Health</u>	Control	Services	<u>Diseases</u>	Research	<u>Total</u>	General	Raising	<u>Total</u>	<u>2010</u>	<u>2009</u>
Personnel	\$	1,961,168 \$	346,358 \$	3,185,565 \$	7,078 \$	511,784 \$	85,370 \$	6,097,323 \$	970,067 \$	84,755 \$	1,054,822 \$	7,152,145 \$	8,686,186
Program		71,462	5,417	143,484		7,170	252,291	479,824		(1,317)	(1,317)	478,507	545,317
Professional fees		510,159	87,579	909,168	4,674	86,487	44,653	1,642,720	148,346	66,248	214,594	1,857,314	1,763,076
Interest		146						146	38,333		38,333	38,479	151
Supplies		119,886	3,660	79,760	68	8,146	2,334	213,854	4,994	2,547	7,541	221,395	207,584
Telephone		34,437	4,182	61,091	94	12,886	3,607	116,297	9,914	6,418	16,332	132,629	174,074
Postage and shipping		275,765	43,563	463,667	1,009	69,567	153,552	1,007,123	177,936	48,919	226,855	1,233,978	1,462,541
Occupancy		128,060	20,430	271,109	491	61,693	16,790	498,573	83,176	17,309	100,485	599,058	679,269
Maintenance and repairs		13,517	2,123	22,317	51	3,549	1,745	43,302	15,615	1,799	17,414	60,716	65,158
Equipment rental		17,960	3,564	51,214	55	5,546	1,867	80,206	9,298	1,925	11,223	91,429	85,327
Conferences, conventions and meetings		120,492	19,611	267,167	210	20,154	7,175	434,809	598	7,532	8,130	442,939	612,313
Printing and publications		314,790	49,082	514,139	883	74,179	155,580	1,108,653	175,457	49,465	224,922	1,333,575	1,575,057
Dues and subscriptions		4,385	661	11,756	16	1,717	543	19,078	3,937	1,560	5,497	24,575	26,861
Depreciation		44,138	7,056	74,162	170	11,229	5,799	142,554	15,456	5,978	21,434	163,988	180,280
Miscellaneous	_	224,763	28,081	380,355	96	96,103	3,284	732,682	41,084	185,833	226,917	959,599	1,003,838
	-	3,841,128	621,367	6,434,954	14,895	970,210	734,590	12,617,144	1,694,211	478,971	2,173,182	14,790,326	17,067,032
Payments to national office	-	106,345	8,062	213,526		10,670	375,448	714,051		(1,960)	(1,960)	712,091	613,417
Total expenses	\$	3,947,473 \$	629,429 \$	6,648,480 \$	14,895 \$	980,880 \$	1,110,038 \$	13,331,195 \$	1,694,211 \$	477,011 \$	2,171,222 \$	15,502,417 \$	17,680,449
Percent of total functional expenses	_	25%	4%	43%	0%	6%	7%	86%	11%	3%	14%	100%	100%

AMERICAN LUNG ASSOCIATION IN CALIFORNIA STATEMENTS OF CASH FLOWS YEAR ENDED JUNE 30, 2010

		<u>2010</u>	2009
Cash flows from operating activities:			
Change in net assets	\$	1,364,756	\$ 638,926
Adjustments to reconcile change in net assets to net cash provided by			
(used in) operating activities:			
Depreciation and write-offs		163,988	552,038
Unrealized/realized loss (gain) on investments		(620,566)	4,611,666
(Increase) decrease in:			
Accounts receivable		643,656	686,274
Prepaid expenses		(28,266)	28,005
Value of trusts		(490,544)	(6,958,407)
Security deposits		600	(3,002)
Increase (decrease) in:			
Accounts payable and accrued leave		(783,452)	200,405
Deferred revenue		(186,008)	77,485
Accrued unemployment		(71,714)	
Accrued pension		(1,197,146)	1,305,843
Net cash provided by (used in) operating activities		(1,204,696)	1,139,233
Cash flows from investing activities:			
Purchases of equipment, net of disposals		(152,081)	(366,860)
Purchases of investments, net of disposals	-	(195,607)	(1,386,144)
Net cash used by investing activities	-	(347,688)	(1,753,004)
Cash flows from financing activities:			
Proceeds from borrowings	-	1,650,000	
Net cash provided by financing activities		1,650,000	
Net increase (decrease) in cash		97,616	(613,771)
Cash at beginning of the year	•	237,681	851,452
Cash at end of the year	\$	335,297	\$ 237,681
Supplemental disclosure:	_		
Cash paid for interest	\$	38,479 \$	

AMERICAN LUNG ASSOCIATION IN CALIFORNIA NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2010

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization:

The American Lung Association in California (ALAC) is a not-for-profit voluntary health agency dedicated to the conquest of lung disease and the promotion of lung health. ALAC conducts programs to inform the public of environmental health issues, smoking and health hazards, lung disease and community health in the State of California. The sources of ALAC's income are from shared income of affiliates, public donations and government grants.

In May 2010, ALAC changed its name from American Lung Association of California to American Lung Association in California.

A. Basis of Accounting

The financial statements of ALAC have been prepared on the accrual basis of accounting.

B. Financial Statement Presentation

Financial position and activities of ALAC are presented according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. A statement of cash flows is also presented.

The costs of providing the various programs and other activities of ALAC have been summarized on a functional basis in the statements of activities and functional expenses. Expenses that can be identified with a specific program and support services are allocated directly according to their natural expenditure classification. Other expenses that are common to several functions are allocated by using consistent allocation percentages which management believes reflect actual time spent by employees or benefits received from expenditures.

Inter-organization receivables, payables, revenues and expenses are eliminated in combining the financial statements.

C. Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

D. Concentration of Cash

ALAC maintains its cash balances in financial institution located in Northern California. All time and savings deposits (which include NOW accounts, money market deposit accounts and other interest-bearing checking accounts) maintained in an insured depository institution are insured up to \$250,000 per bank by the Federal Deposit Insurance Corporation (FDIC) depending upon the type of deposit and the location of the insured depository institution. At June 30, 2010, cash balance amounted to \$335,297. It is the opinion of the management that the solvency of the financial institution is not of particular concern at this time.

E. Property and Equipment

Property and equipment are recorded at cost, if purchased. Donations of property and equipment are recorded as support at their estimated fair value. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purchase. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, ALAC reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. ALAC reclassifies temporarily restricted net assets to unrestricted net assets at that time. Property and equipment are depreciated using the straight-line method.

ALAC follows the practice of capitalizing, at cost, all expenditures for property, furniture and equipment in excess of \$2,000. Depreciation is computed on a straight-line basis over the estimated useful lives of all assets ranging from 3 to 50 years.

F. Investments

Generally accepted accounting principles require that non-profit organizations report certain investments at fair value. In accordance with that guidance ALAC accounts for its equity securities that have readily determinable market values by recording and reporting those securities at fair value. Information about the fair value of investments and the unrealized gains and losses is discussed in Note 3.

G. Grants and Contract Revenue Recognition

Revenue from grants and contracts is recognized to the extent of expenses incurred applicable to the grant or contract.

H. Restricted and Unrestricted Revenue

Contributions including unconditional promise to give are recognized as revenues in the period the promise is received. Contributions, bequests, investment income and gains that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions, bequests, investment income and gains are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Interest earned on designated funds is used to support the activities of the designated funds.

I. Bequests

Bequests are recognized as income at the time an unassailable right to the gift has been established and the proceeds are measurable in amount.

J. Donated Materials and Services

Donated services are recognized as contributions if the services create or enhance nonfinancial assets or require specialized skills, are performed by people with those skills, and would otherwise be purchased by ALAC. A substantial number of volunteers have contributed significant amounts of time to ALAC. Amounts for these contributed services are not reflected in the accompanying financial statements since the above criteria were not met. Donated materials are reported at fair market value at the date the contribution is received.

K. Fair Value of Financial Instruments

ALAC believes that the carrying value of its financial instruments approximates their fair values in accordance with FASB Accounting Standards Codification 820 Fair Value Measurements and Disclosures (ASC 820). ASC 820 applies to all financial assets and liabilities that are being measured and reported on a fair value basis and requires such assets and liabilities to be classified and disclosed in one of the following three categories to enable readers of the financial statements to assess the inputs used to develop those measurement:

<u>Level 1</u> Quoted market prices unadjusted in active markets for identical assets or liabilities.

<u>Level 2</u> Observable market based inputs or unobservable inputs that are corroborated by market data.

<u>Level 3</u> Unobservable inputs that are not corroborated by market data.

The financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. In determining fair value, ALAC uses valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible, as well as considers nonperformance risk in its assessment of fair value.

The methods described above may produce a fair value that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while ALAC believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date. See Note 4.

L. Income Taxes

ALAC is not a private foundation and is exempt from federal income tax under Internal Revenue Code Section 501(c)(3) and from state franchise tax under Revenue and Taxation Code Section 23701(d).

M. Comparative Financial Information

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with ALAC's financial statements for the year ended June 30, 2009, from which summarized information was derived.

NOTE 2: ACCOUNTS RECEIVABLE - OTHER

A summary of accounts receivable - other is as follows:

	_	2010	2009
Tuberculosis grants Tobacco grants	\$	169,085 796,809	\$ 83,529 1,042,261
Asthma grant		163,588	444
Contribution receivable Miscellaneous	_	704,040	267,000 1,083,944
Total	\$	1,833,522	\$ 2,477,178

The accounts receivable are considered by management to be fully collectible.

NOTE 3: LONG TERM INVESTMENTS

Investments in marketable securities are recorded at fair value. The historical cost and fair value are summarized as follows:

	_		2010			-			2009		
		Cost	Fair <u>Value</u>		Net <u>Gains</u>		Cost		Fair <u>Value</u>		Net <u>Losses</u>
Investments: Money Funds	\$	19,468	\$ 19,468	\$		\$	36,186	\$	36,186	\$	
Equity funds		5,858,186	 6,968,358	-	1,110,172	٠.	7,561,679		6,131,279		(1,430,400)
Total Investment in San		5,877,654	6,987,826		1,110,172		7,597,865		6,167,465		(1,430,400)
Diego Foundation		22,280	 22,280	_			26,468	0	26,468	0	
Total	\$	5,899,934	\$ 7,010,106	\$	1,110,172	\$	7,624,333	\$	6,193,933	\$	(1,430,400)

ALAC has investments in the San Diego Foundation, which are classified as permanently restricted as the investments must be maintained in perpetuity. The funds held at San Diego Foundation are invested in a "Balanced Pool" portfolio, which is structured for long term total return.

NOTE 4: FAIR VALUE MEASUREMENTS

Information related to ALAC's assets measured at fair value on a recurring basis at June 30, 2010 is as follows:

			Quoted Prices		
			in Active	Significant	
			Markets for	Other	Significant
			Identical	Observable	Unobservable
		Fair	Assets	Inputs	Inputs
		Value	(Level 1)	(Level 2)	(Level 3)
Long-term investments:					
Money funds	\$	19,468	\$ 19,468	\$	\$
Equity funds		6,968,358	6,968,358		
Investments in San Diego					
Foundation		22,280	22,280		
Beneficial interests in					
perpetual trusts	-	12,071,675			12,071,675
Total assets	\$	19,081,781	\$ 7,010,106	\$ 	\$ 12,071,675

Fair values for investments, are determined by reference to quoted market prices and other relevant information generated by market transactions. Fair values for the interests in perpetual trusts are determined by calculating the present values of estimated future distributions expected to be received, over the expected terms of the agreements, using discount rates ranging from 20% to 54%.

Assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3 inputs) are as follows:

Beneficial interests in perpetual trusts

July 1, 2009 Net increase in beneficial interests in perpetual trusts	\$ 11,581,131 490,544
June 30, 2010	\$ 12,071,675

NOTE 5: BENEFICIAL INTEREST IN PERPETUAL TRUST

Valley Lode is one of the residual beneficiaries of a trust agreement dated June 1966. The residual assets in the trust will be held in a perpetual trust after the death of all noncharitable beneficiaries. Income from the trust assets will be distributed to five charitable beneficiaries. The beneficial interest has been valued at fair value.

NOTE 6: PROPERTY AND EQUIPMENT

A summary of property and equipment is as follows:

	_	2010	=	2009
Land Building and improvements Leasehold improvements Office furniture and equipment Vehicles	\$	1,599,135 985,509 820,006 1,312,402 183,826	\$	1,599,135 994,921 779,296 1,278,276 423,362
Total Less: Accumulated depreciation	_	4,900,878 (2,228,153)	_	5,074,990 (2,390,358)
Total	\$	2,672,725	\$	2,684,632

NOTE 7: BORROWINGS

- (a) ALAC has a short-term secured line of credit for a total amount of \$1,250,000, of which the entire amount was outstanding as of June 30, 2010. The line of credit bears interest at the rate of 4.25% per annum.
- (b) ALAC is obligated on a margin loan dated May 2010 margined against ALAC's investment assets, in the amount of \$400,000, payable to Fidelity Investments. The loan bears interest at the rate of 3.5% per annum. The loan is open-ended with no maturity date, until the balance is paid off.

NOTE 8: <u>LEASE COMMITMENTS</u>

Non-Cancellable Operating Leases

ALAC has non-cancellable operating leases for its office spaces at various locations in California. Details are as follows:

	Annual I	Lease	Expiration
<u>Location</u>	<u>Payments</u>		<u>Date</u>
State office	\$	1,979	April, 2014
		9,163	December, 2012
Tustin	\$ 10	0,655	Month to month basis
Bakersfield	\$ 2	1,912	August, 2014
Santa Rosa	\$ 30	0,130	September, 2011
Chico	\$ 1:	5,600	Month to month basis
Modesto	\$	1,969	Month to month basis
East Bay	\$ 172	2,536	January, 2012
Los Angeles	\$ 78	8,149	June, 2012

ALAC also leases equipment as follows:

M	onthly	Expiration
Pay	<u>Date</u>	
\$	1,301	December, 2011
\$	758	March, 2011
\$	748	January, 2012
\$	495	March, 2011
\$	576	November, 2011
\$	510	December, 2010
\$	614	October, 2012
\$	1,801	December, 2011
\$	268	December, 2011
\$	578	December, 2011
	Pay \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$ 758 \$ 748 \$ 495 \$ 576 \$ 510 \$ 614 \$ 1,801 \$ 268

Minimum future annual rental payments under non-cancelable operating leases (for office spaces) having remaining terms in excess of one year as of June 30, 2010, for each of the next five years and in the aggregate are:

Fiscal Years Ending <u>June 30</u>	State Office	Los <u>Angeles</u>	<u>I</u>	<u>Bakersfield</u>	East Bay	<u>s</u>	acramento	<u>.</u>	Santa Rosa	Total
2011 2012 2013 2014 2015	\$ 1,827 1,827 1,827 1,368	\$ 66,695 66,695	\$	25,856 25,856 25,856 25,856 4,309	\$ 190,760 111,277	\$	91,269 91,269 45,634	\$	27,534 6,884	\$ 403,941 303,808 73,317 27,224 4,309
	\$ 6,849	\$ 133,390	\$	107,733	\$ 302,037	\$	228,172	\$	34,418	\$ 812,599

NOTE 9: SPECIAL EVENTS - NET OF DIRECT EXPENSES

The following is a summary of special events income:

	<u>2010</u>	<u>2009</u>
Gross revenue	\$ 1,372,905	\$ 1,426,411
Direct expenses	 (224,809)	 (396,618)
	\$ 1,148,096	\$ 1,029,793

NOTE 10: PENSION PLAN

ALAC has a non-contributory defined benefit plan (Plan) covering all employees who meet the eligibility requirements. To be eligible, an employee must be 21 years of age but less than 60 years at hire and have completed one year of service. Plan assets primarily consist of listed securities. Changes in these values attributable to differences between actual and assumed returns on plan assets are deferred as unrecognized gains or losses and amortized in the determination of net pension expense over time. The measurement date used to determine the pension measurements for the majority of plan assets and benefit obligations was June 30 of each year.

The following table, as provided by the Plan's outside administrator, sets forth the Plan's funded status and amounts recognized in ALAC's financial statements at June 30, 2010 and June 30, 2009.

	_	2010		2009
Change in benefit obligation Benefit obligation at beginning of year	\$	6,300,111	\$	5,699,913
Service cost		205 407		534,191
Interest cost Amendments		305,497 118,958		471,412
Actuarial loss		(60,413)		(249,041)
Benefits paid		258,378)		(156,364)
Curtailments, settlements, and special termination benefits	_	(929,175)		
Benefit obligation at end of year	\$_	5,476,600	\$	6,300,111
Change in plan assets				
Change in plan assets Fair value of plan assets at beginning of year	\$	4,374,067	\$	5,007,998
Actual return on plan assets	Ψ	590,726	Ψ	(400,860)
Employer contributions		124,242		, , ,
Benefits paid		(248,378)		(156,364)
Expenses paid	_	(92,955)		(76,707)
Fair value of assets at end of year	\$ _	4,747,702	\$	4,374,067
Funded status at end of year	\$	(728,898)	\$	(1,926,044)
Amount recognized in the statement of financial position				
consist of : Non-current liabilities		(728,898)		(1,926,044)
Tion carrent manners		(720,070)		(1,>20,011)
Accumulated benefit obligation at end of year		5,476,600		5,315,580
Information for pension plans with an accumulated				
benefit obligation in excess of plan assets				
Projected benefit obligation		5,476,600		6,300,111
Accumulated benefit obligation Fair value of plan assets		5,476,600 4,747,702		5,315,580 4,374,067
Tail value of plan assets		4,747,702		4,374,007
Components of net periodic benefit cost				127.252
Service cost Interest cost		305,497		427,353
Expected return on plan assets		(326,222)		382,351 (395,887)
Recognized net loss		(1,042,179)		727,703
Net periodic benefit cost	\$_	(1,062,904)	\$	1,141,520
Weighted average assumptions used to determine benefit				
obligation as of June 30,		_		
Discount rate		5.50%		6.25%
Rate of compensation increase		3%		3%

Weighted average assumptions used to determine net periodic benefit costs for the year ended June 30,			
Discount rate		6.25%	6.25%
Rate of compensation increase		3%	3%
Expected return on plan assets		7.50%	8%
Expected return on plan assets		7.5070	870
Asset allocation			
Asset category			
Equity securities		10.69%	22.82%
Debt securities		66.74%	70.20%
Real estate		5.35%	5.16%
Cash and cash equivalents	_	17.22%	1.82%
	_	100%	100%
Benefits expected to be paid for fiscal			
Year beginning July 1			
2010	\$	1,082,567	
2011	\$	609,223	
2012	\$	296,939	
2013	\$	801,868	
2014	\$	449,230	
2015-2019	\$	1,354,520	

The following are the major categories of plan assets at fair value as of June 30, 2010:

	Quoted Prices in Active Markets for Identical Assets (Level 1)	_	Significant Other Observable Inputs (Level 2)	Total
Cash and cash equivalents Equity securities	\$ 817,554 507,530	\$		\$ 817,554 507,530
Debt securities	307,330		3,168,616	3,168,616
Real estate		_	254,002	254,002
Total	\$ 1,325,084	\$ _	3,422,618	\$ 4,747,702

Rate of return on assets assumption:

Effective July 1, 2010, the expected long term rate of return on assets assumption is 6.5%. As defined in ASC 715 *Compensation - Retirement Benefits*, this assumption represents the rate of return on plan assets reflecting the average rate of earnings expected on the funds invested or to be invested to provide for the benefits included in the benefit obligation. The assumption has been determined by reflecting expectations regarding future rates of return for the investment portfolio, with consideration given to the distribution of investments by asset class and historical rates of return for each individual asset class.

Investment strategy:

In order to meet its needs, the investment strategy of ALAC emphasizes total return; that is, the aggregate return from capital appreciation, dividend income, and interest income.

Specifically, the primary objective in the investment management for the plan is: Income and growth – To achieve a balanced return of current income and appropriate growth of principal.

The secondary objective in the investment management of assets is:

Preservation of Purchasing Power after Spending – To achieve returns in excess of the rate of inflation plus spending over the investment horizon in order to preserve the purchasing power of plan assets.

Additional objectives for ALAC are preservation of capital and minimization of costs.

Risk control is an important element in the investment of plan assets and is achieved through a diversified target allocation and the prohibition of investing in derivative instruments, private placements, limited partnerships, and venture capital investments. In addition short selling and margin transactions are prohibited.

Investments in companies that derive their revenue from the manufacture and sale of tobacco products are strictly prohibited.

Freeze of Plan Benefit Accruals:

In May 2009, ALAC's management decided to implement a freeze of future Plan benefit accruals effective June 30, 2009 in light of ALAC's current financial situation, the reductions in staff, and the organizational structure. As set forth in the Plan's funded status as of June 30, 2010, benefit obligation decreased by approximately \$800,000 during fiscal year 2010.

NOTE 11: <u>ALLOCATION OF JOINT COSTS OF INFORMATIONAL MATERIAL AND ACTIVITIES ASSOCIATED WITH FUND RAISING APPEALS</u>

Included in functional expenses are joint costs of activities, which are allocated as follows:

- To program services to the extent they are intended to inform or educate the public concerning respiratory health.
- To supporting services including fund raising to the extent they are intended to induce the contribution of financial resources or enhance the image of ALAC.

The following is an allocation of these costs:

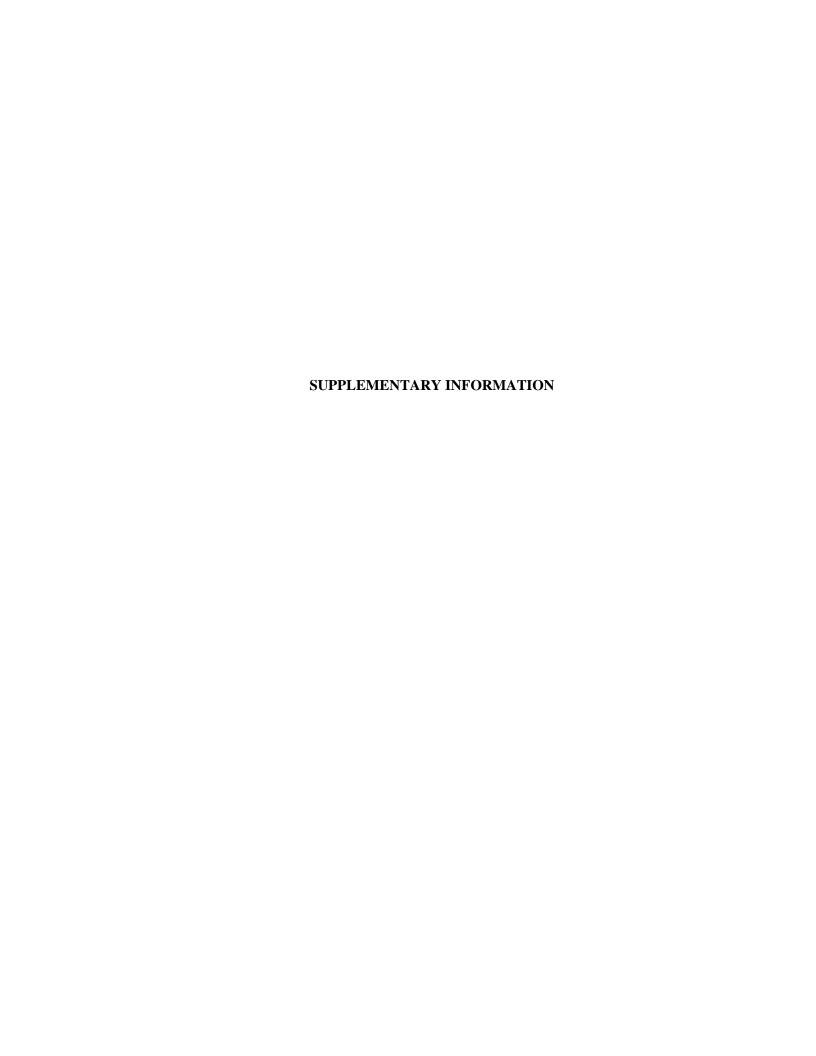
	<u>2010</u>	<u>2009</u>
Program services	\$ 1,741,394	\$ 1,346,905
Support services: Management and general Fundraising	370,885 470,287	214,681 799,496
	841,172	1,014,177
Total	\$ 2,582,566	\$ 2,361,082

NOTE 12: RELATED PARTY TRANSACTIONS

ALAC carries out the mission of American Lung Association (ALA) in the state of California. Some of the board members of ALAC are also on the Board of ALA. ALAC has entered into an agreement with ALA. ALAC pays 13% of the shareable income to finance ALA office and program activities. ALAC paid \$712,091 and \$291,978 in shareable income fees for fiscal years 2010 and 2009, respectively.

NOTE 13: EVALUATION OF SUBSEQUENT EVENTS

The management of ALAC have reviewed the results of operations for the period of time from its year end June 30, 2010 through October 28, 2010, the date the financial statements were available to be issued and have determined that no adjustments are necessary to the amounts reported in the accompanying financial statements nor have any subsequent events occurred, the nature of which would require disclosure.



AMERICAN LUNG ASSOCIATION IN CALIFORNIA CALIFORNIA THORACIC SOCIETY (CTS) SCHEDULES OF FINANCIAL POSITION JUNE 30, 2010

ASSETS]	<u>Unrestricted</u>		<u>2010</u>		<u>2009</u>
Current assets						
Cash	\$	(147,299)	\$	(147,299)	\$	(77,056)
Interfund receivable		28,454	_	28,454	_	46,011
Total current assets	_	(118,845)	_	(118,845)		(31,045)
Noncurrent assets						
Other receivables		335		335		
Long-term investments		362,823		362,823		312,961
Property and equipment, net	_	1,251		1,251	_	1,656
Total noncurrent assets		364,409	_	364,409		314,617
Total assets	\$	245,564	\$ _	245,564	\$ _	283,572
LIABILITIES AND NET ASSETS						
Current liabilities						
Accounts payable - ALA	\$		\$		\$	1,174
Accounts payable - other		798		798		2,565
Deferred revenue						9,750
Accrued leave	_		_		_	7,284
Total current liabilities		798	_	798		20,773
Accrued pension		28,083		28,083		28,167
Total liabilities	_	28,881		28,881		48,940
Net assets	_	216,683	_	216,683		234,632
Total liabilities and net assets	\$	245,564	\$	245,564	\$	283,572

AMERICAN LUNG ASSOCIATION IN CALIFORNIA CALIFORNIA THORACIC SOCIETY (CTS) SCHEDULES OF ACTIVITIES YEAR ENDED JUNE 30, 2010

				Board	Total				
		Unrestricted		Designated	2010		2009		
PUBLIC SUPPORT AND REVENUES									
Contributions and donations:									
Direct mail:	ф		ф	d		d.			
Other direct mail	\$		\$	\$	·	\$			
Total direct mail									
Other contributions:									
Other donations							228		
Individual gifts	_	910			910	_	887		
Total contributions and donations	_	910			910	_	1,115		
Revenues:									
Corporation grant		1,000			1,000		4,000		
Interest and dividends		7,968			7,968		10,863		
Membership fees		36,740			36,740		32,149		
Program service fees and sales		184,414			184,414		171,064		
Other revenue	_	832			832	_	50,005		
Total revenues	_	230,954			230,954		268,081		
Net assets released from restrictions	_	1,721		(1,721)		_			
Total public support and revenues	_	233,585		(1,721)	231,864	_	269,196		
EXPENSES									
Program services:									
Other lung diseases		289,252			289,252		335,239		
Total program services		289,252			289,252		335,239		
Supporting services:									
Management and general		2,455			2,455		14,418		
Total supporting services	_	2,455			2,455	_	14,418		
Total expenses		291,707			291,707		349,657		
Change in net assets from operations	_	(58,122)		(1,721)	(59,843)		(80,461)		
NON-OPERATING ACTIVITIES									
Investments:									
Realized gains on investment		37,580			37,580		3,943		
Unrealized gain (loss) on investments		4,314			4,314		(117,661)		
Change in net assets	_	(16,228)		(1,721)	(17,949)		(194,179)		
Net assets, beginning		234,632			234,632		428,811		
Net assets, ending	•	218,404	\$	(1.721)		•			
indi assets, chunig	\$ _	410,404	Ф	(1,721) \$	216,683	\$	234,632		

AMERICAN LUNG ASSOCIATION IN CALIFORNIA STATEMENT OF EXPENDITURES FOR COUNTY OF ALAMEDA GRANTS FOR THE YEAR ENDED JUNE 30, 2010

Master Contract: Consolidated PHSVC 900665

Contract Number:		900665	900665		900665		900665		
Encumbrance/File Number:		*	*		*		*		
Contract Period:	09	/1/09-6/30/10	09/1/09-6/30/10	09/	1/09-6/30/10	09	/1/09-6/30/	10	
		Tobacco Coalition 2502	Tobacco Community 2503		Social Justice 2511		Tobacco Cessation 2504		<u>Total</u>
Contract Amount	\$	42,000	\$ 138,000	\$_	25,000	\$	80,000	\$_	285,000
Salaries Fringe benefits and payroll taxes Consultants/Community grants Communications		26,533 6,231	29,144 7,152 95,000 449		10,941 3,506 4,000 260		51,238 13,117 910		117,856 30,006 99,000 2,268
Staff and volunteer travel Conferences, conventions, and meetings Printing and publications		98 372 83	694 548 292		325 1,057 1,075		477 446 448		1,594 2,423 1,898
Postage Website		150 600	400		844		101		1,495 600
Office supplies Health education materials		100	200		156 25		161 199		617 224
Promotional Items/Incentives Indirect (admin) cost	_	5,419	401 6,112	_	363 3,338		90 10,435	_	854 25,304
Total expenses	_	40,235	140,392	_	25,890	-	77,622	_	284,139
Amount reimbursed by the County of Alameda	\$	32,470	\$ 104,219	\$	18,402	\$	63,435	\$	218,526

AMERICAN LUNG ASSOCIATION IN CALIFORNIA SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED JUNE 30, 2010

Federal Grantor/Pass-Through Grantor/Program or Cluster Title	Federal CFDA <u>Number</u>	Pass-Through Entity Identifying <u>Number</u>	Federal <u>Expenditures</u>
U.S. Department of Health and Human Services:			
Direct Program			
Community Partnerships to Eliminate Health Disparities	93.137		\$ 276,648
Total Direct Program			276,648
Pass-Through Programs From:			
County of Riverside - Health Services Agency			
Tuberculosis Control Programs Tuberculosis Prevention and Control - refugee health Tuberculosis and HIV testing	93.116 93.576 93.Unknown	1936002309 1936002309 1936002309	481,904 79,487 5,553
Total Pass-Through			566,944
Total U.S. Department of Health and Human Services			843,592
<u>U.S. Environmental Protection Agency</u> Open Airways - San Diego Asthma Grant	66.034 66.034		2,703 3,487
Total U.S. Environmental Protection Agency			6,190
Total Expenditures of Federal Awards			\$ 849,782

Note: Basis of Presentation

The above schedule of expenditures of federal awards includes the federal grant activity of American Lung Association in California and is presented on an accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations.* Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements.

266 17th Street, Suite 200 Oakland, California 94612-4124 Telephone: (510) 452-5051 Fax: (510) 452-3432

e-mail: ramesh@patelcpa.com

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

The Board of Directors

American Lung Association in California
Oakland, California

We have audited the financial statements of American Lung Association in California (a Non-Profit Organization) as of and for the year ended June 30, 2010, and have issued our report thereon dated October 28, 2010. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Controller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered American Lung Association in California's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of American Lung Association in California's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of American Lung Association in California's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Compliance and other Matters

As part of obtaining reasonable assurance about whether American Lung Association in California's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of management, audit committee, the board of directors, others within the organization, federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Parin, r Associalis Oakland, California

October 28, 2010

266 17th Street, Suite 200 Oakland, California 94612-4124 Telephone: (510) 452-5051 Fax: (510) 452-3432

e-mail: ramesh@patelcpa.com

INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE WITH REQUIREMENTS THAT COULD HAVE A DIRECT AND MATERIAL EFFECT ON EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH OMB CIRCULAR A-133

The Board of Directors American Lung Association in California Oakland, California

Compliance

We have audited the compliance of American Lung Association in California with the types of compliance requirements described in the OMB Circular A-133 Compliance Supplement that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2010. American Lung Association in California's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts, and grants applicable to each of its major federal programs is the responsibility of American Lung Association in California's management. Our responsibility is to express an opinion on American Lung Association in California's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and OMB Circular A-133. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about American Lung Association in California's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination of American Lung Association in California's compliance with those requirements.

In our opinion, American Lung Association in California complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2010.

Internal Control Over Compliance

Management of American Lung Association in California is responsible for establishing and maintaining effective internal control over compliance with the requirements of laws, regulations, contracts, and grants applicable to federal programs. In planning and performing our audit, we considered American Lung Association in California's internal control over compliance with the requirements that could have a direct and material effect on a major federal program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of American Lung Association in California's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be *material weaknesses*, as defined above.

This report is intended solely for the information and use of management, audit committee, the board of directors, others within the organization, federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Palm - Assures
Oakland, California
October 28, 2010

AMERICAN LUNG ASSOCIATION IN CALIFORNIA SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED JUNE 30, 2010

SECTION 1 - SUMMARY OF AUDITOR'S RESULTS

Financial Statements

Type of auditor's report issued: Unqualified

Internal control over financial reporting:

No Material weaknesses identified?

Significant deficiencies identified? None reported

Noncompliance material to financial statements noted? No

Federal Awards

Internal control over major programs:

No Material weaknesses identified?

None reported Significant deficiencies identified?

Type of auditor's report issued on compliance for major programs: Unqualified

Any audit findings disclosed that are required to be reported in

accordance with section 510(a) of Circular A-133? No

Identification of major programs:

CFDA Number Name of Federal Program 93.116 **Tuberculosis Control Programs**

Dollar threshold used to distinguish between type A and type B

\$300,000 programs:

Auditee qualified as low-risk auditee? Yes

AMERICAN LUNG ASSOCIATION IN CALIFORNIA SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED JUNE 30, 2010

SECTION II - FINANCIAL STATEMENTS FINDINGS
No matters were reported.
SECTION III - FEDERAL AWARD FINDINGS AND QUESTIONED COSTS
No matters were reported.

AMERICAN LUNG ASSOCIATION IN CALIFORNIA STATUS OF PRIOR YEAR FINDINGS AND RECOMMENDATIONS FOR THE YEAR ENDED JUNE 30, 2010

No matters were reported.