

# AMERICAN LUNG ASSOCIATION<sup>®</sup> OF THE SOUTHWEST

**2011-2012 Annual Report**

The American Lung Association of the Southwest serves the states of Arizona, Colorado, Nevada, New Mexico and Utah.



Brad Cahoon  
Board Chair



Bill J. Pfeifer  
President & CEO

**The** American Lung Association leads the fight for healthy air every day. We fight to make the air in every city clean and healthy. We fight against asthma, COPD (chronic obstructive pulmonary disease) lung cancer, and other diseases. We help people quit smoking, and we help keep young people from getting hooked in the first place. Our gold standard Not-On-Tobacco (N-O-T) program has helped thousands of teenage smokers quit smoking for good, saving them from a life of nicotine addiction.

The American Lung Association maintains its strong commitment to funding lung disease research. We are continuing our strategy to support researchers early in their careers to attract and retain talented scientists who remain dedicated to lung research.

Of course, we will all breathe easier when the air in every American community is clean and healthy and lung disease is a thing of the past. Until then, we continue the fight. As we look forward to next year, please accept this expression of gratitude to all the donors, sponsors, volunteers and others who have helped create positive change in lung health. Thank you for your generous support.



# Financials

## STATEMENT OF FINANCIAL POSITION

Assets	
Cash and equivalents	142,297
Investments	5,236,542
Contracts and grants receivable, net	405,238
Promises to give, net	30,810
Prepaid expenses and other assets	111,911
Donated property held for sale	149,063
Property and equipment, net	3,817,024
Beneficial interests in charitable trusts	2,823,387

**TOTAL ASSETS** 12,716,272

## LIABILITIES AND NET ASSETS

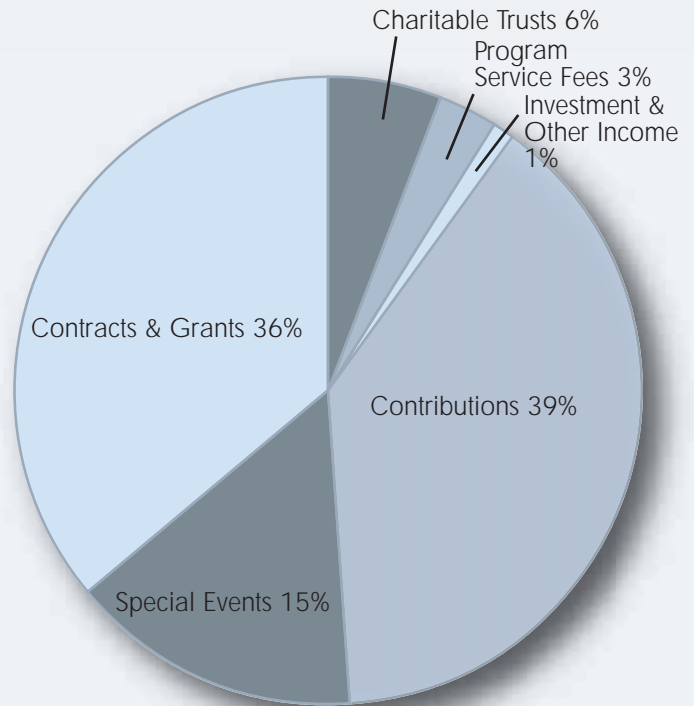
Liabilities	
Accounts payable & accrued expenses	613,526
Deferred revenue	141,827
Retirement plan obligations	1,455,716
<b>Total liabilities</b>	<b>2,211,069</b>

## Net assets

Unrestricted operating funds	
General operating - undesignated	3,391,806
Invested in property & assets	3,817,024
Temporarily restricted	2,930,588
Permanently restricted	365,785
<b>Total net assets</b>	<b>10,505,203</b>

**TOTAL LIABILITIES & NET ASSETS** 12,716,272

## Revenue



## STATEMENT OF ACTIVITIES

Public support and revenue	
Contributions	3,030,308
Contracts & grants	2,845,410
Special events, net	1,181,172
Program service fees	205,190
Investment income	61,311
Rental & other income	56,176
Distributions from charitable trusts	477,458
<b>Total public support and revenue</b>	<b>7,857,025</b>

## Expenses

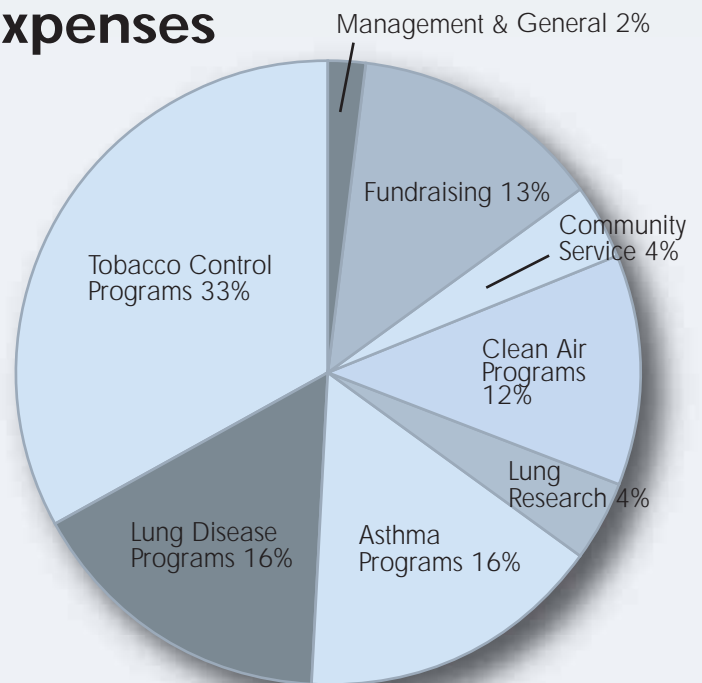
Program services	6,977,398
Support services	1,194,242
<b>Total expenses</b>	<b>8,191,640</b>
<b>Change in net assets from operations</b>	<b>(334,615)</b>

## Non-operating activities

Realized & unrealized loss on investments	(11,129)
Change in value of charitable trusts	(6,052)
Change in retirement plan obligations	(594,066)
Change in net assets	(945,862)
<b>Net assets, beginning of fiscal year (re-stated)</b>	<b>11,451,065</b>

**Net assets, end of fiscal year** 10,505,203

## Expenses



Audited financial report is available upon request.

# American Lung Association of the Southwest **BOARD OF DIRECTORS**

**Brad Cahoon, Chair**  
Salt Lake City

**Caroline Moassessi,  
Secretary/Treasurer**  
Reno

**Don Awerkamp, J.D.**  
Tucson

**Linn P. Billingsley**  
Las Vegas

**Charles Finch, D.O.**  
Scottsdale

**Geri Reinardy**  
Denver

**Russell F. Rhoades**  
Albuquerque

**Dona J. Upson, M.D.**  
Albuquerque

**Dennis Watson**  
Salt Lake City

**Michael D. West**  
Denver

## **REGIONAL OFFICES**



### **Albuquerque, New Mexico**

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[www.LungNewMexico.org](http://www.LungNewMexico.org)

### **Las Vegas, Nevada**

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### **Phoenix, Arizona** (corporate address)

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(602) 258-7505  
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### **Tucson, Arizona**

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### **Denver, Colorado**

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### **Reno, Nevada**

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### **Salt Lake City, Utah**

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